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PARIS, WEDNESDAY, OCTOBER 26, 1988

**Ferryboat** 

With 500

Philippines Vessel

Lashed by Storm

Sweeping Islands

By Seth Mydans

MANILA - An interisland fer-

ry carrying an estimated 500 per-sons sank Monday during a ty-

phoon, but there was no complete

report on casualties, the Philip-

Up to 30 people had been reported rescued as the storm continued

and a Coast Guard nfficial said

others might have reached safety

phoon, designated Ruby, swept through the Philippines, bringing high winds and flash floods that reportedly killed 70 or more people

which sent a distress signal shortly

before sinking in rough seas, was a sister ship of the Dona Paz, which

sank in December with the loss of

an estimated 3,000 lives in the

A spokesman for the ship's own-

ers, Sulpicio Lines, said the Dona

Marilyn was carrying 412 passen-gers and 60 crew, but it is common

for the aging ferries that link the Philippines 7,000 islands to carry

The Dona Paz was estimated to

have sunk with double the oumber

of passengers for which it was li-

Captain Samuel Cortez, the

Coast Guard's district commander

for the central Philippines, said the Dona Marilyn sank at the height of

the typhoon about 300 miles (486

The typhoon, the 17th to hit the

Philippines this year, caused the deaths of 35 people when their bus

was blown off a wooden bridge in

the central province of Antique, the

The Red Cross said at least 11

persons died and 25 were missing

in floods at Cagayan de Oro nn

Among those drowned were a

were apparently all sleeping," said the city administrator, Bob Roa,

Suddenly, their house was gone

A presidential spokesman said

The mayor of the Marikina sec-

tion of Manila said 11 persons, in-

cluding several children, drowned.

the worst flooding was in Manila, where high waters drove 6,000 fam-

military said.

Mindanao island.

and they were gone."

ilies from their homes.

many unregistered passengers.

worst peacetime sea disaster.

and left 50,000 homeless. The 2,855-ton Dona Marilyn,

The disaster occurred as the ty-

on several small islands nearby.

pines Coast Guard said Tuesday.

Is Sunk

ESTABLISHED 1887

# The Party and the Balts: Allies, for Now

By Philip Taubman

Juan i me velman te feanemer relieu (Prima) te me remerajo de la constitución after travella la constitución New York Times Service MOSCOW - A sense of euphoria has swept through the Soviet Baltic republics of Estinia, Latvia, and Lithuania in recent weeks as the Communist authorities have A state of the sta seemed not only to acquiesce but also to collaborate in the independent political movements that have sprung up in those formerly independent states.

Control of the Contro To many in these once seemingly downfrodden republics, the hope has apparently risen that the very same Communist Party. which in former times had seemed determined in Russify the region, now might aid them in their movements' minimum goal of creating as much autonomy as possible from Moscow, and, at the maximum, of becoming independent of the Soviet Union.

But there also is a sense that the harmony the state of the s that seems to exist at the moment between the party and the independent groups may only be a veneer and that inevitably there will be a clash in which the hopes for more indepen-dence may be crushingly disappointed. What is most puzzling, however, is why the Politburo in Moscow has seemed so willing to so alone with the movement, which can only

go along with the movement, which can only weaken its overall control in the Baltic repub-

lics, all of which were forcibly absorbed by the Soviet Union early in World War II. The reason the question is important is that the Soviet Union is a nation of many different ethnic groupings, which have forcibly been put under Moscow's control.

In the past, any rumblings of independence had been put down severely because it was

NEWS ANALYSIS

felt that if one nationality group was given its way, others would soon pressure for change. Even in the days of the czars, Russian forces had to deal with local revolts in the Caucasus and in Central Asia. Now, 71 years after the Bolsheviks seized

power, there is trouble for Moscow not only in the Baltics, but also in the three Caucasian republics of Georgia, Armenia, and Azerbai-jan. And there is always concern here about anti-Russian sentiments in the Central Asian republics of Kazakhstan and Uzbekistan.

But surprisingly, and going against all the traditions of the past, a veneer of harmony has developed between the independence

movements in the Baltic republics and the Communist Party.

But despite this, there is a sense that the

in violence. And if that happens, it almost certainly will mean defeat for the aspiration of independence that lies at the core of the grass-roots organizations.

Whatever may happen in the future, how-ever, the independence movements have served as an example of unexpected flexibility in the Soviet system, an image of hope to those inside and outside the Soviet Union who support the process of political change begun by President Mikhail S. Gorbachev.

Moscow has apparently told the party leadership in each republic to allow the move ments to develop in order to build up support for Mr. Gorbachev's policies by appearing to be responsive to the local movements.

In this way, the party seems in believe it will gain more credibility with the groups and some influence over their decisions.

What is ironic is that the Communist Party, which prides itself on being able to orga-nize masses, appears unfamiliar with the power of grass-roots public activity. This, in turn, may also have led it to under-

estimate the strength of the Baltic movements and their ability, almost overnight, to build

See BALTIC, Page 2

# 'As Glasnost Goes on Maneuvers, Doubts Persist

By Bernard E. Trainor

New York Times Service
WITTSTOCK, East Germany — Senior Soviet military officers are trying to live up to President Mikhail S. Gorbachev's policy of greater openness as Western military observers attend weeklong Warsaw Pact manervers in East Germany.

Officers from both sides agree that the new openness has already done much to reduce mutual suspicion and increase understanding of the security concerns of each side.

But 40 years of suspicion are oot easily eliminated. Some Western observers onte that the equipment in the exercise is not the latest being used by Soviet forces. Officers also said some of the air and ground tactics appeared unrealistic and more for show than an example of Soviet tactics.

Military observers from 17 countries, inchuding those of the North Atlantic Treaty Organization, are in East Germany watching Soviet and East German armored units of the Warsaw Pact on maneuvers.

American, British, French and other officers scramble over tanks, take photographs of battle maps and talk to soldiers with red stars

A few years ago such things would have been unthinkable.

Under an agreement known as the Stockholm Document, signed in 1986, 35 nations, including the United States and the Soviet Union, last year began allowing signatory

nations to observe each other's maneuvers. The move is aimed at assuring both NATO and the Warsaw Pact that neither side could launch a large-scale attack under the pretense of peacetime maneuvers.

To date each side has opened up its maneuvers to observers more than a dozen times. A month ago Soviet and East German officers

See GAMES, Page 2



Philippine soldiers rescuing a family trapped on the roof of its Manila home by floods on Tuesday.

# Kiosk

### Iran and Iraq Set New Talks

UNITED NATIONS, New York (Reuters) — Iran and Iraq will resume their peace talks in Geneva on Monday, Secretary-General Javier Pe-

rez de Cuellar said Tuesday. Mr. Pérez de Cuellar said he would take part in the talks with the foreign ministers. Mr. Pèrez de Cuellar said that "both sides appear ready to show their good will." by proceeding with some repatriation of prisoners.

### 22 Die in Peru Crash

LIMA (Reuters) - Twentytwo persons died Tuesday and 27 were seriously injured when a Fukker F-28 of Acroperu airlines with 69 persons aboard crashed in the Andes after takcoff from Juliaca, oear the Bolivian border. One person was missing.

### U.S. to Unveil B-2

WASHINGTON (Reuters) - The B-2 Stealth bomber, designed to strike inside the Soviet Union while avoiding radar detection, will be unveiled in California on Nov. 22, the Defense Department said Tuesday. A spokesman said the craft would be shown from a distance. The B-2 has been called a "flying wing." and is estimated to cost more than \$450 million a plane.



President Chadli Bendiedid of Algeria ruled out the establishment of opposition political parties.

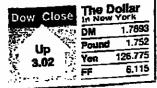
### General News

Plans for talks between the Polish government and Solidarity appeared near a break-Page 7. Jewish groups assail the award

of a religion prize to a Moslem

### Business/Finance The British government ordered an antitrust investiga-

tion into the bid for Consolidated Gold Fields. Page 9. U.S. durable goods orders fell Page 9. in September.



# **Bush Lead Strong in Polls**

WASHINGTON - Several oew polls indicate that Vice President George Bush continues to hold a strong lead over Governor Michael S. Dukakis, both nationally and in the crucial state of California. 5. Lukakis, both nanonally and in the crucial state of California.

The latest New York Times-CBS News poll of registered voters, interviewed by telephone from Friday through Monday, shows Mr. Bush widening his lead over Mr. Dukakis, 51 percent to 38 percent. In the last poll, taken before their Oct. 13 debate, Mr. Bush led 47 percent to 42 percent.

A Cable News Network poll of 1,218 likely voters taken Oct. 20-23 showed Mr. Bush an adde of 51 percent to 20 percent.

23, showed Mr. Bush with an edge of 51 percent to 39 percent.

An NBC-Wall Street Journal survey released Monday night showed that 18 states appeared strongly committed to Mr. Bush, with another 18 leaning in his direction for a total of 359 electoral

the U.S. presidential voting system, the wipopular vote takes all that state's electoral votes, with a total of 270 needed for victory.

A poll taken by the Los Angeles Times showed voters in California favoring Mr. Bush by 53 percent to 42 percent, with only 4 percent undecided and 1 percent supporting other candidates.

Debt of U.S.

Overstated,

Study Finds

WASHINGTON - The United

States is oot quite the international

pauper that it seems, according to a study prepared for the Pentagon.

Department to task for undervalu-

ing American holdings, including

At the end of 1986, when official

Commerce Department figures showed the United States was \$264

billion in debt, it actually was a creditor by about \$50 billion, ac-

cording to calculations made in the

study by Rand Corp.
To be sure, the overall trend in

recent years is downward," said Sarah Hooker, anthor of the study,

"but it needs to be kept in perspec-

The department measures the di-

rect investment by the United

States and other commiss at original cost rather than current worth.

The understating of U.S. assets occurs because much of the foreign

investment in the United States has

taken place in recent years, while

the bulk of U.S. investment abroad dates from the 1960s and early

1970s, when lower costs prevailed

real estate, in scores of countries.

The study takes the Commerce

# 2 Candidates Strive to Shed Elitist Image

By E.J. Dionne Jr.

New York Times Service WASHINGTON - As a rule, Americans do oot like the idea of elites and look upon their society as a place where all people are created

cqual.
That, in the view of many politicians, academics and voters; is one major reason why the electorate does not seem to like the choice between Vice President George Bush and Governor Michael S. Dukakis very much.

tative of an old family elite and a defender of the wealthier segments of society. They see Mr. Dukakis representing an educated elite associated with the word "Harvard."

Mr. Dukakis in painting himself as the anti-elitist candidate, the one

the nation's flag. By setting Mr. Dukakis up as the mouth." candidate who is distant from the concerns of the average American

What is striking about the 1988 in his "liberal" views, said Geoff while many voters seem to think of campaign so far is that Mr. Bush Garin, a Democratic poll taker, the Democrat as the one who reprehas been far more successful than Mr. Busb "has simply given voters sens an elite distant from the elec- of Leyte. so many other things to think about Michael Dukakis that Bush's elitism receded into the background." slick ta

believes he shares with most Americans: that criminals should be ple," said Jim Hightower, a Texas punished severely, taxes should be politician who is a master of populist oratory. Ann Richards, the Texas of a U.S. senator, is more list oratory. Ann Richards, the Texas of a U.S. senator, is more list oratory. Ann Richards, the Texas of a U.S. senator, is more list oratory. Ann Richards, the Texas of the list oratory of a U.S. senator, is more list oratory. Ann Richards, the Texas of the list oratory of the list oratory. Ann Richards, the Texas of the list oratory of the list oratory of the list oratory. be required to pledge allegiance to as state treasurer, said Mr. Bush

> But Mr. Dukakis has been unable to keep that perception alive,

"He's n Harvard man and be's a slick talker," said William Schu-The Democrats fought hard at their national convention to portray Mr. Bush has managed to decomphasize his effect background by stressing issues and values that he believes he shares with most American.

"down to earth" comes as surpris- family of live whose shanty was as state treasurer, said Mr. Bush ing and disappointing news to swept away during the night. "They was "born with a silver foot io his many Democrats, who note that were apparently all sleeping," said Mr. Dukakis attended Swarth-

See VOTE, Page 3

# Israel Is Worried Syria Will Get Soviet Bomber

By David B. Ottaway

Washington Post Service Arabia and .

WASHINGTON — Israel has experts said. expressed deep concern to the United States over reports that the Soviet Union may soon provide Syria with one of its most sophistiand Iraq are known to have miscated warplanes, the Sukhoi-24 at-

tack bomber. Israeli officials said a deal had already been concluded between Moscow and Damascus. Bot the State Department, while confirming that "discussions" are under said the issue of Syria possibly obway, maintains that no firm agreement has been reached and that payment for the costly, swing-wing plane is one outstanding issue.

U.S. and Israeli officials also disagreed about whether the Su-24 could upset the balance of power

between Israel and the Arabs. Israeli officials said the Su-24, which the Soviet Union has not yet sold abroad elsewhere, is a sophisticated long-range attack aircraft that poses a danger to Israel because it carries a large payload and is capable of flying low under Israeli radar defenses. The Su-24 is comparable to the

U.S. F-111 fighter bomber used in the strike on Libya in April 1986 and to the European-built Torna-

do, which Britain is selling to Saudi Arabia and Jordan, U.S. military

The United States is helping 1srael to develop a new anti-tactical hallistic missile, the Arrow. Syria siles capable of reaching Israel. Israel has also recently launched its first satellite in what is believed to be an effort to develop a military

early warning capability.

An Israeli Embassy spokesman taining the Su-24 has come up several times in recent U.S.-Israeli talks. He said it was the Israeli military view that the Soviet aircraft could upset the balance because of its potential to penetrate Israeli air defenses.

Anthony H. Cordesman, a Mid-dle East arms expert and aide to Senator John McCain, an Arizona Republican, said that in a "theoretical sense" this could be true, particularly if the Su-24 were armed to carry chemical and biningical bombs dropped on airfields. In that just dnn't know the number yet." case, he said, "they could change the balance significantly."

See DEAL, Page 2

Helicopters plucked survivors from trees and rooftops. Electricity and telephone lines were blown down and cars were submerged in parts of Manila, and for long periods the capital, like other towns and cities throughout the country, was plunged into dark-

> Domestic flights were canceled Tuesday, schools were closed, stock trading was suspended and most offices, banks and foreign embassies were shut. Officials said schools were being used to hnuse the homeless.

The storm hit Clark Air Base in Pampanga, home of the U.S. 13th Air Wing, downing trees and forcing base workers to move jet planes to shelter, a spokesman there said.

Captain Cortez said a cargo ship rescued eight passengers from the Dona Marilyn nn Maripipi island near Leyte and that "ships are now scouring the area for other possible

"We have to pick them up from several small islands," he said. "I The chances of finding survivors appeared to be higher than in the

Syria is believed in have already Dona Paz disaster. That ferry colproduced chemical warheads to be lided with a small oil tanker and

See STORM, Page 2

# Stockholm Decides the Chicken (and Its Rights) Come Before the Egg

By Steve Lohr New York Times Service

STOCKHOLM - The Swedish welfare state, long renowned for its generosity and scope, is extending its reach to a new frontier: the barn-

In the last few months, Sweden has begun putting in place a rights program for farm animals that may be the most stringent in the world. Under an animal-welfare law enacted in July, cattle, pigs, and chickens are being freed from the restrictions of so-called factory-farming meth-

Besides the inherent concerns about humane treatment of animals and food quality in this liberal Scandinavian society, the legislation re-flects the extraordinary political clout in Sweden of an 81-year-old writer, Astrid Lindgren. One of the world's most widely read authors of

children's books, perhaps best-known as the cre-ator of the character "Pippi Longstocking," Mrs. Lindgren demonstrated the power of the pen in Swedish affairs by writing a series of satirical allegories in leading newspapers, underscoring

the plight of farm animals and fueling the ani-mal-welfare campaign. Swedish cattle have been given grazing rights under the new law.

KOHL MEETS SAKHAROV — Helmut Kohl, left, the West German leader, and his wife,

Hannelore, meeting with Andrei D. Sakharov on rights issues. Mr. Kohl also met again with

Mikhail Gorbachev and expressed optimism about cooperation between their countries. Page 7.

Pigs can no longer be tethered and must be granted separate bedding and feeding places.

Both cows and pigs, the law states, must have "access to straw and litter."

Chickens must be let out of cramped cages. No drugs or hormones can be used on farm animals,

except to treat disease.

Most of the requirements will be phased in over the next few years, but the provision allowing all chickens to range free will be stretched over several years to give farmers time to build more spacious accommodations. Even when they are being killed, Swedish farm animals have rights. "All slanghtering must be as humane as possible," the act declares.

"Sweden is now the leader in this field." said-Madelaine Emmervall, first secretary in the Min-istry of Agriculture. "It's the best law internationally - the best for the animals."

For more than a decade, Sweden had a vocal

animal-welfare lobby, yet it tended to focus mainly on curbing the use of animals in scientific experiments.

But in recent years, Mrs. Lindgren has been responsible for making the treatment of farm animals a lively political issue here.

Despite scattered protests that food prices would be higher, the animal rights legislation sailed through Parliament earlier this year all but unopposed. It began with a story Mrs. Lindgren wrote in September 1985 for Dagens Nyheter, Sweden's largest morning paper, and culminated last sum-mer with a visit by Prime Minister Ingvar Carls-

son to her Stockholm home to explain the new law and to assure Mrs. Lindgren that the Social Democratic government was addressing her con-In between she wrote several stories for

Expressen, the largest-circulation evening paper, mostly as grown-up versions of children's tales. For example, one was written from the view-point of God, who had "made man to take care of animals."

absence and is deeply disappointed by what He sees. Mrs. Lindgren's stories used childlike observation to deliver a satirical sting.

She was undaunted by complaints from farmers' groups and food companies. "A lot of people didn't like my articles," she said, "but I went nn

Mrs. Lindgren was raised on a farm and she says her commitment to the cause of barnyard animals stems from her childhood recollections. "My father loved his animals," she said, "And we

were the animals' friends." When discussing the issue, Mrs. Lindgren's comments contain the same wry edge as her

For example, she is nn supporter of one modern farming practice not mentioned in the new law: artificial insemination. "Tve always been a great fan of cows," she said. "And when I was young, a cow was assured of at least one happy day a year. The day she got to visit the buil." Mrs. Lindgren's track record on public issues

The previous time she took up her pen for a cause was shortly before the Swedish general election in 1976.

At the time, Sweden's personal taxes had the effect of confiscating the income of the oation's most successful entrepreneurs, like Mrs. Lindgren. The tax rate on her income for one year was

set at 102 percent. She wrote a couple of satirical tales about a person reduced to begging because of the taxes imposed by a well-intentioned government that

went too far. It was a view that struck a familiar chord with

many Swedish voters.
In the 1976 election, the Social Democratic Party, which has ruled Sweden for 50 of the last 56 years, was voted out of office.

Swedish political analysts say ber writing clearly hurt the Social Democrats that year. "Astrid Lindgren is a person the Social Democratic Party remembered very well," said Laila Edholm, an Agriculture Ministry official.

"That's why this issue was taken so seriously

### Jordan Reported In Tornado Deal

Agence France Presse BONN — Reports here Tuesday said that West Germany, in association with Britain and Italy. in-

tended to finance the sale of Torna-

do jets to Jordan, in apparent violation of German law. Members of the Bundestag from the opposition and from the government coalition protested after reports said West Germany planned to finance the sale of eight fighter-bombers to Jordan. German law forbids such sales to coun-

tries in "zones of tension."
The leftist daily Tageszeitung said Monday that the government was to grant Jordan a loan of 48 million Deutsche marks (\$27 mil-lion) in expon credits to buy the planes, built jointly by West Germany, Italy and Britain.

According to the newspaper, which quoted a report by the Kreditanstalt für Wiederaufbau, a government-controlled bank in Frankfurt for reconstruction loans, the three countries involved in the project were to grant Jordan a credit line of 1.59 billion marks.

The sale to Jordan would officially be handled by Britain, so as not to contravene West German

West Germany would provide 370 milbon marks of this credit.



SAVING THE WHALES - One of the two trapped California gray whales swimming Tuesday in a man-made channel near Barrow, Alaska, Efforts continued to save the whales, which have been trapped for more than two weeks. Two Soviet icebreakers were reported about 20 miles from Barrow, and were preparing to smash through an ice wall blocking the animals' path to the open sea. Rescuers were trying Tuesday to coax the whales over a shoal between them and the ice wall.

with continued Soviet control.

Latvia were independent countries

between the world wars and were

forcibly incorporated toto the Sovi-

et Union in 1940, under terms of the German-Soviet nonaggression

pact of 1939. They were Imperial

Russian provinces from the 18th century until the end of World War

watched NATO's autumn exercises

The current maneuvers cover an

area about 120 by 40 miles (190 by

65 kilometers), with most of the

deburg, about 20 miles from the West German border. Two Soviet

armored divisions are taking part, as is an East German armored unit,

The forces number nearly 18,000 men with more than 1,000 tanks

and other armored vehicles. Air maneuvers are excluded

officer available for questions.

The scenario for the maneuvers

includes defensive operations, ar-

mored attacks and counterattacks. It also includes crossing the River

skepticism at this assertion.

The differences between the way

Warsaw Pact observers often

that they are being prevented from seeing NATO units in action.

Soviet training on the other hand, is based more on set proce-

dures called battle drills, with each

event to the exercise tightly con-

trolled by a script. Western observ-

ers say that as a result, they only see a small part of the exercise.

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in West Germany.

## U.S. Plane Gets **Parking Ticket** And a £12 Fine

LONDON - A U.S. Navy plane got a parking ticket after it overshot the runway at a British air base and landed on

A Thames Valley police ser-geant slapped the £12 (\$21) tine on the Viking \$-3 antisubmarine plane despite its pi-lot's protests, the police de-partment reported Tuesday.

The plane from the aircraft carrier Theodore Roosevelt overshot the runway while landing at a Royal Air Force base in southern England where it was due to fly in an air show. A base spokesman said no one was hurt.

The local police chief eventually waived the fice after consultations with authorities at the air base.

### (Continued from Page 1)

and manage large-scale indepen-The potential for conflict, how-

ever, seemed clear during the inaugural congress this weekend of the Lithuanian group, an animated two-day gathering held at the io-door sports areas in Vilnius, the Lithuanian capital.

The group, which reports a mem-bership of 180,000 and drew more than 200,000 followers to the streets Saturday night for a torch-light parade, is called the Movement for the Support of Peres-As one delegate after another

took the floor to condemn 48 years of Soviet rule in the republic, thousands of supporters to the arena jumped to their feet to cheer every attack. The Communist Party seemed to be on trial, its culpability unquestioned.

Referring to the Soviet annex-ation of Lithuania in 1940, a dele-

this was an occupation of our coun-

Another delegate, Arunas Zehriunas, a film director, said, in a barely veiled allusion to the party: "No ideology, no matter how sacred it seems to its adherents, has the right to destroy our national

A skiliful appearance by the re-publie's newly appointed party leader, Algirdas Barzauskas, who offered support but called for pa-Grass-roots political movements in Estonia and Latvia, which held tience, disarmed the delegates in the fioal minutes of the meeting, their inaugural congresses in recent weeks, approved similar resolu-tions. Like Lithuania, Estonia and pulling the congress back from the brink of approving a faindy dis-guised demand for full todepen-

But many of the less inflammatory resolutions that were endorsed seemed to push beyond boundaries that even the most tolerant party leader could accept, including Mr. Gorbachev, the man who has championed the need for greater democracy in the Soviet Union.

Ultimately, local party leaders may be forced to choose between loyalty to their countrymen and ation of Lithuania in 1940, a delegate, Jurgis Oksas, a historian, told the congress: "The truth is plain — pendent Lithuanian diplomatic loyalty to Moscow.

BALTIC: The Communist Party and the Freedom Movements Are Improbable Allies missions abroad; the right to limit
migration into the republic of other
soviet citizens, including Russians;
Whether a class between the party and the groups can be avoided is
likely to depend on the ability of pendence.
If the sudden surge of political

> party leaders and group leaders Those and other planks to the have to common. movement platform approved on There is common ground there, up to a point. So far, the party and Sunday evening seem incompatible the movements have managed to work together on that terrain.

> a prohibition against the transfer of both sides to moderate their posi-

The party, for the first time feeling pressure from an todependent political force, has responded by permitting a previously unimaginable degree of free speech and as-

In Estonia and Lithuania, movement pressure led to the removal of umpopular party leaders. Mr. Brazauskas was appointed Lithuanian party leader last Thursday, two days before the congress opened, apparently to an effort to head off

dorsing direct demands for inde-

activity also leads to a boom in the Lithuanian members of the Soviet tions and to find common ground armed forces to other regions of the to reducing Moscow's stranglehold country or their deployment on the republics, a goal both local economies of the three republics, all the better for Mr. Gorbachev, who has contended that increased democracy is a prerequisite for eco-

But under the amity and common calls for greater economic, political, and cultural antonomy, the party and the movements have incompatible agendas.

The movements want full inde-pendence, But for the party, both at the local level, and, even more so, at the leadership level to Moscow, independence is unacceptable.

It seems only a matter of time before the passions that have been aroused to the republics become a threat to the survival of the party.

"Our goal is clear," Mr. Oksas apparently to an effort to head off anti-party hostility.

The movements, for their part, have vented pent-up anti-Soviet anger and frustration without en-

# Moscow Admits Gorbachev Drive

Washington Past Service

MOSCOW — The Soviet leadership admitted Tuesday that its anti-alcohol campaign, which was President Mikhail S. Gorbachev's first major reform after his rise to power to 1985, has been a failure.

The campaign has resulted in a boom in moonshining, sugar deficits and minimal effect on alcoholism. In the past year, Mr. Gorbachev and party leaders have been bombarded with complaints

farms have reportedly increased production of grains used for liquor

# **GAMES:** tank operations at two Soviet training areas near Wittstock, 65 miles northwest of Berlin and near Magfrom the agreement thus far, but at the request of the NATO observers, the Soviets made a senior air force

WARSAW PACT TANK ROAD - This recent picture shows a concrete roadway constructed for heavy vehicles in Czechoslovakia just over the border from West Germany, near Schönsee. The Bavarian border police have observed the construction of such East Bloc tank roads since 1977.

### STORM: Philippines Ferryboat Carrying 500 Sinks

(Continued from Page 1) sank immediately in a blaze of fire. Only 26 people survived.

The crew of the Dona Marilyn appeared to have had time to prepare for its sinking after sending a all that the vessel was listing in

high seas.
"It sent out May Day signals saying it had run into big waves and was turning back," said Vicente Gambito, the vice president of Sulpicio Lines. "The signals mean them in the central and one in the n was in critical condition. Its last northern area of the Philippines. message, picked up by other vessels around the area, said something was wrong with its radio antenna.

ty of 1,200 passengers, indicating was downgraded Tuesday to a jam.

that there should have been ade-tropical storm, and Guatemala. El quate life jackets aboard. But the sinking again raised the question of safety aboard the hundreds of passenger craft that are the

main form of transport for the country's poor among the Philip-pine islands, which are scattered across 1,000 miles of ocean. Two other sinkings of overloaded ferry boats two weeks ago took the lives of 77 people, one of them in the central and one in the

■ Hurricane Downgraded The hurricane designated Joan,

SHANGRI-LA INTERNATIONAL

Salvador and southern Mexico called off states of alert that had been in effect Sunday and Monday. The Associated Press reported from Guatemala City.

The storm, which turned away

from the Pacific Coast on Tuesday. had affected all Central American countries except tiny Belize and left hundreds of thousands of people

The storm killed 23 people in Costa Rica, 4 in Panama, 25 in Colombia and 11 to Venezuela. It also claimed 50 lives in Nicaragua maneuver against their opponents as they see fit. as it tore from the Atlantic to the The vessel apparently carried which left at least 111 people dead considerably fewer than its capacitin five Latin American countries, tropical storm and renamed Mirfind themselves driving endlessly over an area in search of units on the move. This gives rise on occa-sion to Warsaw Pact suspicions

# Vranitzky Says Soviets Won't Block EC Entry

By Jim Hoagland

At the opening of the exercise, Major General Nikolai Koretzki, the deputy commander of Soviet forces in Germany and former has indicated that it will not block with the Community on that basis, an Austrian application for mem- and by the end of the talks the commander of a tank division, stressed the defensive nature of So-viet operations. This, he said, conbership in the European Community that is likely to be made in the first half of 1989, Chancellor Franz. forms with the defensive nature of Soviet military doctrine.

Earlier this year the Warsaw Pact said it had shifted to a defensive Vranitzky of Austria has said after strategy. U.S. Defense Secretary Frank C. Carlucci has expressed

talks in Moscow with President Mikhail S. Gorbachev. Austria declared itself to be per-manently neutral after the United States, Britain, France and the So- to seeking EC membership by a

In an interview, Mr. Vranitzky portrayed future membership of Austria in the EC as forming a bridge between Western Europe

He said Mr. Gorbachev and other Soviet officials showed great in- from the internal market which will terest in tocreased economie conthe areas of tourism and finance.

been ambiguous until now. Mr. pen."

Socialist who has The chancellor offered no prematter at the beginning of his four-ropean Free Trade Area. day trip to Moscow earlier this

by the end of the visit.

neutral status, or of watering it down. We would be negotiating Soviets were willing to leave open the possibility that the two things could be reconciled.

Mr. Vranitzky's statements in

tinuing and that a formal decision would not be made until the first half of 1989, Mr. Vranitzky said he backed "the elearest solution, which is full membership." The Austrian People's party, the

partner, has already voiced its support for EC membership.

We do not wish to be excluded

tact with Austria and West 1992," Mr. Vranitzky said. "We European countries, particularly in know that we would have to open up our economy and to become The Soviet position on Austrian more competitive, and to undergo membership or association has restructuring if this were to hap-

headed a coalition government for diction as to how the EC would two years, said that Soviet officials react to an application by Austria,

the end of the visit.

They were insistent that Ausend of 1992 and also is faced with tria's neutrality should not be given an application for membership

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WASTERN

# Yugoslav Leaders Set Talks on Crisis

BELGRADE (AP) - Yugoslavia's leaders will hold two separate meetings Friday to discuss economie and ethnic hardships, the state news agency Taning said Tuesday. Only two such meetings have been held since World War II. Sources said that the Communist officials of Scrient and its ethnically troubled province of Kosovo will meet Friday and Belgrade to discuss personnel changes to Kosovo's leadership.

Meanwhile, 144 members of the parliament of Montenegro, after a secret vote, granted a vote of confidence to all members of the presidency of the republic, and to all but five members of the 20-member government. Tanjug said late Tuesday. The five who failed to win the vote of confidence include Lazar Djodjic, the Montenegrin secretary of the

Tanjug also reported late Tuesday that two Kosovo presidency members, Abdula Hodza, an ethnic Albanian and Danilo Vasic, an ethnic Slav, have resigned, citing health problems.

# Saxony Official Ouits in Casino Affair

HANNOVER, West Germany (Reuters) — The interior minister of the state of Lower Saxony resigned Tuesday in a growing scandal over payments to his party by a casino operator.

Wilfried Hasselmann, a Christian Democrat, quit a day after the magazine Der Spiegel alleged that in 1979 be had accepted a 44(a) Deutsche mark (\$22,000) payment for his party from the operator of a casino that had had its license extended.

Mr. Hasselmann had earlier told a state legislative commission investigating the affair that he had only learned from news media reports that the casino operator. Marian Felsenstein, had made payments to some Lower Saxony officials of the Christian Democratic Union.

Paris Police Detain Rightists in Blaze

PARIS (Combined Dispatches) — Police investigating a fire at a movie theater showing "The Last Temptation of Christ" detained 37 members of extreme rightist groups Tuesday for interrogation about the blaze, police said. All but seven were later released.

The police searched the homes of most of the suspects and seized documents that, they said, had caused them to suspect that rightist extremists were responsible for starting the fire Sunday in a Latin Quarter theater. Ten people were hospitalized after the fire.

In Ithaca, New York, a driver rammed a bus Monday into a theater

in Ithaca, New York, a driver rammed a bus Monday into a theater showing "Temptation," then asked the police to arrest him. The theater was empty and no one was injured, the police said. Stanley Watin, 49,15. Etna, was treated for chest tojuries at a hospital and later arraigned of charge of second degree criminal mischief, police said. (UPI, AP)

## Amnesty Cites New Salvador Killings

LONDON (Reuters) — Rightist death squads are making a resurgence in El Salvador and have abducted, tortured and executed hundreds of Salvadorans in the past 18 months with the apparent acquiescence of the government. Amnesty International said Tuesday.

The killings were carried out by plainclothes gunmen and by uniformed police and military units, the London-based human rights organi-

zation said. The government asserts that the killers are independent extremist groups that it is unable to control. The bodies of victims are mutilated and beheaded to spread fear, Amnesty reported.

The murders are designed to totimidate those suspected of sympathy with leftist guerrillas, Victims are unionists, rights workers, judges and jurors working on rights abuse cases, refugees, church members, teachers and students, Amnesty said. The report was based on testimony from families of victims, witnesses, former death squad members and a few

### U.S. Bars Entry Visas for Sandinistas

WASHINGTON (AP) - Nicaragua's diplomats and other officials

will be denied visas to enter the United States under a proclamation signed by President Ronald Reagan, it was announced Tuesday.

The action is another step in a diplomatic conflict between the Sandinists government and the Reagan administration that began July 11, when Managua expelled the U.S. ambassador, Richard H. Melton, and seven other diplomats. The United States retalized the next day by expelling the Nicaraguan ambassador, Carlos Tunnermann, and seven other diplomats. Since then, the Sandmista government has not acted on U.S. attempts to replace its envoy.

Mr. Reagan, in his proclamation, said he found the unrestricted entry

of officers and employees of the Nicaraguan government and the Sandinista National Liberation Front "to be detrimental to the interests of the United States." A White House spokesman said the action was also taken because of further restrictions placed after July 11 on U.S. officials in

### Police Show Doubts on Hostage Story MILAN (NYT) - Police investigators said Tuesday that photographs

of American hostages carried by a Lebanese woman who was arrested here last week were copies of other photos and not originals.

The head of the Milan police anti-terrorist unit, Achille Serra, decling to draw conclusions, including whether he thought it clearly meant illustrates were fakes. An American official said: "If there's something here, it hasn't been put together in a sophisticated way. It's led me to the property of the property of

believe it was put together more as a con operation than as a serious attempt to deal with the hostage problem."

The Lebanese woman, Aline Ibrahim Rizkallah, was arrested by Italian authorities on Thursday after she arrived on a flight from Beirut. The police said she was to deliver the photographs to a man identified as Aldo Anghessa, and that they were investigating the possibility that he had been expecting to serve as an intermediary in negotiations for the hostages' freedom.

## Russia to Publish Trotsky Writings

MOSCOW (Renters) — Writings by Leon Trotsky, who has been reviled for decades by the Soviet leadership, are to be issued in Moscow next year to mark the centenary of the revolutionary's birth, according to

a government official.

Viktoria Cheremykh of the state publishing committee, Goskomizdat, told Moscow radio that scholars at the Communist Party's Institute of History were preparing the publication of Trotsky's works, condemned under Stalin, as part of an effort to provide a fuller picture of the Soviet

past.

The announcement followed publication in an authoritative history journal earlier this month of an article suggesting that Trotsky, who was assassmated to Mexico in 1940, had been more loyal to Lenin than other revolutionary leaders in the early 1920s.

### For the Record

The president of the Ecuadoran Supreme Court of Justice was shot to death Monday night, a court spokesman said Tuesday. Ivan Martinez Vela died almost immediately after he was shot three times, the spokesman said. The motive was not known, the police said, and no one has

At least 30 bodies have been recovered from the living quarters of Piper Alpha oil platform, which was destroyed by fire July 6 with the loss of 167 lives, Scottish police said Tuesday. The section is believed to contain remains of up to 82 more victims.

(Reuters)

### TRAVEL UPDATE

### 747 Lands Safely After Hitting Gulls ISTANBUL (Reuters) - Seagulis knocked out two engines on a

Pakistani jumbo jet carrying 433 people Tuesday, forcing the plane to make an emergency landing at the Istanbul airport, aviation officials said. They said the Boeing 747 of Pakistan International Airlines struck the flock of birds almost immediately after taking off from the airport. The plane had stopped in Istanbul on a flight from Islamabad, Pakistan, to

The pilot, flying on two engines, circled for 30 minutes and dumped 40 tons of fuel in the Sea of Marmara before returning to land, the officials said. No injuries were reported.

# DEAL: Israel Fears Syria to Get Jet

### (Continued from Page 1)

delivered on Soviet-provided Scud. or SS-21, missiles. But Mr. Cordesman said Su-24 bombers would be able to carry much larger payloads.

"If we are to be an honest broker in the peace process, it is vitally important that we retain our influence with the Arab countries," he said from Washington in an inter-

it wants to influence Middle East ed States for working against such peace negotiations, Reuters report- arm sales. He plans an official visit



Shangri-La hotel

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### Against Alcoholism Has Failed Eyes on Military (Continued from Page 1)

The Central Committee issued a statement saying, "Radical changes have not yet been achieved."

from people who say that in order to buy wine, vodka or beer, they must wait on endless lines and pay exorbinant prices.

Soviet and Western experts agree that Mr. Gorbachev can ill

afford to upset the very workers and farmers he is urging to work harder for the good of his wide-ranging reform programs.

A few weeks ago, the Soviet press announced that the availability of wine, champagne and brandy would increase in stores. Some

Washington Post Service
VIENNA — The Soviet Union

the Warsaw Pact and NATO conduct exercises are said to frustrate observers on both sides.

NATO armies conduct what are called free-force maneuvers, where opposing commanders are free to maneuver against their opening the same to the command of the Soviet Union signed the Austrian State Treaty and withdrew their occupation forces in 1955. Strong containly kill a bid by Vienna to join the 12-member EC.

and the Soviet bloc.

up," Mr. Vranitzky said in English from Turkey.
"On the first day they were outspo-"On the first day they were outspokenly skeptical about the compatibility of Austrian membership in the Community with neutrality. I percent is with the Soviet bloc. Common the East bloc's trading orexplained again and again that we ganization.

had no intention of leaving our

the hourlong conversation, conducted Thursday in the chancel-lor's office in Vienna, also repre-sented his clearest commitment yet given date. While saying that preparatory studies of membership were con-

potentially important economic Socialists' conservative coalition

start to be established by the end of

expressed strong concern about the which currently belongs to the Eu-The EC is planning to remove all month, but were more forthcoming national barriers to the movement

ed from Jerusalem

view broadcast by Israeli radio.

What we do with the moderate ■ U.S. Ready to Sell to Arabs Arab states," he said, "does not in The U.S. defense secretary, any way diminish our total com-Frank C. Carlucci, reiterated Tues-mitment to Israel."

day that the United States must sell

Last week, Mr. Carlucci criticized pro-Israel lobbies in the Unit-

bacco sentiment.

oo the ballot in the Nov. 8 elec-

The stakes are so high, both sides

agree, because success could be ex-

pected to spawn similar proposals

elsewhere and send a strong signal that smoking is becoming officially

Party, he said, have often been

more successful in appearing anti-

elitist than the academic elites asso-

ciated with the Democratic Party.

to the masses," said Mr. Siegel, himself a Democrat who is writing

a book on the decline of liberalism.

The business elite at least has to

"These are cutting-edge states,"

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Tobacco Industry Fights 2 States' Ballot Measures By David S. Wilson
New York Times Service said Jeff Raimundo, a public relations executive who is leading the dustry said the 25-cent increase all Two anti-smoking measures on the state voting ballots in Califor-

nia and Oregon have provoked a furgus counterattack that reflects the tobacco industry's deepening concern about spreading anti-tosmoking in all indoor public places Opponents are spending \$12 milexcept bars, tobacco shops and lion oo advertising campaigns against the measures, which will be some hotel rooms.

Health officials say the proposal would be the most restrictive antismoking measure approved by any

Walker Merryman, vice president of the Tobacco Institute, a trade association for cigarette manufacturers, calls the measure "too Orwellian to contemplate, they've gone way too far."

The battle has grown fierce, with television commercials produced by Roger Ailes, Vice President George Bush's advertising special-

meeling by gangs. Supporters of the tax increase, many of whom have ties to health groups, have denounced the com-mercials as deceptive, and a number of television and radio stations

of campaigning was criticized on Sunday by Mr. Jackson and other Democrats. They accused the Re-publicans of ranning a subliminally

racist campaign, especially through their focus on the crime issue. Mr.

Bush vigorously denied this on

William Schneider, a Washing-

ton-based voting analyst, noted that there has been a long history of

conservative populism veering to-

As the campaign enters its final

eampaign against California's was the biggest cigarette tax increase ever proposed, and prediction the tax on a pack of cigarettes from 10 cents to 35 cents.

proposition 99, which would raise crease ever proposed, and prediction the tax on a pack of cigarettes from cigarette sales by 13 percent in a that has more smokers than the failed to protect nonsmokers.

They say that forcing tobacco many to abstain or go outdoors to

with a focus on the economic un-

easiness of the middle class. A

anti-elitist oratory in the Demo-

cratic primary campaign. Either way, some form of oppo-

they both want to be populists."

smoke will reduce tensions between smokers and nonsmokers. In both states, polls show that the tobacco industry has succeeded ist, suggesting that higher cigarette taxes would increase tohacco in reducing support for the measures by heavily outspending back-ers on advertising campaigns that

have become as much of an issue as the measures themselves. Attention has centered on a dramatie television commercial being shown in California in which a man have broadcast them with disclaimidentifying himself as an undercov-

Spokesmen for the tobacco in- ers or have refused to run them at er police officer says raising eigerette taxes "will create major

erime" by increasing tobacco smuggling by gangs. The spot suggests a van load of smuggled cigarette cartons could net gang members over \$13,000 in

> "That money could buy 32 pounds of marijuana, enough crack for 1,280 kids, or 185 handguns, says the spokesman, who Mr. Rai mundo said is a Los Angeles police desk sergeant who sometimes participates in stakeouts.

> John Van de Kamp, the state attorney general, quickly branded the commercials "a scare tactic of the worst and baldest kind."

He said that agents of the state Board of Equalization, not the po-lice, deal with tax evaders and that authorities from other high-tax states indicate no serious trouble with cigarette smuggling.

The Coalition for a Healthy Cali fornia has raised \$1.1 million to promote Proposition 99.

One of its two television commercials features a smoker who number of his recent speeches have been written by Robert Shrum, who helped craft Mr. Gephardt's died of smoking-related illnesses shortly after filming the spot. The measure has received heavy support from the medical commu

nity in California.

Of the proposed tax receipts, 35 percent would go to hospitals and sition to elites will triumph in the 10 percent to doctors for their treatment of uninsured patients. Twenty percent of the Proposi

1988 campaign. "I guess you have to see the humor in it," said Rich-ard Viguerie, the conservative di-rect mail specialist who regularly rect mail specialist who regularly tion 99 tax money would go to attacks the elites. "Here you have a educating young people about the Harvard guy and a Yale guy, and they both want to be recalling."



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### Herald Eribune

Reaching More Than a Third of a Million Readers in 164 Countries Around the World.

### YOTE: Dukakis and Bush Are Trying to Overcome Their Elitist Image (Continued from Page 1) Times-CBS News Poll found that Mr. Bush turned this around two weeks, it is Mr. Dukakis who is by a 2-to-1 ratio, voters picked the Democrats over the Republicans as with a conservative populism of his own. But the vice president's brand reaching for an anti-elitist message, more, not Harvard, as an under-

graduate. The Massachusetts govthe party most likely to protect the interests of the middle class.

But Kevin Phillips, a Republican voting analyst and a long-time student of anti-clitist politics, said this ernor later was graduated from Harvard Law School, however, and taught at the university's John F. Mr. Dukakis's problem is not unusual, said Fred Siegel, a historian at the Cooper Union for the popular sense was created less by Mr. Dukakis than by such other Democratic candidates as the Rev-Advancement of Sciences and Art in New York City. Business elites associated with the Republican

erend Jesse L. Jackson and Representative Richard A. Gephardt of Missouri, who both ran strongly anti-elitist campaigns. "As soon as Dukakis got to be the nominee, that set of issues got shut up like a clam," said Mr. Phillips, referring to Mr. Jackson's ateks on large corporations and

Mr. Geohardt's call for protecting

"The academic elite often thinks American workers against what he that it's a mark of honor not to said was unfair foreign competihave to meet the masses on equal This summer, Democrats seemed poised to take advantage of their once traditional role as the margin than the Democratic Party defenders of the shot-and-beer set. After the Democratic National

es, such as higher gasoline taxes or a levy on the carbon content of

· Both expect and favor major

Mr. Bush believes in nuclear

cannot even begin to consider promoting nuclear power as part of

our energy mix" without a new gen-

eration of safer reactors, a solution

to the waste disposal problem and

Nebraska Senator

OMAHA, Nebraska (NYT)

As the incumbent, Senator David

K. Karnes of Nebraska ought to

have some important advantages in

As a Republican, he ought to

Yet, as the race draws toward its

have even more, since Republicans

outnumber Democrats in the state.

end, it is Mr. Karnes who remains

the underdog, his campaign straining in pursuit of his Democratic

rival, former Governor Bob Ker-

Omaha businessman 20 months

ago when be was appointed to the Senate by Governor Kay A. Orr to

fill a vacancy left by the death of Edward Zorinsky, a Democrat.

In the only debate between the two men, Mr. Karnes made the

kind of political gaffe that even his own staff described as "a doozie,"

declaring that Nebraksa had "too

Bentsen's Office Target

two-dozen demonstrators held a

sit-in Tuesday in the office of Sens-

tor Lloyd Bentsen, the Democratic

vice presidential candidate, as homeless activists pushed demands for \$25 billion in federal aid.

Bentsen aides declined to call

police to remove the peaceable demonstrators, most of whom ap-

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Of Homeless Activists WASHINGTON (AP) - About

many farmers."

Mr. Karnes was a little-known

the contest to retain his scat.

## THE HUSTINGS

### Lawyers' Group Criticizes Bush

Convention in July, The New York in the year.

WASHINGTON (UPI) - Law- growth in natural gas as an energy yers who led congressional investigations into the Watergate and Iran-coutra affairs criticized Vice power but recognizes "it does have a problem of public confidence and safety." Mr. Dukakis believes "we President George Bush on Tuesday for not answering questions they posed about changes aimed at pre-eventing such scandals.

Sam Dash, chief counsel to the 1974 Senate Watergate Committee, said the Republican presidential candidate does not deserve to be in the White House if he will not state his stand on changes to curb abuses of government power.
Michael S. Dukakis, the Demo-

cratic presidential nominee, responded to the questions, and supported extension of the independent prosecutor law, strong oversight of intelligence agencies and limits on National Security Council activities.

The questions were put to Mr. Bush and Mr. Dukakis in a survey prepared by the private Special Committee for Iran-Contra and Watergate Reform — a group of lawyers who worked on those two investigations.

A spokesman for the group said that despite assurances from the Bush campaign that the survey would be answered, no response was received.

Later, a Bush campaign spokes-man, Mark Goodin, said a decisiou probably was made not to answer the questions for fear they would be used for partisan purposes.

The Senate Watergate Commit-tee investigated the 1972 break-in of the Democratic Party offices at the Watergate complex, the subse-quent cover-up and the involve-ment of President Richard Nixon. The House and Senate Iran-contra committees spent 1987 investigat-ing the U.S. arms sales to Iran and the diversion of sales profits to the Nicaraguan contra rebels.

### Where They Are **On Energy Policy**

WASHINGTON (AP) — Mi-chael S. Dukakis and George Bush both oppose oil import fees to help the depressed U.S. oil industry, one peared to be in their midteens. of the few areas of energy policy on which the presidential candidates

Among the differences: Mr. Bush favors exploration of the Arctic National Wildlife Refuge in Alaska, a good drilling prospect. Mr. Dukakis opposes it.

Mr. Dukakis would keep motor vehicle mileage standards but opposes standards that "directly groups a major appairs a that "directly groups a major appairs a that "directly groups a major appairs as the I'd

cause a major penalty to the U.S. economy." Mr. Bush would drop the standards. Some similarities:

· Both candidates favor tax incentives to encourage domestic oil production and oppose new tariffs, sometimes called "import fees."

• Both oppose other energy tax-



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# A Loan With a Message

Large loans from one government to another always carry political messages. When the United States announced last week that it would lend up to \$3.5 billion to Mexico, it intended first of all to signal support for the great changes under way in the Mexican economy. The U.S. policy toward the Latin debts is to trade new financing for economic reforms conducive to growth. Mexico has gone much further than any of the other heavily indebted Latin American countries to sell off state enterprises, turn outward and

open itself to world competition. The loan was a response to the most recent drop in the price of oil and its dire effect on Mexico's resources. Mexico had reacted quickly by cutting government spending, and there was no financial crisis. But the United States evidently wanted to let the world know that no crisis would be allowed to develop. Some OPEC countries have apparently been making a special target of Mexico, and amid the general decline in oil prices this year have been specifically undercutting Mexico's exports. Mexico, as the largest Third World oil producer outside OPEC, attracts the resentment of the cartel when things are hard in the oil business. OPEC would very much like to force Mexico into its system of production quotas and

market shares. Perhaps one unstated purpose of the U.S. loan is to warn the OPEC strategists that in the price war now under way. Mexico is not without friends.

This loan is only for a period of months, until Mexico can secure lending for the longer term from the World Bank. Quite properly the World Bank is becoming the most important source of financing to the debtor countries, displacing to some degree the IMF, whose job is to deal with emergencies and to prevent collapses. It is time to move more money through the World Bank. with its longer perspective and its emphasis on structural evolution and growth.

Mexico is now under a tremendous double stress. Since the debt crisis began in 1982, iocomes have fallen more than a third, a decline comparable to the drop in the United States from 1929 to 1933. Mexicans are working hard, and with some success, to stabilize their economy and get the standard of living moving upward again. At the same time, they are in a historic transition from a one-party authoritarian regime to a genuine democracy with open and hard-fought elections. In both endeavors deserve the kind of support that the they deserve the kind of support U.S. loan represents — and more.

THE WASHINGTON POST.

# Change in the Baltic

A year ago, a Lithuanian, Latvian or Estonian citizen who displayed his national flag might have earned 10 months in Siberia. The official myth persisted that the Baltic peoples had outgrown bourgeois nationalism and had become contented citizens of Soviet republics. It was not even possible to assert the historical fact that Stalin annexed the Baltic states in 1940.

The recent ferment in the Baltie is thus all the more remarkable. It deserves a constructive American response, rising above the dugma of those who see the Baltic states only as captive nations.

With the chary approval of local Communist leaders, popular movements in all three states now clamor for everything short of full independence. Astonished citizens watch live telecasts of genuine debates io which speakers assail Soviet behavior, demanding economic autonomy and the right to protect distinctive languages. This may be Mikhail Gorbachev's boldest experiment. But alas, it remains an experiment, sub-

ject to instant reversal. Thus on the one hand the Soviet Foreign Ministry encourages foreign correspondents to attend founding conventions of Baltie popular movements, but on the other hand coverage in the Soviet press is cautious and elliptical. When the ebeering subsides, will local Communists really permit the new fronts to challenge their monopoly of power? And will demands for instant independence undermine what has been won?

That said, hardly anybody a year ago would have dared predict these winds of change. Some influential Baltic Communists now offer their own new thinking about the "national issue," They stress that the independence of the three states was recognized by Lenin - and later violated by the convenient all-purpose villain, Stalin. Thus greater autonomy is consistent with pure Leninism. And for Mr. Gorbachev there is the tempting likelihood that the Baltic states can finally show the way from perestroika to prosperity.

-THE NEW YORK TIMES.

# Pawns in Nicaragua

A terrible hurricane swept through Central America last weekend, hitting Nicaragua hardest and prompting the thought in many quarters that this was literally a heaven-sent opportunity to put politics aside and allow humanitarian instincts to guide relief. But it's hard.

The Sandinista government's first reaction to the gathering storm was to pronounce the hurrican coverage hy the oppositing La Prensa "criminal" and to move to cut off any independent accounting of hands of an unrepresentative government. its own effectiveness in coping with disas- It seems likely, for instance, that Nicarater. Its second reaction was a warning hy gua's Atlantic Coast Indians resisted hurri-President Daniel Ortega that Nicaragua would reject U.S. relief as long as Washington was still sponsoring "lerrnrism."

You would think that the Sandinistas. having dispersed and disarmed almost their entire armed opposition (and jailed their legal opposition), would be thinking first of the desperation of the Nicaraguan people. Just this month, however, the regime made it a crime to receive "any financial or material aid connected with funds approved by the North American government." Its purpose was to fence off funds that Congress had appropriated to encourage the legal opposition, aid the war's civilian victims and finance the faltering regional peace

plan. But a ban can fall on disaster relief, too. "It is not possible to receive money from an enemy power, even if it is to fund a costume party," nne Nicaraguan explained. The United States has commissioned its

embassy io Managua to offer the usual quick \$25 million in aid — through private groups such as Caritas. Even without a legislated ban on funding the Sandinistas, Washington would have to hesitate to put the extra power of relief directly to the cane relocation at least partly in recollection of the Sandinistas' past use of coercive relocation to impose centralized control.

Even before the burricane, Nicaragua was a country to disaster. It can now expect help from Cuba, a few dutiful international agencies and some sympathetic American individuals. More than relief, however, Nicaragua needs reconciliation. The regime is using the burricane for purposes of political mobilizating. But the burricane has passed. The enduring reality is that the demise of the contras leaves Nicaraguans with no one to blame for their misery but a regime less interested in people than power.

-THE WASHINGTON POST.

# Other Comment

### **Gorbachev Will Need Help**

It would, of course, be imbecile for the West to rain trade credits and the rest upon the Soviet Union, while the refurbishment of the Russian military machine proceeded apace. But the actual calculation depends on an assessment of Mr. Gorbachev. He is not, by any conventional standards, a democrat. But he is attempting to move the U.S.S.R. fast down a capitalist road. The overall pattern is clear: a Soviet Union linked directly to the economies of the West which, at home and abroad, allows a play of market forces. The political system that fits that dream hasn't been invented yet. But it will find ways of supplanting unpopular politicians by politicians who catch the mood of the people, ff that makes it more democratic, the tides of war will ebb.

Mr. Gorbachev will need help. His survival will depend on Western assistance. Whether he gets it -whether the West has the imagination and nerve to respond - is probably the dominant question for the last decade of the twentieth century.

- The Times (London).

- The Guardian (London).

The economies of the Soviet Union and Eastern Europe are in extreme difficulty. The reason is four decades of socialism. If these economies are to be revived with Western help, there must be evidence of a will to change principles as well as practice.

### Arms for a Free Cambodia

Those who have supported the non-Communist resistance in Cambodia all these years must realize that in addition to internationally supervised free elections, the way to prevent a return of the Khmer Rouge is to give the NCR weapons and supplies to de-fend itself. This is out to say that there are no shortcomings in the NCR, such as disunity within its ranks. But to leave the NCR to its own resources to restore Cambodia to its original neutral and independent position, after so many years of war and occupation and in the face of a renewed Khmer Rouge threat, is irresponsible. The task of supporting the NCR, and inducing its members to cooperate among themsleves to make better use of the aid they are given and to put together a more

effective army, must continue.

Hence, Washington's recent offer to increase its aid for the NCR above the current \$5 million figure is encouraging. This is espe-cially so if reports that Beijing is delaying, if not cutting off, arms deliveries to the NCR -no doubt because it is miffed with the way the NCR and ASEAN, the Association of South East Asian Nations, are interested not only in mobilizing support against Vietnam but in mobilizing support for a durable peace
—are true. This aid should prove even more effective if the condition that it be used for nonlethal purposes, which Washington has hitherto imposed, is lifted.

- The Straits Times (Singapore).

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# **OPINION**

# The Campaigners Are Ignoring a Changing World

WASHINGTON — When George Bush or Michael Dukakis takes office next January, he will have the greatest opportunity of any American president since Harry Truman to redraw the world's diplomatic map. He will face a world in which the assumptions that have prevailed for a generation about

enemies and friends may no longer hold. Yet the immense foreign policy challenges that will face the oext administration have scarcely been discussed in the long and tortured campaign. And it is likely that voters will go to the polls on Nov. 8 without the benefit of even a primitive national debate on some of the global shifts that he ahead in the 1990s.

We're to the middle of a transition that will be obvious to historians 100 years from now," predicts Lawrence Eagleburger, a former im-dersecretary of state. What worries me is that nobody is talking about these issues. Unless we recognize the transition that's taking place and reorganize the West to deal with it, the prob-lems of the next 20 years will eat us alive."

The changes that are sweeping the world these days are sumning: the collapse of com-munism as an economic model and the rise of a radical reformer in the Soviet Union; the new ascendancy of economic power, rather than simply military strength, as a measure of national security and well-being; the global spread of democratic and free-market forces; the palpable reduction in the threat of war between the superpowers. You can almost

between the superpowers. You can almost feel the ice beginning to melt as these changes move from country to country.

Peace is breaking out, too. The seemingly endless wars between Iraq and Iran and in Afghanistan are winding down. Conflicts in Angola, Namibia, Cambodia and the Sahara which have been raging for more than a decade may also be ending, as exhausted combatants face reality and decide to talk. If the next president can maintain these recent trends be president can maintain these recent trends, he

By David Ignatius and Michael Getler This is the first of two articles.

economie challenge in the United States from Japan and half a dozen mini-Japans seems to grow daily. Western Europe is organizing itself into a trading bloc that may prove as

'What if the threat isn't present any longer? What's the premise of U.S. alliances, and what's the role for U.S. power?'

tough and unyielding a competitor as Japan. Some analysts worry that by the end of the century the free world may be divided into three great trading blocs — Europe, the Americas and a Japan-dominated Asia — bartling for the same limited markets.

Add to this menu the daily drama of Mik-

hail Gorbachev trying, against considerable odds, to change the country which has been the focus of American foreign policy for nearly 50 years and you have a rough picture of

e tests the next president will face. Unfortunately, neither George Bush nor Michael Dukakis has addressed America's future foreign policy choices in any detailed way. Mr. Bush seems to have no agenda beyond main-taining the status quo internationally. He has taken a wait-and-see attitude toward Mr. Gor-

may wake up one morning to a world in which the guns of war have been silenced.

But if military conflict is receding, economic warfare seems to be on the rise. Io Asia, the world winston Churchill's "fron Curtain" speech of 42 years ago. Mr. Dukakis, in contrast, refers often in speeches and debates to changes taking place in the world, but he offers few specific ideas for what to do about them. Beyond the flag-waving and tank-riding antics of the campaign, foreign policy experts see a series of crucial developments that the next president will have to address.

The Soviet Union, which America has spent nearly \$3 trillion in the 1980s preparing to confront militarily, is talking as if the Cold. War were over. There is no sign yet that Moscow has cut its defense budget or reordered its priorities, but it is encouraging peace settlements in so many places —Afghanistan, Cambodia, Angola, maybe the Korean peninsula — that even the hard-liners of the Rea-

gan administration are beginning to conclude that Mr. Gorbachev's new thinking is for real. But there is little clarity yet in either party about what Mr. Gorbachev means for America and how it should respond to him. ca and how it should respond to him.

"When you have a hostile Soviet Union, it's
clear what is the basis of U.S. alliances," says
Graham Fuller, a former senior official at the
CIA. "But what if the threat isn't present any
longer? What's the premise of U.S. alliances,
and what's the role for U.S. power?" Mr. Fuller
argues that the changes in Soviet foreign policy
have reached the point that the next president
should begin to sak the breathysicingly simple

should begin to ask the breathtakingly simple question: What's the problem between us? The biggest question mark for the next president is whether Mr. Gorbachev can stay

in the saddle. No Communist state has yet been ahle to get over the wall that stands in the way of true reform. Nn Communist leader has yet been willing to provide the degree of democracy necessary, and to take the crucial economic steps, such as price reform, that would make his economy and its products truly competitive in the global marketplace.

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Western Europe is uniting. If common market integration is completed as planned in 1992, the European nations will form a powerful political and economic bloc that can exert much prove independent of the can be seen to be a seen and the can be seen as a se exert much more independence from the United States. The 1992 process is likely to be United States. The 1992 process is likely to be one of the most important events of the last quarter of the 20th century. Yet there is almost no discussion in Washington — let alone in the presidential campaign — of what a united Europe is likely to mean for America and how America should deal with it.

"We ought to be working to shape the discussion in Brussels so that the Europeans area!" any more protectionist than they have

aren't any more protectionist than they have

aren't any more protections: than they have
to be," Mr. Eagleburger argues.
Will a united Europe gradually seek a middle ground — with Mr. Gorbachev continuing his successful courtship of European public opinion? (Recent West German approval
ratings for the Soviet leader are nearly double
those for Ronald Reagan.) The allure of what Mr. Gorbachev calls the "common European bome" will be tested this week as Chancellor Helmat Kohl visits Moscow. Last week, West German banks joined those from Italy and Britain in announcing multibillion-dollar credit lines for the Soviets, and more loans are sure to follow. Should American banks also help underwrite Mr. Gorbachev's modernizatinn program, or should America keep its distance? On this issue, as on so many others it the candidates have had little to say.

The Washington Post.

# Third World Poverty: Help the People to Help Themselves

ROME — As the World Bank begins the latest debt relief program for Third World governments, it s time for the international commumity to reassess the condition of peo-

ple living under those governments. The simple truth is that hunger and poverty continue to grow to a world that produces more than enough food to feed all its people and that is increasingly rich in production and trade. According to United Nations figures, a fifth of the world lives in absolute poverty.

Last month in Berlin, finance min-

The World Is Full of Greedy Dictators

HE very powerful in the Third World are very rich; they have their own

greed and hedonism are an ideology. The presidents and leading politicians of

such Third World nations as the Philippines have no difficulty to amassing

fortunes. Family, tribal or local connections make ascension rapid. Checks, to

the form of an informed public opinion or an organized opposition, are few. The

America's staunchest allies should be indicated, in the country which gave him "safe refuge," for fraud and embezzlement. Other dictators — from Batista to

Bokassa and Baby Doc — suffered go such indignity. The pathetic Marcos

What a peculiar and unsavory couple they are. And what irony that one of

Marcos couple simply used the means that have always been available.

ways and their own license. The world is full of tin pot dictators for whom

By Idriss Jazairy The writer is president of the International Fund for Agricultural Development.

industrialized countries promised to reduce by a third the debt owed by the poorest countries. Officials of the World Bank and the IMF recognized the importance of increasing North-South capital flows and encouraged "income-generating activities and investments in human resources, which reinforce the positive impact of

isters from the Group of Seven most Brundtland of Norway, head of the

World Commission on Environment

growth on poverty reduction."
Prime Minister Grn Harlein

and Development, has identified deterioration of the environment and bleak prospects for development as today's gravest problems, next to the threat of nuclear war. This increased emphasis on sunc-tural adjustments, the environment

and human resources is significant. Yet if the true concern is with people and development, a thorough review of the conceptual approach to devel-opment is in order.

For example, the debt burden af-flicting many developing countries has undoubtedly added to the desti-nation of the poor. The poor, howev-er, saffered from hunger before the debt crisis and they are likely to suffer from hunger should it be resolved. Even environmental deterioration is as much a consequence of poverty and hunger as it is a cause. Poor people will gradually degrade and exhaust their resource base to the struggle to survive. Moreover, statements placing human resources on the same plane as capital and other material

is to help people realize their poten-tial as end users, not just as inputs to generate economic growth.

Far too often, development organi-zations have approached poverty alleviation as a welfare problem or as an add-on to a broader strategy aimed at promoting growth. Some development efforts, however, have provided new insights into how to alleviate poverty. They have shown that poverty alleviation works best when il begins at the household level, that the direct involvement of the poor is critical and that self-help is the key to success. The poor must be actors in, not the objects of, anti-poverty strategies.

Investing to the production potential of the poor can bring high re-turns. Over the last IO years, the International Fund for Agricultural Development has invested \$2.6 billion in self-help development projects in more than 90 of the world's poorest countries. Loan repayment rates are recorded at over 90 percent.

What these projects have shown is that the poor are eager to participate in their own development, provided they have a sense of power and control over their iovolvement

This does not mean that traditionfamily made one fatal mistake: What they had done in and to the Philippines resources tend to confuse the object transfers of experience to experience they replicated in the United States.

The Independent (London).

The Independent (London).

and capital are irrelevant. The chal-lenge is how best to direct these needed inpots to stimulate the creativity and initiative of the poor. A growing number of development or-ganizations have joined with IFAD in exploring this micro-economic,

participatory approach.

Based on current resource allocations, the sad reality is that poverty eradication is beyond the means of the development community. The traditional micro-development strategies are nn longer sufficient. New mechanisms need to be developed to empower the poor to exercise their potential. New approaches are required to stimulate self-propelled, self-supported and self-sustained de-

velopment by the poor.

By starting with the principle of self-reliance and by drawing on existing local resources and capacities, external assistance can stimulate the creativity of the poor and thus serve as a catalyst for self-supporting and sustained development.

World leaders have the tools at their disposal. What is needed is the political will to deliver resources and carry out development programs that

# Middle East: If Uninvited, the Syrian Will Invite Himself In

LONDON — The leaders of four Arab entities — Egypt, Jordan, lraq and the PLO — have been play-

ing a hard game of power poker.

Their sudden meetings in Amman and Baghdad last weekend came soon after King Hussein proclaimed on a U.S. television program that unless Shimon Peres of the Labor Party wins Israel's election on Nov. 1, disaster

could come to the Middle East. The Jurdanian king's "intervention" in their elections, as Israelis call it, simply means that be fears that a Likud victory would eventually bring oo another Arab-Israeli war. This would follow what King Hussein fears would be mass expulsions of the occupied West Bank's rebellious Palestinians. He bas said as much privately to Westerners recently, and he undouhtedly emphasized the point in talks in Amman and Baghdad.

WASHINGTON — With Mos-

VV cow mounting a new effort to rejoin the World Psychiatric Asso-

ciation, a passage in a Pravda interview on Sept. 2 with Victor M. Chebrikny, then the bead of the KGB, deserves close attention.

The Soviet Union withdrew from

the association in 1983 under threat

of expulsion because of the psychiat-

ric abuse of dissidents. Now, in the

friendlier climate created abroad by

glasnost, the country's Society of Psychiatrists has expressed "willing-ness to apply" for readmission. This provoked debate at a recent psychi-

Some believed that the Soviets should be excluded until the psychi-

atric abuse of dissidents was out-

lawed. Then there are those like Cos-

tas Stefanis, a Greek who heads the

world organization and who was

quoted in The New York Times on Oct. 16 as saying that "the group must be careful not to interfere in the Soviet Union's internal affairs."

That line of argument would nullify

the Universal Declaration of Human

Rights and the Helsinki Accords. It

is the same sophistry we are used to

And then there is the Chebrikov

old mentality survives in the top-most levels of the Soviet regime.

Mr. Chebrikov said that one func-

tion of the KGB was to prevent

crimes against the state by "helping

the deviant to shed his delusions."
This statement has the authentic

Orwellian flavor. The KGB still

interview, which should put psychi-fully circumfoculory and devoid of

atrists on guard. It shows that the the slightest implication of criticism.

hearing from South Africa.

atric conference in Washington.

By John K. Cooley Iraq, President Hosni Mubarak nf Yitzhak Shamir wins the Israeli elec-

Egypt and Chairman Yasser Arafat of the Palestine Liberation Organization should all have been mindful of the absence of another major player: President Hafez Assad of Syria. His opposition, as well as Is-

synta rus opposition, as well as is-rael's, could wreck their game. Io a magisterial new book, "Assad, The Struggle for the Middle East," (London, J.B. Tauris), Patrick Seale, a British author who is an expert oo Syria, reminds us that there can be neither real peace oegotiations nor a real peace agreement between Arabs and Israelis unless Mr. Assad's Syria (or post-Assad Syria) is included. Over the decades, Mr. Assad has

steadily insisted that separate deals with Israel bring an peace but only reduce Arab strength and make Arab As they talked and probably agreed on this, bnwever, King Hussein. President Saddam Hussein of that whether Mr. Peres or Likod's

KGB Veteran as Reformer of Laws?

sees the psychiatric manipulation of dissenters oot only as therapy

but as a benign form of political pedagogy. As Mr. Chebrikov went

on to explain, the deviant was thus helped to "comprehend the relation-

ship between the interests of the in-dividual and society." Torquemada never rationalized the thumbscrews

Since the publication of that in-terview, Mr. Chebrikov has been moved from his post as head of the

KGB. But be remains a full voting

member of the Polithuro. In the re-

cent reshuffle he was made chairman

of one of the six basic commissions

of the Central Committee. His as-

signment is to reform Soviet law

something that has been promised often since the death of Stalin in

1953. To let Mr. Chebrikov chair this

task is - in American terms - as if J. Edgar Hoover of the FBI had been

The Chebrikov interview, spread

across the first two pages of Prayda,

read not like a discussion of law reform but like a glorification of the

KGB. The questions were respect-

Indeed, by Mr. Chebrikov's ac-

count neither criticism por reform is

called for. As be described it, the

KGB is already staffed by paragons of virtue who have a highly devel-oped intellect, high moral qualities

and strong ideological tempering."
The "vast majority" are "charac-

named to revise the Bill of Rights.

of the Inquisition better.

tions, Mr. Assad will not be shaken in his determination to be included in any international peace conference.

As Mr. Seale's book carefully documents, Mr. Assad's often rough but

always shrewdly fought contests against Henry Kissinger, George Shultz, Anwar Sadat, Golda Meir, Menachem Begin and Mr. Shamir made them forget that Syria is weak, war-weary and underdeveloped. President Sadat was one of the more skillful players at the Mideast poker table. Mr. Seale shows that in the 1973

Sadat-Assad war partnership against Israel, Mr. Sadat falsely led Mr. Assad to believe that this partnership would be total and that Egypt's crossing of the Suez Canal would be followed by a clean sweep of all Israeli occupation troops from the Sinai.

The result was that for a critical week-Oct. 7 to 14, 1973 - Israel, re-

terized by immunity to consumer-

ism, cynicism, egotism or indisci-

pline. They can contribute to the "widening of democracy and glas-oost" if "they do not forget the polit-

ical and lofty humanist nature of their work." He even gave figures on

how many fell victim themselves to

The Soviet bureaucracy has a go

mius for such euphemisms. But Pravda did not pick up the cue and ask how such unjustified repres-sions could be avoided in the fu-ture, nor how such lofty humanists

as KGB cadres could have persecut-

ed innocent colleagues. The word

"mistakes" - that last, tired resort

nf Soviet apologists — is nowhere to be found in the Prayda interview.

Mr. Chebrikov's promises for the future are of a different sort, and

that old fellow with the moustache

"I wish in add with the utmost

clarity," he assured Pravda, that "bostile elements and any other

people who emhark on the path of

anti-state activity will be held re-

it any easier for these deluded ones

if Mr. Chebrikov has his way. And

who on the legal revision commis-

sion will have the nerve to talk back

Mr. Stone's "Betrayal by Psychia-try" (1972) touched off the fight in the World Psychiatric Association over

Soviet abuses. He contributed this

comment to The New York Times.

Revision of the law will not make

The KGB does not admit error.

would have approved them.

sponsible under the law."

to a veteran KGB chief?

unjustified repression."

at retaking the Golan Heights, while Egypt's forces stayed put in the Sinai. At that time, Mr. Sadat was busy dealing with Mr. Kissinger to get Washing-ton ineversibly involved in what came

to be called the "peace process."

Next, Mr. Kissinger and Mr. Assad, who developed instinctive respect for each other, measured wits in the series of trips the American made during his period of shuttle diplomacy.

According to the evidence of Mr. Scale and others, Mr. Assad lost. Although Mr. Kissinger led him to believe that the United States truly wanted a scttlement involving all the players, including Syria, all Mr. Assad got was the return of the ruined city of Kumeitra and increased isolation from forgetful Arab neighbors.

Mr. Kissinger, Mr. Seale contends, used Mr. Assad for the last time in

1976 by luring him into the unpopular and ill-starred Syrian military intervention in the Lebanese civil war. This was at first on the side of the Maronite Christians against a Mos-lem-PLO coalitioo that threatened to win, and so expose Lebanon and Syris to an Israeli attack that Mr. Assad knew he could not withstand.

In 1983, after the 1982 Israeli invasion of Lebanon had receded, Secretary of State Shultz badly miscalculated. He left Mr. Assad out of the peace process in Lebanon, forcing on Lebanon a demeaning peace accord with Israel, which Mr. Assad then successfully sabotaged

inforced by U.S. emergency antifts, regime is heavily backed by money and guns from Iraq, Syria's enemy and guns from Iraq, Syria's enemy now released from the eight-year attrition of its war with Iran. The Maronites' rival, a Sunni Moslem government in West Beirut, is supported mainly by Syria and a curious, tacit Syrian-U.S. accord to avoid burning whatever political bridges still con-

nect the fragments of Lebanon. Even worse news, in President Assad's eyes: The Soviet Union's Mikhail Gorbachev is flirting with Israel and telling the Syrian leader to seek

a "realistic" settlement. Strong constants remain in Mr. As-sad's policies. One is Syria's desire to recover its Golan territory from Isracl. Another is Mr. Assad's distaste for Mr. Arafat's independence-minded PLO. Mr. Assad feels that the Palestinians, to be successful, must be "co ordinated" from Damascus.

Mr. Assad's own historical perspective is well expressed by Mr. Seale: "Assad's Syria represents the rejection of an Israeli-dominated Middle East order, offering instead one based on the supremacy of neither Arabs oor Israelis, but on a balance of power between an Arab Levant centered on Damascus and an Israel within its 1948-49 boundaries." In Tel Aviv and Washington, this

and the other players at Mideast pow-er poker, will dismiss it at their peril. The writer, an ABC News correspondent, was a newspaper correspondent in the Middle East from 1965 to 1978. He contributed this comment to

Today, Lebanon faces political 1978. He contributed this commen partition and the Maronite military the International Herald Tribune.

### 100, 75 AND 50 YEARS AGO

1888: Queen Says No

BUCHAREST — According to a statement published in the *Independance*, Queen Natalie, on being apprised by the Metropolitan Theodosius that he had dissolved the union between herself and King Milan of Servia, telegraphed to that prelate: "A marriage contracted in accor-dance with laws of our holy Orthodox Church cannot be dissolved by a communication published in the official journal. Take note that I consider your decision as null and void." King Milan's divorce coup has closed one more chapter in the Servian Court scandal. The peccadilloes of the de-

scendant of a Servian peasant and the

ambitions of a Russian Colonel's

daughter may prove to be sands added

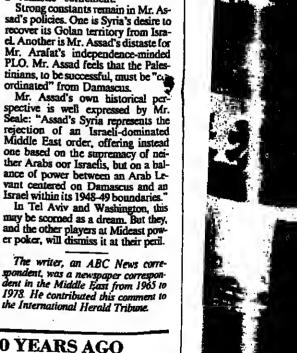
to the mountain of a European war.

1913: Cabinet Resigns MADRID - Following the rejection

Romanones, the Prime Minister, to day [Oct. 25] handed the resignation of the Cabinet to King Alfonso. The motion of confidence, which followed Conde de Romanones' expose of the Government's policy, was lost by the narrow margin of 106 votes to 103.

# 1938: Hankow Falls

HANKOW - Its last hope of continued resistance smashed with the un-expected collapse of Canton, Hankow fell to the Japanese forces this afternooo [Oct. 25] without a struggle. The capture of Canton had sealed Hankow's fate, cutting one of the city's last effective munitions lines. The fall of Hankow is believed to herald the speedy end of organized China's Commander in Chief, had long considered this area the key point in Chinese resistance. Today, as his traces fell back the appendiction and troops fell back, the generalissum and by the Senate of a motion of confi-dence in the Government, Conde de in the interior of Sze-chuann province.









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**OPINION** 

# Making Much of the Polls Can Belittle the Election

By A. M. Rosenthal

N EW YORK — The best thing that sweeping predictions, played big may could happen to American journal have on a national election. If we know that the could be seen a national election of the could be seen as the could ism night be for Michael Dukakis to or believe, that prominent predictions of victory are likely to influence the campaign, making it harder for the underdog paign, making it harder for the underdog

livings in the print or electronic press would have to sit around clutching our heads and try to figure out where we went wrong. Polling techniques would be dissected statistic by statistic. And the press would also have to dissect something even more complicated and fundamenta — its own judgments and values.

Bot suppose George Bush wins, as the polls carried out by newspapers and

ON MY MIND

television networks say he will. The ethical and professional problems that confront American journalism may be pa-pered over for a while, but they will be all the more important.

Not very long ago. Americans were unhappy just because the results of an election were announced on television before the booths were closed. Now the most interesting part of this dreary cam-paign is that almost four weeks before Americans were to get a chance to vote, they were told it was all over.

One or two specialists, like Daniel Yankelovich, hollered hold on, there are a lot of undecideds and they rend to make up their minds late - so at least wait until a few days before the election to announce the winner. But the press played the poll predictions bigger and earlier than in any other campaign. The coming Bush victory was the major item on television broadcasts and was repeated throughout the day. It was high front-

page news in the papers, time and again.
Polling techniques have improved sub-stantially over the years. But they still deal essentially with a most peculiar kind of story — news that has not yet hap-pened and conceivably never will. Every political journalist still has "Dewey De-feats Truman" in his memory.

But the real issue is not the accuracy of the polls but whether or not the press should take into account the impact that

### Dukakis Better Rise Fast

T HE latest Post-ABC weekly poll found that George Bush has made inroads with voters on a oumber of fronts. Nearly three out of five voters said they had a favorable impression of him. The race remains within reach for either man. About a third of each candidate's supporters only weakly support their choice, and one out of five acknowledge that they could change their minds. But those minds better start changing fast if Michael Dukakis is going to be competitive on Nov. 8.

- Richard Morin, director of polling for The Washington Post.



Most journalists, including this one, believe that reporting the news as fully and quickly as possible is itself an important benefit to the country and that our job is to spread the word and generally let

constantly become our own censors?

society sort out the results.

Still, the same journalists do care enough to withhold names of juvenile criminals and rape victims, the ad-dresses of people who would be ha-rassed, the identities of intelligence or undercover agents, and troopship move-ments. Only fanatics are absolute.

Every election time there are grumbles about the polls, and somebody says there ought to be a law, damn it. Happily, it would be unconstitutional to regulate poll reporting. The price of a free press is reading things you would rather not see printed.

But it is not unconstitutional for newspapers and television networks to use indement — that is what they get paid for. News does not exist in a pristime state but is reflected through the professional judgment and values of those who present it — this story is worth a thousand words, and that one 50. It'a the job of the reader or viewer to

know whose judgment to trust.

Every journalist knows that a story on the front page or its television equivalent can interest a whole country, but that the same story, inside, often has no impact at all. And we all know that some big news stories would not even exist if we did not create and publicize them - like polls.

There may be journalists who believe that the heavy emphasis given to the predictions of a Bush victory has had no bandwagon effect; I just don't know any. That is why if Mr. Bush wins, we can't just say we told you so. We will have to ask ourselves if we told you so too loud, too often, too early.

The law cannot give an answer. And while journalists should talk about it todges can use to try to regulate them.

It has to boil down to each editor, ublisher, reporter and anchorman thinking things through and making separate decisions next time around. That's fine "repaying constitutional freedom through individual responsibility" is what it used to be called in civics class. . The New York Times.



### LETTERS TO THE EDITOR

### The Republicans Condemn Carter and Enlist Brzezinski

bug. ("Reasons to Prefer Bush," Letters, Oct. 20.) On three occasions in London, Republicans have made the debating point that their candidate is running against the foreign policy of the Jimmy Carter years. Now they trot out Zbig-niew Brzezinski, one of the architects of Mr. Carter'a foreign policy, as a Demo-cratic deserter. This is a bit like Old Father William standing on his head once he's discovered he has no brain.

On economic and fiscal policy alike, how does Mr. Curran know what Michael Dukakis would or would not veto as president? Is be privy to information the rest of us don't have?

On the bill to terminate the overseas tax exclusion: Senator William Proxmire has been trying to get this one passed for years and has never succeeded. The Senate Finance Committee. chaired by Senator Lloyd Bentsen, refused to hold hearings on Mr. Proxime's bill. This session of Congress ended on Oct. 21. Mr. Proximire retires at the end of this year. The hill has no chance of passing; it is automatically finished.

Democrats overseas have worked for years for fair tax treatment, better citizenship laws, Social Security and medigether, they should not try to act together care benefits for Americans living by drawing up codes that legislators and abroad. Mr. Dukakis has pledged his support to us on these issues.

Once again, our opponents are husy spreading disinformation.

SALLY MCNULTY. Chair, Democrats Abroad (UK).

Neither Mr. Dukakis oor Mr. Bush has said what he would do to gain the

William Curran's remarks are hum- release of the American bostages in Lebanoo, Mr. Busb has assailed "liberals" and stressed U.S. military might At least President Jimmy Carter tried to get hostages out through action, oot talk. The U.S. military building over the last eight years has done ootbiog

for these forgotten ones. BARDI EIMARSSON. Reykjavik, Iceland.

### Scruples at the CIA

Regarding "Turner Links Bush With Noriega" (The Hustings, Oct. 1):

Stansfield Turner claims that during his tenure as director of the Central Intelligence Agency he refused to deal with "unscrupulous characters" such as the Panamanian leader, General Manuel Antonio Noriega. Perhaps if Admiral Turner had been less fastidious in his choice of CIA contacts, the United States might have been spared the consequences of intelligence failures in Iran, Nicaragua and Afghanistan during the Carter administration.

ROBERT M. KELLEY. Dhahran, Saudi Arabia.

### Yet Quayle Survived

Three cheers for Dan Quayle, who showed the mettle to stand on the same debate platform with a senior oppooent and do quite well indeed, despite the harassment of the worst media ioquisition in campaign history.

S. JOHN CHRISTOPHER.

Voorburg, Netherlands. Lloyd Bentsen was right to tell Mr. Quayle, "Yon're No Jack Kennedy." The problem is, he didn't go far enough: None of this year's candidates is.

JOAN LOYKOVITCH

### An Australian in Tripoli

In a report from Tripoli, Jennifer Parmelee referred to a mock trial of Presi-dent Reagan by a group "composed of leftists from Central and South America." ("In Libya's Discreet Hotel Kabir, Revolution Is the Inn Thing " Sept. 29.)
As well as extreme leftists, those present included members of the extreme right, at least one of whom is an Australian associated with the Institute of Historical Review, a California-based body which denies the mass extermination of European Jewry by the Nazis. Patronage of this kind says a lot about the underlying anti-Jewish racial prejudice that motivates much of Libyan activity.

NICOLE GERSHOV.

### **Anti-Immigrant Echoes**

Half of a brief report ("Belgian Coali-tion Intact After Voting" Oct. 11) was devoted to the controversy surrounding a French-speaking mayor whose refusal to prove he could speak Dutch brought down the government. You overlooked the rise in Flanders of the ultraright, racist "Vlaams Blok," which campaigns against immigrants. This recalls what my grandfather, who also came as an immigrant, could have read on the walls of Antwerp in the late 1930s. Later he was murdered with his wife in Auschwitz

S. FISCHLER Antwerp, Belgiom.

# It Wouldn't Be Halloween If the Eyeholes Lined Up

By Dave Barry

MIAMI — 1 love Halloween. And not just because it gives us a chance to buy a oew mailbox. No, what I love most is the fun of opening our froot door and hearing a group of costumed youngsters happily shout the traditional Halloween greeting: "[Nothing]."

At least that's what traditionally happens. The youngsters just stand there,

### MEANWHILE

silent. They have no idea that I have opened the door. They are as blind as bats, because their eyes are not lined up with the eycholes in their masks. Poorly aligned cycholes are an an-

cient Halloween tradition, dating back at least as far as my childhood in Armonk, New York. My early Hal-loween memories consist of staggering around disguised as a ghost, unable to see anything except bed sheet, and consequently bonking into trees, fall-ing into hrooks, etc. The highlight of my ghost career came in the 1954 Haloween parade when I marched directly ioto the butt of a horse.

Today's American children, of course, do not wear bed aheets. What they wear are manufactured costumes representing licensed Saturday morning cartoon characters and purchased from the Toys "R" a Billion-Dollar Industry store. But I am pleased to note that the eyeholes still don't lice up.

So when I open the door on Hallow-een, I am confronted with three or four aginary heroes such as GI Joe, Conan the Barbarian, Oliver North, etc., all of whom would look very terrifying except that they are three feet tall and facing in random directions. They stand there silently for several seconds, then an adult voice hisses from the darkness behind

them: "Say Trick or Treat," dammit!"
This voice of course belongs to good old Dad, who wants more than anything to be home watching television and eating taco dip in bulk, hut who must instead accompany the children on their trick-or-treat rounds to make sure 1 don't put razor blades in the candy. This is a traditional Halloween danger that the local perky TV oews personalities warn us about every year, using the Frowny Face they put oo when they have to tell us about Bad News, such as

plane crashes and rainy weekends. So I understand why good old Dad has to be there, but he makes me oervons. I can feel him watching me suspiciously from somewhere out there, and I think to myself: What if he's armed? This is a reasonable concern, because I live in South Florida, where muss are armed. So I am very careful about the way I hand out treats.

Well, boys or perhaps girls!" I say to the licensed characters, in a voice so

nonthreatening as to make Mr. Rogers sound like Darth Vader, "How about some NICE CANDY in its ORIGINAL PACKAGING that you can clearly see when I hold it up to the porch light here has NOT BEEN TAMPERED WITH?"

Alerted by the sound of my voice, the licensed characters start lurching blindly toward me, thrusting out trick-or-treat bags already containing enough choco-late to meet the nation's pimple needs well into the oext century.

Of course, there is more to Halloween than massive carbohydrate overdoses. There is also the tradition of bitching about pumpkin prices, a tradition that my wife and I enjoy engaging in each year after paying as much as \$20 for a dense, inedible fruit so that some pumpkin rancher can put a new Jacuzzi in his Lear jet. This is followed by the tradition of scooping the insides, or, technically, the "goop," out of the pumpkin, a chore that always falls to me because both my wife and son refuse to do it, and not without reason, what with the alarming increase in pumpkin-transmitted diseases. (Get the facts! Call the American Pumpkin Council! Don't mention my name!)

But I consider the risk of permanent disfigurement to be a small price to pay for the excitement that comes when I finally finish carving Mr. Jack O'Lantern and put him out on the front porch, there to provide hours of pleasure for the trickor-treating youngsters except that (a) they can't see and (b) Mr. Jack O'Lantern

immediately gets his face kicked into mush by older youngsters playing pranks.

Pranks, defined as "activities which struck you as truly hilarious when you were a teen-ager but which oow that you are a property owner make you wish you had a high-voltage fence," are another ancient Halloween tradition. The first Halloween prank ever, played by a group of Druid teen-agers, was Stone-henge ("HEY! You kids, GET THOSE ROCKS OFF MY LAWN!!").

I can't really complain about the pranks, because as a youth I played several thousand myself. In fact, I figure there must be a God of Prank Justice, who keeps track of everything we do when we're young and then uses Halloween to settle the score, ("O.K., that's his 14th mailbox, He has 57 to go,"). Vastly enjoying this spectacle, I bet, are the ghosts of all my former victims. Assuming they can see through their eyeholes,

Knight-Ridder Newspapers.

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# **Templeton Award** Is Assailed by Jews

Moslem Recipient of Religion Prize Is Accused of Anti-Semitic Activity

By Barry James

International Herald Tribune PARIS — Jewish organizations in London and New York on Tuesday strongly protested the award of a lucrative religion prize to a Mos-lem leader whom they accuse of being anti-Semitic.

The £220,000 (\$385,000) Templeton Prize for Progress in Religion was awarded without publicity nearly a month ago in Melbourne to lnamullah Khan. secretary-general of the World Muslim Congress, based in Karachi, Pakistan

The award bad earlier been postinvolved in the dissemination of millions of Holocaust victims." racist and anti-Semitic propagan-

The prize was awarded for Mr. Khan's "tireless work as a coordinator for peace between Moslems. Christians and Jews.

But his organization has resisted attempts to achieve peace between Israel and the Arab countries and demands the expulsion from Israel of what it calls "usurping Zionists." "We find it shocking that the foundation went ahead with this

award." Abraham M. Foxman, director of the Anti-Defamation League of B'nai B'rith, said in a telegram to Sir John Templeton. president of the Bahamas-based foundation. Mr. Foxman said that hy dis-

pensing with the public award ceremony, which is held annually in London, Sir John had "bestowed the award in a less public setting in Australia, giving every appearance of your awareness of the possible resulting negative publicity.

"We are deeply troubled," he

said, "not only by your decision to honor an unworthy recipient with this once-respected award, but also by the manner in which you implemented that decision,"

Past recipients of the prize, which carries the world's highest cash award, have included the Reverend Billy Graham, Alexander I. Solzhenitsyn and Mother Teresa. In Nassau, the Bahamas, a foun-

dation spokesman said the award could not be overturned.

The judges include the Prince of Wales: Sir Geoffrey Howe, the British foreign secretary; John Habgood, the archbishop of York in Britain; Marcos McGrath, the Roman Catholic archbishop of Panama: Robin Leigh-Pemberton, the governor of the Bank of England, and William E. Simon, a former U.S. Treasury secretary.

No details of the award were released until an article about it appeared late last week in an English-language Arab magazine, lmpact International, and then in the Sunday Times of London.

Hayim Pinner, secretary-general of the Board of Deputies of British Jews, said. "The delay in making the award, the transfer of the venue to Melbourne and the secrecy which surrounded it leads us to believe that we have good reason to

Mr. Pinner said the award bad an "Orwellian ring to it," and was "an insult to those who work for poned after allegations were made in March that Mr. Khan had been different faiths as well as to the

Jewish groups say they have evidence that in 1981 and 1982 the World Muslim Congress sent two anti-Semitic books to legislators in the United States and Britain, one of which, "The Six Million Reconsidered," described the Holocaust as a myth invented by Jews.

In addition, Mr. Khan, a Pakistani citizen born in Burma in 1914. wrote a letter of appreciation to Spotlight, a U.S. publication that supports the Ku Klux Klan, and has attended meetings of the World Anti-Communist League, and extreme-right group.

He has also written articles in praise of the former Grand Mufti of Jerusalem, Haj Amin Husseini, a convicted Nazi collaborator. And in a recent letter to the International Herald Tribune, he accused Israel of persecuting Arabs "under its

Mr. Khan could not be reached

for comment to Karachi.
Mr. Forker said the award, which is usually accompanied by intensive publicity and a lavish awards ceremony, was postponed at Mr. Khan's request to clear up questions that had been raised.



The building in New York, showing the collapsed west wall.

# N.Y. Building Collapses; One Killed and 13 Hurt

NEW YORK -A fire fighter digging through the rubble of a sixstory office building in Manhattan more than eight hours after it collapsed found the last survivor when she grabbed his hand.

"I'm Robin! Get me out!" Robin Fischer shouted to rescuers at the office building in the Garment District that collapsed just before the evening rush hour Monday, killing the owner of the building.

Ms. Fischer, 27, was in serious condition at Bellevue Hospital on Tuesday after undergoing leg surgery. Twelve other persons were reated for minor injuries

The collapse caused hundreds of thousands of commuters to be delayed. Trains from the nearby Pennsylvania Station and subways were halted for more than an hour for fear that vibrations would cause more of the huilding to fall.

The authorities said that they did not know for certain what had caused the building's west wall and interior to cave in, but a Fire Department spokesman said a trench had been dug along a wall.
The buildings commissioner, Charles M. Smith, said construction work had been going on at the building. "It appears they under-mined the wall of this building and it collapsed," he said.

## Australian Prostitutes Organize Anti-AIDS Conference

Agence France-Presse

MELBOURNE - Prostitutes, politicians and professors gathered Tuesday for a conference to discuss ways of reducing the AIDS risk for Australian prostitutes and the estimated 55,000 men per week who

The three-day conference was organized by the Prostitutes Collective, an organization of Australian prostitutes, and was sponsored by a condom manufacturer.

creased the incidence of sexually transmitted diseases in its population more than any other country.

"A lot of countries can take a lead from us," he said, "We have better sex education programs than anyone else and it shows."

Dr. Donovan said Australia had overreacted to acquired immune

When you are opening up new possibilities... The Gold Card

preventive efforts.

Some prostitutes at the confer-

Dr. Barry Donovan, an expert on venereal disease at Sydney University, said that Australia had de-"That's good." He said only the

> ence said that brothel owners had resisted attempts to display safersex literature. One said some brothels were "paying such low wages they are forcing us to walk the streets." The city has 60 legal

# Ex-Leader Of Grenada Poised for Comeback

By Joseph B. Treaster New York Times Service ST. GEORGE'S, Grenada

After the invasion of Grenada five years ago, one of the greatest fears of the United States was that democratic elections would return to power Sir Eric Gairy, the eccentric leader who had dominated the island's politics for nearly three de-

Sir Eric, who was knighted in 1977, was pro-American. But he was regarded as repressive and corrupt. As prime minister, he had cut a flamboyant figure in white suits and Cadillacs and had urged the United Nations to commission a study of flying saucers. Later, he was accused of devil worship.

At the least, U.S. officials fig-ured, Sir Eric would be an embarrassment. At worst, he could become a rallying point for a resurgence of the leftists who had overthrown him in 1979 and been crushed by the invasion.

New elections are expected to be held sometime in the next year, and Sir Eric, who is 66 years old and is known to admirers as "Uncle Gairy," seems to have a chance at a

"Gairy is bound to be a factor," said Nicholas Brathwaite, who headed an interim government af-ter the invasion. To deny Gairy has a chance to win is to deny the reality of the situation."

A coalition of three centrist par-des that the United States had urged as a strategy for defeating Sir Eric has come apart, and Prime Minister Herbert A. Blaize, 70, is being challenged from within his

own party.

A fragmentation of the vote would favor Sir Eric's Grenada United Labor Party, whose poor, rural followers tend to vote in a bloc and have helped him win seven of the last nine elections.

The present government has alienated many in the lower and middle classes with a new tax structure that has raised the cost of most goods while easing the burden on higher-income Grenadians as a spur to business expansion. Grena-da's boteliers are angry that Mr. Blaize has spent little to promote tourism. Other husiness leaders assert that he has not done enough to

attract foreign iovestment.
Mr. Blaize, who suffers from degenerative arthritis and needs help in climbing stairs, said in a recent toterview that he had not decided whether to try for re-election. In the 1984 election, Sir Eric was

not a candidate and seldom made public appearances. But his party. which is synonymous with him, won 36 percent of the vote.

Sir Eric, who built his political se as a labor organizer, said in an interview that he is suffering from glaucoma, which makes it impossible for him to read. But he said, matter of facily, that he is expecting a miracle that will restore his sight and that be will then compete in the coming election.

Detractors say they think he is faking poor vision and plans to claim a miracle to enhance his candidacy. "If I did that," Sir Eric said, "God would make me hlind."

Sir Eric said he had never wor shiped the devil. But he referred to himself as a mystic and said he was interested in spiritualism, the occult, voodoo and a similar African religion called Shango. He once told an interviewer be had been "appointed by God to lead Grena-

Sir Eric said that although British colonial officials removed him as chief of the pre-independence government for mismanagement of money, his only offenses had been to huy a baby-grand piano for his official residence and to pay for repairs to a resident's home that had been damaged by water run-ning off a public road. In the 1970s, opponents say, Sir

Eric silenced critics with a group of thugs known as the Mongoose

Gang.
"The Mongoose Gang is one of
the greatest myths that ever hit
Grenada," Sir Eric said. "I would never say to beat or burn someone. wouldn't kill a moth."

Some political leaders say they think the best Sir Eric can hope for in the next election is to win a half dozen or so seats, which would force his opponents into a coalition and leave him as leader of the op-Should be win, Sir Eric said he

would invite the United States and Britain to establish military bases

### Zaire and Libya Reconcile

KINSHASA, Zaire - Zaire and Libya have agreed to resume diplomatic relations after a six-year break caused by Zaire's decision to restore ties with Israel, the official Zairean news agency, Azap, report-

# **AMERICAN**

# **TOPICS**

Trade Paperback As Happy Medium

Book publishers, squeezed by inflation and declining sales, emhraced the trade paperback book in the early 1980s. Bigger than the mass market paperback and only half the price of a hardcover book, it seemed the perfect solution, portable and affordable The New York Times reports that some publishers predicted that as soon as a hig-name au-thor chose to publish in trade paperback, the hardcover novel's days would be numbered

Now, Saul Bellow, Nobel prize winner in 1976, has decided to publish his forthcoming novel as a trade paperback, saying he hopes this will broaden the pubing options for other writers But no other leading anthor has followed his example. Hardcover books pay higher royalties, and a paperback original would have little chance of becoming a main book-cluh selection.

Even so, while trade paperhacks have not fulfilled the grand predictions made for them, they have established a siz-able niche. They accounted for about 30 percent of the 56,000 new titles and edinous published Notes About People

One year ago, 18-month-old Jessica McClure fell into an abandoned well shaft to Midland. Texas, and was trapped there for 58 hours while an intensive rescue effort seized the world's attention. Today Jessica is walking normally, despite amputation of her right little toe and the tip of her big toe because of prolonged loss of circulation, and she does not seem to have any emotional scars, according

On Jan. 2, 1939, Shirley Temple, then 10 years old and Holly-wood's leading box office attraction, was grand marshal of the 50th Rose Bowl parade to Pasadena California Effty wears lateral California Effty wears lateral dena California Fifty years lat-er, as Shirley Temple Black, a former U.S. diplomat, she has been named grand marshal of the 100th Rose Bowl parade Jan. Mrs. Black said

lo her orthopedic surgeon,

### Short Takes

Charles Younge

In her late 20s, losing interest in the strict fundamentalist reli-gion she had been brought up in, May Dooley of Hauppauge, Long Island, discovered that while alcoholics and drug addicts can join self-help groups, there was no place for the newly unwas no place for the newly the saved to go. Last summer Ms. Dooley, a junior high school teacher, founded the Long Island Support Group for Ex-Funda-

mentalists and placed an ad in local newspapers. She received 50 responses. The group meets every two weeks.

Role: Out

party

The U.S. Supreme Court sustained without comment, a low-er court conviction for sending cocaine through the mails. The cocaine bad been intercepted by a postal worker, who intended to steal it. The sender argued that there had been no search war-rant. But the courts ruled that since the postal worker was not an officer of the law armed with search warrant, but had made an "unauthorized" interception, the search was oot official and constitutional protection did not

What can people do when they encounter friends in public but don't feel like talking? Enid-Nemy of The New York Times suggests putting on a blank, pre-occupied face, the kind that discourages intrusion. Ms. Nemy discovered other tactics. Donald Brooks, a set designer, carries a newspaper. He waves hello, and up goes the reading material "to block eye contact." Beverly Voelbel a theatrical producer, carries a large portfolio case so "I can open it up and pretend I don't see people." Edward Col fey, a career consultant, said, "If you keep answering in one sylla-ble, most people get the message unless they're complete fools."

.Arthur Higbee

# JFK Slain in Gang Plot, Program Claims

LONDON - A British television documentary shown Tuesday night on the assassination of President John F. Kennedy in 1963 claims be was slain hy three French gangsters hired by an American organized crime syndicate.

The two-hour Central Television program, enti-tled "The Men Who Killed Kennedy," said the killers were hired from the underworld in Marseille. Details of the program, made by a company in the Independent Television network, were released to news organizations ahead of the showing.

It named one of them as Lucien Sarti and said he was shot to death in Mexico in 1972. It said the other two are still alive. One is now believed to be

working in Colombia's illicit cocaine business, the program said, and the other is understood to be living in Marseille after his recent release from

Kennedy was shot as he rode in a motorcade through Dallas on Nov. 22, 1963. A former U.S. Marine, Lee Harvey Oswald, was charged with the shooting, but was shot to death two days later in a

police station by a small-time criminal, Jack Ruby. A French drug smuggler, who claimed be was offered the underworld contract to assassmate Kennedy hut did not take it, and a former drug trafficker, who reportedly became a government informant, appeared in the pragram supporting its

# In Oregon, Death in a Commune **Unravels Tales of Child Beating**

By Laura Parker

SANDY, Oregon — The Ecclesia Athletic Association arrived here in 1987, to search of a haven to prepare a "national plan for the welfare of a lost

Or so Eldridge J. Broussard Jr. told his new neighbors when he and his followers moved into a four-bedroom white house.

Now Mr. Broussard's daughter, Dayna Lorae, 8. is dead. Four of Mr. Broussard's associates are in jail, charged with manslaughter in connection with the flogging injuries to her head, arms and legs. The neighbors have learned that 42 of the 53

there were subjected to ritualistic floggings that sometimes numbered as many as 800 strokes. The children, ranging in age from 6 weeks to 16 years, were removed from the home by state juve-

quiet and well-behaved youngsters who stayed

nile authorities after the girl's death Oct. 14. Many of them had welts, bruises and scars, The children have told investigators that they were regularly forced to watch other floggings and keep count. The beatings, described in a court

affidavit as a "cruel and terrifying experience, giving rise to mental injury," were administered with paddles and an electrical cord. The neighbors said they never saw evidence that

the children had been beaten. The Ecclesia house stands near acres of fir trees and grassy fields, surrounded by small farms, outside the town of Sandy, 30 miles (50 kilometers)

from Portland. The group's closest neighbor was Kenneth Teuscher, who lives across the road. Linda Zade, who lives a half-mile from the group's house, remembers her excited anticipation when she drove by the house one cold April day in 1987 and noticed that the "For Sale" sign had been taken down. Soon after, a hrown van appeared and

people started moving in. "I saw teen-agers and I thought 'Hurray! Baby sitters!" she said.

A few weeks later Mrs. Zade saw a teen-age girl near the road and stopped her car to say bello.

"She was about 15," Mrs. Zade said. "And she said, 'I'm not allowed to say anything, but you're welcome to talk to our spokeswoman.' I thought, 'Spokeswoman?' Later. I learned this person was called the minister of external affairs."

Word went out that the new "family" in the neighborhood was an organization from Los Angeles that was setting up an athletic summer camp. A few weeks later, Ms. Zade saw all of the children

"It was pouring down rain," she said. "They were wearing ragged shirts and their shoes were too hig, with no shoelaces. I thought, What to the world is going on?.".

The group leader, Mr. Broussard, who played basketball for the University of Oregon, developed a successful 32-team hasketball league in the Watts district of Los Angeles in the late 1970s. His plan for the Oregon camp was to train ghetto youths for the Olympics with a highly regimented program that involved discipline for infraction of the rules.

Most of the youths were children of his followers in Los Angeles. Those who joined the group were asked to sign a "vow of poverty application." in which they promised to turn over their assets and control of their lives to Mr. Broussard.

The training program included "rising at 3 A.M. to perform precision drills," according to "Who's Who to the Ecclesia Athletic Association," a pamphlet put ont by the group. The pamphlet also notes that the youths "can do between 1,000 and 5.000 continuous jumping jacks; hundreds of push-ups and sit-ups, American and Chinese

Mr. Broussard also wanted to start an organic farm, and to July 1987 the youths planted an acre of potatoes with the help of their neighbor, Mr. Teuscher, Some of the men who lived at the house helped Mr. Teuscher mend fences on his farm. When they asked if they could set up a few tents in a small clearing on his land, Mr. Teuscher said yes.

But Ecclesia soon began to discomfit their neighbors. The group applied to Clackamas County last year for a temporary zoning variance to

The neighbors, already uneasy, balked. They beld sharp memories of the last cult movement in the state, when thousands of followers of an Indian guru, Bhagwan Shree Rajneesh, set up a town in central Oregon. The commune was dissolved in 1985 after the leader was convicted of violating immigration laws and left the United States.

"This group was not another Rajneesh," said another neighbor, Gayle Gow. "But they were clearly a cult. They met all the criteria: control, power, isolation and grandiose plans."

He began collecting signatures to block Ecclesia's zoning request.

The dispute was short lived. Ecclesia withdrew its application. Mr. Broussard had always spoken vaguely to the neighbors about his plans to build a gynmasium, a swimming pool and a mansion. But after a few community meetings, Mr. Broussard announced angrily in midsummer of last year that his people were pulling out. By October, they were gone. When summer came again this year, the

group did not return.
"I thought it was all over," Mrs. Zade said. Then two weeks ago, she noticed a light in the house. A few days later, the brown van was backed up to the door. She saw a couple of adults, but she did not see any children. Nobody did.

This time, authorities said, the children were kept hidden inside.
The children were discovered by sheriff's depu-

ties Oct. 14 after four adults from Ecclesia took Dayna Lorae Broussard's body to a local fire station. They told medics there they had been unable to revive her. The four were arrested. At the Ecclesia house,

the deputies found little furniture inside. The children slept on the floor in sleeping bags. Only one of two toilets was working. There was no refrigerator and only a few tomatoes and heads of lettuce. According to a state custody petition, the chil-dren appeared to have gone without food for long

On Monday, four members of Ecclesia — Willie K. Chambers, 35; Brian James Brinson, 30; Constance Zipporah Jackson, 37, and Frederick Paul Doolittle, 28 — pleaded not guilty to first-degree manslaughter charges in connection with Dayna Lorae Broussard's death. A Dec. 12 trial date was

Mr. Broussard, who was to Los Angeles when his daughter's body was taken to the fire station, was quoted in a newspaper as saying that be had gone away because he was under stress and that mexperienced commune leaders were in charge. Last week on a television program. "The Oprah Winfrey Show." Mr. Bronssard said he has been unfairly compared with Jim Jones, the cult leader

whose followers committed mass suicide in 1978. Mr. Broussard said Ecclesia leaders chastise the children hut do not brutalize them. The chastisements, he said, are necessary to prepare the chil-

# Mrs. Reagan Calls for Punishment of Drug Users

UNITED NATIONS, New York — Nancy Reagan, in a speech Tuesday at the United Nations, called for a stepped up effort to arrest and punish todividual Americans who use narcodes, emphasizing that "it is the United States alone which bears responsibility

for its own drug problem."

make strong speeches about foreign drug lords or drug smugglers. than to arrest a pair of Wall Street investment bankers buying cocaine on their lunch break."

"The drug user is an accomplice to every criminal act, every murder, every terrorist attack carried out by the narcotics syndicates," said Mrs.

Reagan said, "It is often easier to cities as New York, Miami and Los Angeles, and not in Medellin, Colombia, considered the world's cocaine capital.

> The Reagan administration has emphasized toterdiction and stopping illegal drugs from entering the country, especially from Latio America, But Mrs. Reagan said the battle also must be fought at home.

Peru, processing in Colombia and shipping through the Caribbean. Now, frankly, it is far easier for the United States to focus on coca fields grown by 300,000 campesinos in Peru than to shut down the deal-

er who can be found on the street

corners of our cities," Mrs. Reagan

Mrs. Reagan, who often has In a strongly worded address to the General Assembly's social and humanitarian committee. Mrs.

Reagan.

It is as important to stop drug ing her husband's presidency, called for a new crussed against the streets of such big American as it is to stop coca-growing in drug use at home.

(AP, UPI)

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# The state of the s Algeria Rules Out 2d Party Bendjedid Rejects Rival Alliances

ALGIERS — President Chadli Bendjedid of Algeria, claborating on political reforms announced after riots early this month, has ruled out allowing rival political groups in Algeria.

In a communique on Monday. Columel Bendjedid outlined plans for more democratic controls within the governing National Liberation Front, but said he was against 11. And 16. gultiparty system.

The measures seek to broaden and the same the base of the party by making it more democratic. Membership in the front is to be widened and party officials made more accountable to members through elections to virtually every post. And in a move that reduces the

role of the front, the sole official political party, Colonel Bendjedid said that nonmembers would be able to run for seats in popularly elected bodies. He hinted pluralism could even-

tually flow from the measures, which be said would give the front But Colooel Bendiedid said

"Multipartyism can in no way be granted, as soon as the debate begins, to groups who are seeking power and privileges from a sham democracy."

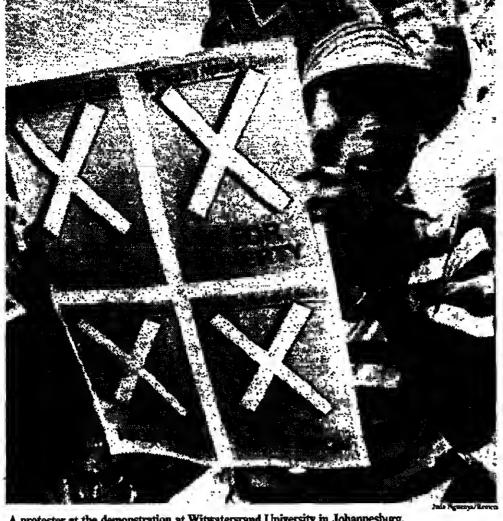
Details of the plans are to go

before a National Liberation Front congress in December and will be submitted for approval in a national referendum early in 1989.

This is the second referendum

announced since the riots, which were prompted largely by economic bardships. Algerians are to vote Nov. 3 on a plan to make the prime minister answerable to the National Assembly.

The Interior Ministry ac-counced Friday that the official death toll from the riots was 159. Western diplomats have said the number was much higher.



A protester at the demonstration at Witwatersrand University in Johannesburg.

# Council Voting Spurs South Africa Clash

JOHANNESBURG - Riot police, using tear gas and clubs, clashed Tuesday with university students protesting nationwide elections Wednesday for racially

egregated municipal councils. Clashes erupted at Witwatersrand University to Johannesburg soon after Archbishop Desmond M. Tutu, in an appeal after the second terrorist bombing in 24 hours, urged opponents of apart-beid to avoid violent disruptions of the daylong voting.

The black activist Winnie Mandela, wife of the imprisoned African National Congress leader Nelsnn Mandela, was amnng prominent dissidents who attended campus rally to protest the voting. She was among those affected by tear gas.

About 1,000 students, whites and blacks, spilled on to a main thoroughfare alongside the cam-pus disrupting traffic and touching off clashes with police squads iming the road. Earlier Archbishop Turn, the na-

tion's Anglican church leader and 1984 Nobel Peace Prize recipient. issued "an urgent call for a peaceful

He issued the appeal four hours after a bomb exploded in the uni-versity town of Potchelstroom, near Johannesburg, slightly injuring a police officer.

■ Dialogue Under Way

York Times reported earlier from Leverkusen, West Germany: Delegations from South Africa, the African National Congress.

and the Soviet Union have gathcred here to discuss the perceptions that they have of one another. The three-day conference, which began Monday, was sponsored by a West German political foundation

and was not sanctioned by the

South African government, Mos-

cow has long shunned relations

with Pretoria. Alex Boraine, a leader of the South African group, said the goal was to "demythologize" all sides and to expose the Afrikaners to the "new thinking" introduced in the Soviet Union by Mikhail S. Gorbachev, the Soviet Communist Party

general secretary. Mr. Boraine is head of the Institute for Democratie Alternatives in South Africa, a liberal South African group that has previously orga-nized meetings between Afrikaners and members of the African National Congress, the largest group lighting apartheid.

"I'm not so naive or so foolish as to say we will find solutions here," said Vasili G. Solodnikov, a former ambassador to Zambia and vice chairman of the Soviet Afro-Asian Solidarity Committee. "But at last we will see what they look like and show them what we look like."

The South African group included Professor Willie Breytenbach, a former adviser to the South African Serge Schmemann of The New Terreblanche, an economist who

broke with the governing National from the African Naonnal Con-Party last year.

Leading the delegation along with Mr. Boraine was Frederik van Zyl Slabbert, a former leader of the liberal Progressive Federal Party who resigned from Parliament to work with the Institute for Demo-

cratic Alternatives. Also taking part were the Rever-end Beyers Naude, former secretary of the South African Council bach, the exiled Afrikaans poet.

gress included Thabo Mbeki, the publicity director, and Joe Slovo. the secretary of the South African Communist Party. The meeting was not expected to

produce a major initiative.

South Africa's Afrikaner leaders have traditionally made fear of communism a central justification for their policies toward black nationalism, cootending that the of Churches; and Breyten Breyten- ANC and other black nationalist movements are part of a "total on-The seven-member contingent slaught" of Soviet-led communism.

# Introducing the next thing New York will be famous for.



### Bank and Gaza Strip. The censor said the Renters renation squads were operating in the to assassination. that "items of a security nature occupied territories. port violated censorship laws. The An army spokesman also issued were not submitted to censorship, Israeli radio reported Tuesday report referred to "an undercover without any reference to their au-

JERUSALEM (NYT) — Israel on Tuesday suspended the press credentials of three foreign correpondents pending an inquiry into charges they violated military censorship laws. Two had written sto-ries that Israeli undercover assassi-

that Defense Minister Yitzhak Rabin "categorically denied" the existence of such squads assigned to assassmate leaders of the Arab uprising in the occupied areas.

man, a Reuters reporter, for Whitley wrote an article describing

army unit code-named 'Cherry' deployed in the West Bank" and a "similar Gaza-based unit codenamed "Samson," "

Thew government also suspend-The military censor filed a police ed the press card it issued to An-

complaint against Paul Taylor, bu-reau chief of Reuters, the British- for a British newspaper. The Fisor, together with representatives week amid continuing violence in of the army, Defense Ministry and the occupied territories, where Arbased wire service, and Steve Weiz-nancial Times. Two weeks ago, Mr. Prime Minister Yitzhak Shamir's abs and hospital workers said Isoffice, decided Tuesday to press raeli troops sbut and wounded nine reporting Sunday that Israel uses undercover army units used to assassination squads in the West
Bank and Gaza Strip,

gather intelligence in the occupied
areas. His article made no reference charges against the three reporters. Palestinians. The Associated Press

Israel Suspends Press Cards of 3 Foreign Newsmen

a statement, saying. There is no unit in the Israel Defense Forces which is authorized to act, or which acts, against the well-known rules for opening fire, which are grounded in law.

Yoram Ettinger, chief of the gov-

thenticity or the validity of the information as fact."

Press censorship laws in Israel apply to stories dealing with the military establishment, Arab os-tions and what the censor's office calls "hostile organizations." They also cover general subjects such as water supplies, road conditions in Israel, nuclear research, horder settlements and aerial photographs.

### ■ Polls Show a Close Vote

Polls on Toesday showed the two major parties running so close to the general election oext Tuesday that they may be forced to form another national unity government, Reuters reported from Jeru-

The censor's office determined reported.

SANDEMAN FOUNDERS RESERVE PORT No Longer Reserved For The English.

# **Prospects Dimming for Solidarity Talks**

By Jackson Diehl

Washington Past Service WARSAW - Negotiations between the government and the Solidarity trade union movement appeared in danger of a breakdown Tuesday after the movement's leader, Lech Walesa, rebuffed a government demand that he meet Wednesday with the interior minis-

The government spokesman, lerzy Urban, announced Tuesday that the anthorities were proposing that Mr. Walesa and the interior minister, General Czeslaw Kiszczak, meet to resolve obstacles siblocking the talks, including the authorities' insistence on banning two prominent members of Solidarity's delegation.

Mr. Urban said that if preliminary talks Wednesday were suc-cessful, the first meeting of the formal "round table" negotiations between the government and the opposition could be held Friday.

But opposition activists said the offer was little more than a propa-ganda maneuver designed to allow the authorities to blame Mr. Walesa for a collapse of the dialogue.

Mr. Urban denied that his proposal represented an ultimatum on the talks, which were first promised by the government in August in exchange for Mr. Walesa's help to ending a wave of strikes.

But he said the negotiations could oot go forward without the preliminary meeting. He added that Mr. Walesa's "stubbornness before the start of the talks bodes ill for any good" coming from them. In a statement by telephone from

that he had settled all matters of personnel with General Kiszczak in their three meetings since Aug. 31 and that he would not agree to any changes in Solidarity's delegation. "I will not give in and there is no

reason to discuss it," he said.
"The round table," he added. "must solve one thing: pluralism in Poland without adjectives."

The nominal focus of the preliminary dispute is the government's insistence that two senior opposifigures, Jacek Kuron and Adam Michnik, be removed from Solidarity's delegation. Mr. Urban said that they are extremists whose participation could not be accepted unless they publicly stated their al-

Opposition spokesmen said that the government had backed down from previous agreements with the union oo the issues of personnel and procedure and was oow trying to dictate new terms. Since then, the government's oegotiating line has considerably hardened. The party daily newspaper, Trybuna Ludu, has published

usz Onyszkiewicz. "They scrapped everything we had agreed on and tried to dictate who should take part, the proportions between the

from a political settlement with Solidarity. After the strikes in August, officials promised to consider life.

legiance to the Polish Constitution. the union's legalization and hinted at interest in compromise formulas put forward by Solidarity in preliminary talks.

Three weeks ago, a meeting of the Communist Party's Central Committee picked a political hardliner, Mieczysław Rakowski, to take over as Poland's prime minisseries of attacks on key op tion leaders, and top officials have

cluded even before Tuesday's an-nouncements that the party leadership bad decided to scrap negotiations with the opposition in view of strong resistance from the party rank and file. They say General Jaruzelski appears to be betting that Mr. Rakowski's new governmeot ean quickly improve conditions for consumers and eliminate some bardships from daily

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describing the Cairo Marriott. "It's a former palace of Ismail Pasha, I always stay there when I'm in Cairo".

the question for him. It was odd because the Herbie I know has never been one to compromise. Maybe it was because he was

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# Kohl and Sakharov Discuss Human Rights

mut Kohl of West Germany met mood in the West German delega-with Andrei D. Sakharov, the human rights campaigner, on Tnesday, then visited the graves of German soldiers taken prisoner during

second time in two days with President Mikhail S. Gorbachev, and afterward expressed optimism about the future relations between the two countries. He is on a four-

day visit.
"This is a great day," Mr. Kohl said. "The dialogue was important. We will put relations on a higher

Mr. Kohl, accompanied by his wife, Hannelore, and Foreign Minister Hans-Dietrich Genscher, spent an hour in the West German Embassy with Mr. Sakharov discussing human rights and the Krembin's program of perestroika, or restructuring. West German of-ficials said. Mr. Sakharov's wife, Yelena G. Bonner, took part in the

The West German leader then laid a wreath at the tomb of the unknown soldier near the Kremlin wall before going to the German military cemetery to Lyublino, where 596 prisoners of war are bur-

Mr. Sakharov, 67, who was released from seven years of internal exile in 1986, was elected last week to the Presidium of the Academy of Sciences in the latest stage of his official rehabilitation under Mr. Gorbachev. Mr. Sakharov's work led to the development of the Sovi-

et hydrogen bomb. In 1975, he was awarded the Nobel Peace Prize for his championing of human rights. He was hitterly attacked during the 1970s by the Soviet press, which accused him of being a tool of Zionists and the

After Mr. Kohl met with President Gorbachev, Mr. Kohl's pariner.

Compiled by Our Stoff From Dispatcher spokesman, Friedhelm Ost, qunted the chancellor as saying that the three-bour session between the

nan soldiers taken prisoner during According to Mr. Ost, Mr. Gorbachev said that while a "great change" to relations had taken place, major problems remained to be resolved. This appeared to be an allusion to the question of German reunification, which Mr. Kohl has said be planned to emphasize in his talks with Mr. Gorbachev.

Mr. Kohl made an emotional appeal for reunification in a speech at a Kremlin dinner Monday. But Mr. Gorbachev firmly rejected any change in the status of Germany or

German reunification is a sensitive issue in the Soviet Union, which still blames World War U for many of its problems. Both sides are hoping that Mr. Kohl's visit will lead to a perma-

nent breakthrough in relations. Friendly ties with Bonn are a key element of Moscow's efforts to establish better relations in Western

The Soviet leader is to visit Bonn in the first half of next year. Mr. Kohl also met with Prime Minister Nikolai I. Ryzhkov to discuss economic cooperation.

The chancellor reassured Mr. Ryzhkov that closer unification of the 12 European Community countries, scheduled for after 1992, will not pose an obstacle to trade with countries like the Soviet Union.

Soviet and West German businessmen, meanwhile, signed a series of agreements calling for assistance io textile and machine building industries and the nuclean power industry. Eighty other bilateral trade projects are currently being oegotiated, Mr. Ost said.

West Germany is the Soviet Union's biggest Western trading (UPI, AFP, Reuters)

In addition, Mr. Urban confirmed that the two sides differed on the breakdown of the participants at the talks, the organization of issues, and procedural matters like how relations with the press would be handled.

"We are back at square ooe," said Solidarity's spokesman, Jan-

two sides and the agenda."

The apparent official shift of position is the latest step in what has been a steady move by the leadership group around Poland's president and Communist Party leader, General Wojciech Jaruzelski, away

called the legalization of Solidarity impossible. Some Solidarity strategists con-

"It's actually on an island". I said,

Herbie looked at me as if it was out of still treading carefully at his new company.

Anyway I got my secretary to ring up came the answer.

# RSC Back in Epic Form

By Sheridan Morley International Herald Tribune
TONDON — It is good to find the Royal Shakespeare Company back in form with "The Plan-

tagenets." a nine-hour saga carved and sometimes hacked out of the three parts of "Henry VI" and "Richard III." It is arguable that the RSC is always at its best in ly reassuring about a company of 40 advancing toward the footlights to play out some vast dramatic na-tional anthem of blood and death and restoration.

True, this one is a little rough around the edges: Charles Wood's severe editing leaves us with a magnificent opening section ("Henry VI") before declining into a some-what somnolent "Edward IV" and then rising again to the heights of "Richard III," though even here Adrian Noble as director seems willing to sacrifice a totally cohesive production for some spectacular isolated moments, none better than the opening soliloquy re-thought as an election address rath-

er than the usual Olivier curse.

What is best about "The Plantagenets" is the way it gives spirit

minutes "Mountain Language" is at best a sketch. Like his vastly more powerful "One lor the Road"

A Strong Bond.

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acting troupe that has for too long sons ago, this is concerned with lacked all of that. What is alarming is the way it shows up the ongoing RSC weakness in character-acting and verse-speaking, so that after the demise of David Waller early in the day we are lelt with no courtiers or attendant lords of any weight or authority. We do bowever get Pen-

### THE LONDON STAGE

ny Downie aging across nine hours from the young bride to the old-crone Queen Margaret, Anton Lesser as a campy and idiosyncratic Richard, Ralph Fiennes as an unusually powerful Henry VI and Oliver Cotton doing a splendid triple as Suffolk, Cade and Buckingham Blooking as the charming the splendid triple as Suffolk, Cade the charming the splendid triple as Suffolk, Cade the charming the splendid triple and triple ham. We also get the stunningly bronzed settings of Bob Crowley.

At the Nadonal, the first new play by Harold Pinter in five years suggests that he is happily back there as writer and director after lar too long in self-imposed exile from the South Bank, but at 20

opens her management with the very brisk Trevor Nunn "Hedda Gabler," one that races through the play in barely two hours, giving it all the qualities of a thriller and allowing Lindsay Duncan precious little time to establish herself as an ice-queen of neurotic intensity up against an oddly lightweight Brack Irom Clive Francis

police-state brutality. The National

has given this arid blueprint a cast

Meanwhile on the open Olivier

stage, the National's new director Richard Eyre has a revival of "Bar-tholomew Fahr" that is a tribute to

his talents as a crowd organizer but

gives little indication of why be thought it worthwhile to dust off

Ben Jonson's endlessly labored and unfunny account of a day at the

fairground. True be has moved the

pageant to a mid-Victorian setting,

and encouraged John Wells to give

a splendidly waspish account of Adam Overdo. Generally however

the cast seem as depressed as the

audience by the overall tedium of

proceedings that only manage to come to life as the lairground itself

Elsewhere around town, there

At the Hampstead Jenny Topper

lights up for the curtain calls.

are a couple of ootable Ibsens.

At the Young Vic. David Thacker has an "Enemy of the People" that confirms him as one of the strongest and most interesting young direc-tors of his generation. As adapted by Arthur Miller at the height, or rather the depth, of the McCarthy witch-bunt of the early 1950s, this "Enemy" belongs somewhere between "All My Sons" and "The Crucible" n Miller's anti-history of public and ersonal betrayal.

But what is so magnificent about the current Young Vic staging is its in-the-round intensity and the pow-cr of Tom Wilkinson in the title role, battling through with his own brother (David Henry) and father-in-law (Clive Swift) issues of personal inlegrity and civic conscience.

Finally, in a crowded week, Don Black and Mort Shuman's "Budgie" (at the Cambridge) is a plastic throwback to the world of cheerful cockney-sparrow musicals that thrived a quarter-century ago at Joan Littlewood's Stratford East. Adam Faith is however desperately lacking in stage energy, and though the score has one enchanting oumber ("There Is Love"), it sorely needs the sheer tacky vivacity of the old Littlewood singalongs. Fings are indeed not what they

# Lacroix Outshines the Stars of the Night

By Suzy Menkes International Herald Tribune

PARIS — The importance of Christian Lacroix is now clear. Just about anything we see at the fashion shows can be traced back to the designer: the tidal wave of wide pants, colors spicy and tender, sweetheart necklines, fresh cotton labrics used at night. India and the 1960s revisited. Other designers interpret those stories in their own ways. Io his

### PARIS FASHION

Luxe line shown Tuesday, La-croix proved that he does it bester, brighter and with more quirky charm than anyone else. The music aloue — soapy soundtracks from TV shows like "I Love

Lucy" — hit perfect pitch.
The new show did oot have the galloping creativity of the ready-to-wear show last Thursday neither its soaring leaps oor coofused stumbles. It was still a cracking good collection.

The theme was the 1960s of Andy Warhol and Baby Jane Holzer and her style of skimpy suits and dresses. Skirts were sbort, and jackets equally cropped, but cut with cunning ragian seaming so that the narrow 1960s shoulder looked bornagain. A trapeze tunic in pique, balanced over wide pants, was patterned with stylized flowers.

Lacroix juggled with pattern and color so expertly that it was difficult to believe that each base outlit in a group of two or three was the same. A long fitted jacket came out in stiff yellow cotton brocade over a slim skirt - and then again as a paisley printed silk with black lace pants. Flowers sprouted in sparse clusters with the same blooms appearing more

orange, lime — on a slither of a cowl-hooded swimsuit. Decoration, from raffia embroidered carnations to nuggets of gilded buttons, was also solattered on with an open hand and light heart.

Everyone is talking about Lacroix's extraordinary (even manic) productivity. Paris fashion should be proud and grateful to have this fount of creativity to slake lashion's greedy thirst for

There was not much new at Ungaro, but with lans like his, who cares? The red rose Marisa Berenson wore ou ber shapely black and white check Ungaro jacket, said it all. "I just adore him," she enthused "it's how I want to look. It's elegant, pretty, it's sery — and men love it. I wanted it all."

It was, indeed, a vintage collec-tion, if by that you mean that everything women look for in Uo-garo came out ou the runway, from his favorite marguerite print to the inarchine days they to the signature drape dresses, the soft pants and mixed flowers.

The silhouette was familiar: square shoulder, body-conscious draped bodice, short slim skirt, high heeled shoes. The only out-fits to buck the trend had mid-calf skirts with kicky pleats or gores below the knee. They oumbered just 15 in a collection of 196

There were also bloomers, hillowing to the knee under the fit-ted jackets and splashed with chinizy flowers, cute in silk pop-lin, worn under a tapestry jacket.

Ungaro has always mixed color and print, but he had the misfortune to show this season immediately after Lacroix. Ungaro used a blinding mix of polka dots in pink, green and yellow ou draped dresses. Com dots in pink and densely on the opper half; or the designer spread bedouin stripes of color — yellow, purple, pink, peat story was the little peplum



Lacroix's bead embroidery on silk twill pants outfit, left, and Valentino's chiffon and lace dress;

jacket suits. They came out every whichway - with a flowered jacket over a shiny patent leather skirt that looked like molten chocolate, in an adorable rosebud pattern, and in all the flowers fit

The show shope at night, oot just with the models' gleaming pearlized hose, but when big theater coats with pretty low necklines came out over pants. A group of stunning draped jersey

low, royal blue and subtler capuecino, made a splendid (and very Valentino didn't bother with the long skirt — and he was right, for his oeat daytime silhouette looked sweet and fresh this season

when lace collars peeped out from a suit oeckline or a crunchy lace vest slipped under the jacket. Lace dyed into delicious pale colors was a pretty idea for

blouses that were short-sleeved or fluted out into an airy mesh at the

wrist. Valentino said after the show that the lace had been dyed specially. It gave an opulent feel in a summery way to a collection that was at times pretty rich. Fresh ideas at night included a MADISON A

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. 142 Mg

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A spreador for the spre

interest Rate

Illast teadem

Mara Serious

black organza dress, striped with panels of solid and see-through, and touched with white cotton at collar and cufls; a vanilla lace sheath covered with a spun sugar of chiffon; and a red dress

# Taking Rockabilly to the Punjab Plains

By Mike Zwerin

DARIS - Bob Livingston tugged his cowboy hat, stuffed his jeans into his boots, hooked his tar strap and came on stage in Madras, India. "I'm here to talk about country music," he said to the audience. "What country?

That's a good question."

It was a bit hokey, he realized, but he was up there all alone and be had to get them involved last.

When he added the line "from sun- awareness that is too consistently Projab" to Woody Guthrie's "This Land Is Your Land," they started to yodel along. At the end he told them: "I love your culture. I'm not here to be an imperialist or dilute

Texas is written all over him. He ley came from "Everybody from back room — there was losers' Lubbock turned out to be either a gumbo for the band after the gig." dope dealer or a musician," he says.

He traveled to India "on my ow
He was part of what has been called — for the music, for the culture the "cosmic cowboy boom" in Aus- looking for adventure." A Fultin before Willie Nelson moved bright scholar he met there told there in the 70s. Livingston played him that the U.S. Information Serguitar with Jerry Jeff Walker, who wrote "Mr. Bojangles" and "Up road to lecture and why not him. A Against the Wall, Recheck Mother." They "tore through the skies in cultural context of what he's doing private planes" for seven years, is rare. He auditioned. They said Then he went out with the Lost sounds good but not right away. Gonzo Band, which he describes as Back in Austin, he got a call from ragtag rodeo riffraff ripping it up from New York to L.A. and Alaska Bombay, Calcutta and New Delhi. to the Virgin Islands."

The band's name was inspired by mortgaged house. The family Hunter S. Thompson's gonzo jour-talked it over. His older son, Tuck-

ny Bombay to the plains of the Kerouacian to be accidental. Lesthrough these hands, plains poetry spoken here. "We played some senous, hard-core honky-tonks. In La anything. I'd just like you to know Grange. Texas, people were shoutsomething about my part of the ing, 'Alright! The music's great.

Throw the whiskey bottle at the guitar player.' Fortunately we were behind chicken wire. A joint in Port was born in San Antonio and grew behind chicken wire. A joint in Port up in Lubbock, where Buddy Hol- Arthur put on cocklights in the

He traveled to India "on my own He had a wife, two sons and a

nalism and lifestyle. Livingston er, 14, was feeling a lot of organive been offered marijuana in the lifth tells his story with a degree of peer pressure, including having



Livingston: From the train "you'd swear you were in West Texas."

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and look out the window, you'd swear you were in West Texas."

at each other?" The officials said

arrived in Lahore, two convicted

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grade. And Livingston, as he de-scribes himself, "this crazed war-borse from the read." horse from the road," trying to stay clean but, you know, oot all that crams, meaning the right to cheat.

The other students who weren't that if they do that we clean, was having problems dealing with it. "Daddy," the boy said. "Let's go to India before it's too late. Let's just go."

They rented the bouse and took striking said that if they do that we want our degrees to be certified 'supervised.' There were big meetings on the campus with everybody hollering and they started shooting at each other. The riot police came one "lor zip" in Kerala, in southern India, where they had some friends and where the musicians improvise in and confiscated weapons. We on vinas and tamburas in time sigstopped off to buy some fruit juice at a convenience store, which also had video tapes and rocket launchnatures like 71/2 and 16. "The British didn't infiltrate very much there and the Moguls never went that lar south," says Livingston. "They've kept their culture. Our house is ers for sale. Convenient! Dope smugglers and arms dealers were walking around with AK-47s and oear a river, the people have been beating their clothes ou those rocks lor 5,000 years. In the morning the sun comes up and the mist is rising there I was riding into town in my bulletprool Suburban to sing Hank Williams. It was just like Texas.

"A couple of nights later, I was doing my number in a big tent they had set up on the lawn of the U.S. and you doo't hear any telephones or airplanes or radios. It's real pris-tine. Our boys play cricket and they have Indian friends. When we got consulate, which, by the luck of the draw, is next door to the Iranian there, Tucker heaved a visible sigh consulate. It was the ayatollah's of relief. He could be a kid again for relief. He could be a kid again for a while. Can you imagine a 14-year-old boy walking around look-ing for a tree to sit under and read Robert Louis Stevenson? birthday. They had these enormous speakers oot there blaring his speeches and these cats are sweating and marching around shouting death to the heathen.' Somebody Livingstoo played rockabilly with a local rhythm section at the from the Swiss consulate went around to the back door and ex-Indian Institute of Technology in plained to the Iranians that there was this folklorist giving a program and could they lighten up for an hour and a half or so around. New Delhi. After being "garland-ed" by the Madras Rotary Club, be pulled out his mandolin, played an Irish jig, and sang "Don't Bury Me on the Lone Prairie." He told them

seven. They said okay. "So I've got the people clapping along to some folk song and these that their landscape was oot so far from what this song was about. "If you're on the midnight train and you wake up 8t 5:30 in the morning two characters come running down the aisle screaming. You will stop.
Now!' I figure this is it. I'm a hostage in Beaut. But they talk to the When the USIS told him he U.S. consul and he gets up and says that the muezzin has been calling would be going to the Punjab, he said, "Wait a minute. Isn't that the faithful to prayer but we're sorwhere all those Sikhs are shooting ry we couldn't hear him so the concert is suspended. Everybody gets up and goes out on the lawn to pray. Then they come back and I they were more interested in his safety than be was and drove him up m a builetproof Chevrolet Substart doing 'All Shook Up' by Elvis urban. At the university in Chandi-Presley, and the same people garh, he had students "yodeling at who've been out there kneeling and praying begin stomping around to Elvis. I was in the twilight zone." Next stop Pakistan. The day he

The bank that held the mortgage murderers were hung in the cricket on his house in Austin informed stadium. The following evening be sang on a stage decorated with cationable loans. Livingston was tellthe skulls and cacti. The streets of ing this story on his way back to Peshawar, at the entrance to the India after a trip home for refi-Khyber Pass, were "lull of camels nancing. By now he should be on and tanks and dust. The Russians the road in Sri Lanka. Next month were thinking of pulling out ol Af- he's got some gigs in Bangladesh.

# MADISON AVENUE

# At Last, Academe Studies Ads as a Serious Subject

By RANDALL ROTHENBERG

New York Times Service EW YORK — The year is 1931. Millions of Americans are without work, President Hoover is powerless to stem the darkening Depression —and the country is suddenly beset by the dread specter of "toilet tissue illness." In a magazine advertisement created by the J. Walter Thompson agency for Scott Paper Co., a grim-faced businessman tells a colleague, "I've got to have a ... minor operation."
The ad intones that "the troubles caused by harsh toilet tissue"

are "more serious than most men realize." Sales of soft Scottissue soar; a Broadway musical even adds a song about the brand.
Within months, however, the Journal of the American Medical Association attacks the ads as alarmist, forcing the agency to move swiftly to save the cam-

paign.
"This strikes at the very fundamentals of a certain type of advertising which J. Walter Thompson believes in," says a Thompson executive at an agency meeting. Thompson's response: clinical tests, which. will establish for once and all" that "improperly made

and Valentine's chiffun and lace in

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now see it as a window into American culture.

Scholars who once

scorned advertising

The tale may be quaint, but it reveals a Depression-wracked America highly susceptible to scare tactics and a marketing community only too eager to exploit public fears.

Yet few scholars cared to explore advertising's broader relationship to American to explore advertising's broader relationship.

tionship to American culture — until now.

Today, Scott's "toilet tissue illness" ads, Thompson's strategic justification for the campaign and some 2 million other documents sit safely within the J. Walter Thompson Archives at Duke University in Durham, North Carolina.

Although it has long been grist for pop commentators, advertising — "things not properly the business of a Paper of Intelligence," as the London Gazette editorialized in 1666 — has only recently begun to draw the attention of scholars who once scorned it but now see it as a window into American culture.

"There's been a huge surge of interest in advertising and consumer culture, from historians, sociologists and authropologists," said Roland Marchand, a professor of history at the University of California at Davis.

VIDENCE of advertising's scholarly lure abounds. Last Friday, the Museum of Broadcasting in New York began a Rubicam, the first advertising exhibition in the museum's 13-year

And earlier this year, the Smithsonian Institution commenced work on an oral history of the Federal Express advertising campaign, the latest installment in its four-year-old Modern

Advertising History Program,
Most significantly, on Sept. 25, Duke formally inaugurated the
Thompson archives, which the agency donated to the university

In the stacks of Duke's William R. Perkins Library now reside Ford magazine ads from 1949, depictions of Prudential Insur-ance's rock of Gibraltar symbol dating to 1896 and enough material to fill 900 linear feet (about 275 meters) of shelf space. Scholars are using advertising to dissect the culture of consumerism, trace American adaptation to technology and an increasingly global economy and plumb the depths of the national

In his 1985 book, "Advertising the American Dream," Mr. Marchand used internal ad agency documents, trade-magazine articles and the ads themselves to illuminate the cultural changes of the 1920s and 30s.

The United States was able to retain its simple, 19th-century See SCHOLARS, Page 13

## **Currency Rates**

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Source: Merrill Lynch, Telerale.

**Gold** 

# **Orders** Fall 4.1% In U.S.

September Drop Follows 5.7% Rise

WASHINGTON — Orders to U.S. factories for durable goods fell 4.1 percent in September, after a large 5.7 percent increase in Au-gust, the government said Tuesday. Excluding the volatile category of military equipment, orders fell 3.5 percent last month after rising 5.1 percent in August, the Com-merce Department said.

Because the monthly figures are so volatile, economists were reluc-tant to read too much into the September drop, even though it was consistent with other data suggest-ing that the economy slowed slight-ly at the end of the third quarter. Wall Street had expected a decline of about 1 percent in orders for durable goods, which are de-signed to last at least three years.

The durable goods report de-pressed the dollar. Page 15.

The August rise and the ensuing September decline were mostly the result of wide swings in the transportation category, the Commerce Department said.

Orders for transportation equip-ment fell 10.2 percent to \$31.16 billion in September, mostly because of a drop in shipbuilding and aircraft, after a surge of 18.6 per-cent in August, which mainly reflected a rise in car orders.

Excluding transportation equip-ment, September durable goods or-ders fell 1.7 percent after rising 1.3

percent in August.
Overall, durable goods orders
fell \$5.02 billion in September to \$117.70 billion, the Commerce Department said. The figures are adinsted for seasonal variations. The department had said Angust

orders had risen 5.9 percent. In a separate report, the Labor Department said that compensation of American workers, including wages, salaries and benefits, rose 1.3 percent in the July-September quarter. The increase in the Employment Cost Index followed a 1.1 percent rise in the second quarter of 1988 and a 1.2 percent rise in the third quarter of 1987.

For France

**Falls 2.1%** 

Ministry said Tuesday.

Compiled by Our Staff From Dispatches

intervention rate unchanged at 7.25

percent for the day's securities re-purchase tender when it allocated

funds for injection into the money

The government, resisting pres

sure to devalue the franc against

the Deutsche mark in the European

Monetary System, had been faced

with tightening its monetary policy by again pushing up the interven-tion rate if its currency came under

But with the public sector indus-trial unrest of last week fading, the

first stage of the 1989 budget hav-ing passed the National Assembly last weekend and now the encour-

aging unemployment report, it ap-

peared that officials had found that

· (AFP, Renters)

market on Wednesday.

further attack.

### A History of Big Deals Transactions completed by Kohlberg Krayls, in billions of dollars Food, consumer products \$6.40 April 86 and services Nov. 86 Safeway Stores 4.56 Supermarkets worldwide Peckaging products, health care, financial services March 87 Jan. 88 Construction industry 2.43 products and services 2.41 Storer Communications Dec. 85 Seven television stations June 88 ... Duracell Has been said or gone public since bayout

Herald Eribune.

# The Kings of the Leveraged Buyout Kohlberg, Kravis: Young and Little, and Very Wealthy

with existing management, who

would bring the annual revenue

of the great family fortunes from

the industrial revolution. They each take bome in the neighbor-

parts sold.

By James Sterngold New York Timer Service NEW YORK — Kohlberg, Kravis, Roberts & Co., the small investment firm that has bid \$20.3 billion for RJR Nabisco

Inc., has in just 12 years of existence built up one of the largest industrial holding companies in the United States, using huge amounts of borrowed money.

Monday's bid, the richest takeover proposal in history, is an attempt to acquire a consumer products giant, the 19th-largest U.S. industrial company, by

means of a technique known as the leveraged buyout. And Kohl-berg, Kravis is the king of leveraged buyouts. Its bid for RJR Nabisco, and the \$17 billion proposal made last Thursday by RJR Nabisco's top executives in partnership with Shearson Lehman Hutton, a large Wall Street securities firm, have opened a new frontier in the world of extraordinarily

Now, no company seems too large for the leveraged buyout, in which firms such as Kohlberg, Kravis borrow beavily to purchase ownership of companies from public shareholders.

Most of the equity invested comes from large financial institotions, such as pension funds and insurance companies. Afterward, the company taken over generally ends up much smaller, many divisions sold and layers of management of dismissed. Al-though Kohlberg, Kravis usually ends up controlling the compa-nies it buys, overseeing the fihood of \$50 million a year, according to people close to the nances, it generally co-invests But Kohlberg, Kravis is now far from alone in its business.

All the company's attention is focused on the job of wringing as Shearson Lehman showed that it is trying to muscle its way into the top ranks with last week's bid, and most other major Wall much profit from its assets as possible, with the company usu-ally being sold after a few years. Street firms have committed These buyouts have created large amounts of capital to buysome of the largest investment profits ever realized. In one, the \$6.2 billion buyout of the Being up industrial companies and taking them private.

That is an extraordinary amount of influence to be beld atrice Cos. two years ago, Kohl-berg. Kravis earned more than \$2 billion for its investors after by such a few number of people. Kohlberg, Kravis, in addition to having just five partners, has a total of 15 professionals on its Beatrice was broken up and the staff, split between New York Thus it was no surprise to find and San Francisco.
The partners are Henry R. Kra-Kohlberg, Kravis present in the RJR Nabisco bidding. The tiny

but powerful firm, since it was founded on May 1, 1976, has been at the vanguard of Wall Street's hottest acquisition trend. vis and George R. Roberts - the senior partners — and Robert MacDonnell, Paul E. Raether and Michael W. Michaelson, Mr. Kravis presides over the New York In the process, it has built up an office, Mr. Roberts in San Franenormous industrial bolding company with nearly as much

Jerome Kohlberg Jr., one of its founders and its elder statesman, left in May 1987. He remains an revenue as General Electric Co. It possesses some of the largest holdings in the supermarket, container and packaging, con-struction, battery and furniture investor in the firm, which has kept his name on the door, but with his son has formed a smaller retailing businesses. The buyout buyout firm, Kohlberg & Co., near his home in Westchester of RJR Nabisco, if successful, County, New York. He is the of its holdings to more than \$50 only partner the firm has lost since it was founded. For its top partners, this has created wealth that rivals some

Mr. Kohlberg, who is 63, said in an interview shortly after his departure that he left in part for See KOHLBERG, Page 15.

# Gold Fields Bid Target of U.K. **Antitrust Probe**

By Warren Getler International Herald Techanic LONDON — The British gov

ernment on Tuesday ordered antitrust investigation of the £2 billion (\$3.5 billion) hostile bid for Consolidated Gold Fields PLC, dealing a serious blow to the offer by a South Africao-controlled

Citing possible antitrust violations in the strategic minerals sec-tor, the British Trade Secretary, Lord Young, ordered a government

investigation. The stock market reaction was immediate and violent: Gold Fields plunged £1.40 on the London Stock Exchange to £11.40

within seconds of the news.

Luxembourg-based Minerals & Resources Corp., known as Minorco, is seeking to take over Gold Fields in a deal that over Gold Fields in a fine of the dissertified resistant over Gold Fields in a fine of the dissertified resistant over Gold Fields in a fine of the dissertified resistant over Gold Fields in a fine of the dissertified resistant over Gold Fields in a fine of the field field field field field fields in a field fie whole of the diversified mining group at £2.9 billion, making it the

biggest bid in British history.
The South African anti-monopoly agency has already launched an investigation of the bid. Minorco is controlled by Anglo American Corp. of South Africa and its affiliate, De Beers Consolidated Mines

Gold Fields shares closed Monday at £12.40, but had picked up strongly to £12.80 in early trading Tnesday on market expectations of

bid approval by the trade secretary. The market's initial reaction to Lord Young's statement reflected nervousness that the government's move could represent a fatal blow to Minorco's bopes of acquiring the British company, the world's sec-

ond largest gold producer. But industry analysts generally dismissed the possibility that the referral to Britain's Monopolies and Mergers Commission repre-

sented a knockout blow, Minorco, in accordance with British law, withdrew its offer on news of the antitrust investigation. The first closing date of the bid, launched Sept. 21, was to have been at 3 P.M. Tuesday.

A bid automatically lapses on

being referred to the monopolies panel. But it can later be re-launched or amended to comply

The British lovestigation announcement comes a day after a U.S. District Court judge in Manhattan issued an order enjoining Minorco from proceeding with the bid, pending an investigation on grounds that it would pose a threat to competition in the world gold

which is due to produce a report within three months, is based on the question of competition in cer-tain high-value minerals, especially the mineral sands titanium and zircon, but does not "in any way prejudge the question of whether or not the merger would be against the

public interest." A spokesman at the Trade and Industry Ministry said that the political issue of South African own

Lord Young's decision.

Minorco's bid has generated a barrage of appeals by Gold Fields' board to leaders in the United States, Britain, South Africa and Australia to block the takeover approach on antitrust and national

security grounds.
Gold Fields has illustrated the prospect of increased South African domination of the world's gold industry, growing to more than one third of the non-Communist market from about one fifth at present,

if the Minorco bid succeeds. Gold Fields has contended that its relations with customers in the United States, Britain and in other important markets would be irreparably damaged if its capital structure were formally linked to South

Industry analysts say Gold Fields has woo a tactical victory. Nick Hatch, mining industry analyst with Kleinwort Grievesoo Securities in London, said the investigation puts a damper on the bid for three months, "but you may well see Minorco back in the fray again if the commission doesn't find against it." He added that be does not expect the investigation to find against the bid.

Mr. Hatch, echoing other London analysts, said that while the government has said it is not worried about the South African con-See BID, Page 13



Risk is a part of everyone's life. Although you cannot evade it, you can avoid it by choosing a partner whose skill and commitment you can trust. Republic National Bank is a risk-averse institution. Our fundamental principle is the protection of customers' assets. For this reason we are known as

one of the safest banks in the United States.

Our private banking services spread to 27 business centres around the globe. In each one you will find the partner on whose knowledge and judgement you may safely rely. Republic National Bank of New York. A matter of trust.

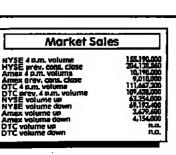
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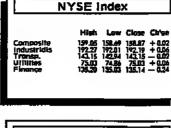
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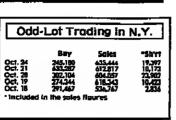
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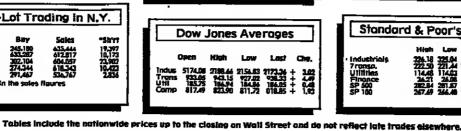


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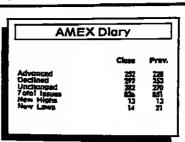


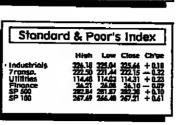




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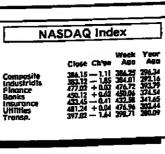
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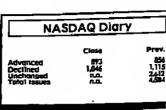
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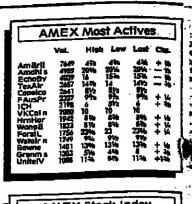
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# NYSE Mixed, Trading Moderate

NEW YORK — The New York Stock Ex-change closed narrowly mixed Tuesday in moderate trading, after takeover issues continued to dominate the market and anticipation of a government report kept many investors at bay. The Dow Jones industrial average rose 3.02 to close at 2,173.36. The Dow had fallen 13.16

on Monday. However, declines edged advances, 735 to 720. Volume was 155.19 million shares, down from 170.59 million traded Monday.

Broader market indexes advanced The NYSE composite index rose 0.02 to 158.87. Standard & Poor's 500-stock index rose 0.10 to 282.38. The price of an average share gained 1

"There hasn't been much activity in the mar-ket," said Sid Dorr, vice president of block trading at Robinson-Humphrey Co. in Atlanta. "Basically, we had a recovery high last week and we're backing off a little bit," he said, noting the Dow's surge to a post-collapse high Mr. Dorr said takeover issues continued to be

one part of the province of th the driving force behind the market, but noted that many investors were staying on the side-lines in anticipation of the U.S. gross national

"The market seems to be fence-sitting a little bit," said Eugene Peroni Jr., chief technical analyst at Janney Montgomery Scott Inc. in Philadelphia. "Volume is still there, but people are stepping back and scrutinizing the recent mega-deals that are in the works."

Mr. Peroni said there was a narrow breadth in

the market in terms of trading activity, with most activity centered around takeover issues. Those who are participating will continue to rifle shoot, keeping a narrow focus on a shopping list of stocks," be said.

He said market participants also remained concerned about interest rates and the weaker

"The market can cope with those concerns

but if the Dow runs to the mid-2,200 level, the market could become overvalued." Kraft was the most active issue, off 3 to 99. RJR Nabisco followed, up 1 to 85. Pinnacle

West Capital was third, off 1/4 to 17%. Strong profits from refining and chemical

operations have pushed many oil company earnings higher from third-quarter 1987 levels. In the oil sector, Phillips Petroleum, ex-dividend, was off 1/4 to 2014, Exxon was was unchanged at 451/2, Texaco was up 1/4 to 44% and Mobil was up 1/4 to 45%. IBM was off 1/4 to 122%. AT&T was up 1/4 to

Minnesota Mining & Manufacturing was up 1/2 to 631/a Prices closed lower in moderate trading on the American Stock Exchange.

The Amex market value index fell 0.57 to 304.57. The average price of a share lost 2 cents.

FMC Gd 250
FMC Gd 250 Among other blue chips, Sears was up 11/4 to 4314, Philip Morris was off 11/4 to 9574 and | 1225年 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 | 125 |

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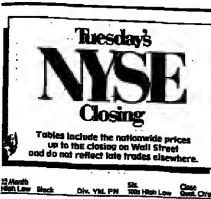
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(Other Earnings on Page 13) Detroit Edison

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Goodyear Tire & Rub.

2rd quar. 1988 1987

Revenue 2460, 2480.

Net Inc. 41.50 178.76

Per Storre 1.11 3.12

Months 1988 1987

Revenue 7.980, 7.280.

Net Inc. 293.70 683.90

Per Share 5.13 9.78

1987 nets include sain of \$2.3

million in 3rd quarter & \$3.90 1997 net includes ain of \$2.3

million in 3rd quarter & \$3.90 1997 net includes ain of \$2.3

Also 1997 net includes of the tax sain of \$2.3 million in 3rd quarter.

Greybound 34.20 1.57 1988 49.70 4.55 20.85 1-30 1987 51.30 Group 1988 244.60 15.20 0.48 1988 716.40 34.90 3.11 Southwestern Bell 3rd Guer. 1988 19 Revenue 2,220, 23 34 Per Share 108 19 Moeths 188 19 Revenue 6,270, 5,4 Not Inc. 75499 800 Per Shore 2,51 2 724.90 13.60 0.41 1987 647.60 21.00 8.37 2,090, 314,10 1,04 1987 5,850, 800,40 2,66 Ryder System

Com. 1988
enue 1270.
inc. 5230
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r Shore 103 Fin' 1988 61,90 1,04 1988 175,00 2,94 and Quer.
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9 Meaths
Net Inc. .....
Per Share .... 857,40 38,80 0,80 1988 2,470, 78,10 2,03 1780 1987 1987 1390 141,40 141,40 62440 1500 0.38 1987 1,790 62.30 67.50 1250 125 1768 1,720 1,720 2,800 561,30 109:20 1,54 1987 1,560, 273:80 2,61 754.00 (a) 2.40 1988 2.240 2.240 0.15 715.40 29.40 0.54 1988 2,208 103.30 1.51 718.90 74.50 0.47 1987 2430, 158.90 631,16 22,30 0,41 1987 1,900, 74,16 1,35 Potcor 1988 — 803.50 — 44.00 — 1.28 1988 2270. 1. 129.40 7. 3.61 2 29.40 29.40 1987 1987 1750 77.00 2.15 Standard Register 162.76 5.69 0.19 1988 481.50 24.10 0.51 16430 9,49 0,32 1987 489,80 24,20 1,00 | Per Store | 1.91 | 125 |
Marsh & McLennon	1981	1987
Revenue	563.07	78.00
Net Inc.	75.00	78.00
Per Shore	1.04	1.04
9 Months	1990	1997
Revenue	1.700	1.600
Per Shore	3.38	335
Per Shore	3.38	
Per S p-Plough 1988 1927 734.40 84.20 94.40 73.90 0.84 0.63 1988 1987 2-729 2403. 26.50 241.20 2.65 2.04 Poine Webber Group		
3rd Quer. 1982 1987
Reverue 462.0 522.0
Nel Inc. 20.90 1430
Per Shore 150 0.44
Per Shore 1200 1.50
Ner Inc. 42.00
Per Shore 0.77 2.01 23.50 0.62 1988 68.10 1,75 20,85 0.53 1987 60,70 1,55 ServiceMaster
3rd Quar. 1968
Revenue 396.90
Net Inc. 16.50
Per Shore 0.51 Martin Marietia 1,730 51,40 1,02 34110 1450 0.48 1,440. 207.80 3,81

**U.S. Futures** Via The Associated Press COFFEE C (NYCSCE)
37.500 (bs.- cents per Ib.
150.25 | 110.75 | Dec | 121.25 | 124.7 |
150.25 | 112.45 | Dec | 124.65 | 121.8 |
150.75 | 112.13 | Mary | 126.50 | 177.4 |
145.00 | 114.00 | 140.9 | 127.25 | 127.2 |
142.50 | 114.00 | Sep | 124.00 | 124.0 |
127.25 | 118.00 | Dec | 125.9 | 123.9 |
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12.01 lbs. - certa per 1b. |
12.02 lbs. - certa per 1b. |
12.03 lbs. - certa per 1b. |
12.04 lbs. - certa per 1b. |
12.05 WHEAT (CBT)
\$5000 bu minimur
4.38 2.89
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4.20 1.30
1.90 1.27
1.79 1.5042
1.81 3.78
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Pray, Day Open 1 9.00 10.15 9.57 9.73 9.47 8.65 9.35 n-dollars per bushel Dec 4.1912 4.2019 Mar 4.24 4.2519 May 4.0519 4.07 Jul 1.09 1.0745 Sep 1.741/2 1.7475 Dec 3.7919 1.00 Prev. Soles 18.175 nt. 71,720 off 1,917 缆缆 400 400 177 178 10.28 10.00 9.82 7.68 10.15 7.86 9.73 9.61 10.38 10.09 9.39 9.81 Prov. Doy Goon Int. 19,834 of 1538

CANADIAN DOLLAR (IMM)
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Fav. Dov Open Int.

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S720 Dec 5732 Av.

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Oct 25

Yield 7.70 7.97 2.16

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GLENVIEW, Illinois — Kraft Inc. on Tuesday told its hostile suitor, Philip Morris Cos., to raise its takeover offer to more than \$110 a share if it expected results.

"If Philip Morris or anyone else truly wishes to negotiate with Kraft, a simple phone call" to pro-pose the sweetened price "is all that's necessary," John Richman, chairman of Kraft, said in a letter

part at Philip Morris. Kraft has launched a recapital-ization plan that it says would bring shareholders more than \$110 a share in each and securities. It has

rejected a \$11.5 billion offer of \$90 a share from Philip Morris.

The recapitalization plan also would encrease Kraft's debt tenfold and force the company to sell some operations to finance it, making itself an unattractive target

# Despite Higher Earnings, Stock Prices of Japan's Electronics Companies Head Lower

TOKYO - Japan's giant electronics companies, battling the high yen and trade barriers abroad, have recovered brilliantly - but for investors it's not

The companies, after pulling out of a two-year slump last year, are expected to report higher first-half earnings again this week. But analysts say their share prices are headed lower.

"They've pulled things around, but to take it from bere and get profits up is more difficult," said Darryl Whitten, an Toshiba Corp., Fujitsu Ltd. and some

analyst at Prudential-Bache Securities

"Japan's world market dominance in electronics is weakening, especially in consumer electronics, and export expansion can no longer be counted on to offset weakening domestic demand," he said.

Profits will be up but profit growth trending down, and investors, more sen-sitive to momentum than actual results in a notoriously cyclical sector, are bailing out, analysts said.

Current profits for the six months end-

other microchip makers, which could post 100 percent gains. Current profit is similar to pretax profit.

But for 1988-89 as a whole, current profits in the electronics industry are likely to be only 15 percent to 30 percent higher, and growth may slip into single digits next year, analysts said.

Exchange have fallen by an average 20 percent from their July peak, and analysts expect another drop of 10 to 20 percent before prices regain any ground. A year ago strong domestic demand helped electronics companies start to re-

cover from the ravages of the appreciat-ing yen, which had doubled against the dollar, but benefits from that sector are likely to wane next year, analysts said. The newly industrializing countries of Asia are boosting exports to Japan, in-

creasing competition, analysts said. Many of the industry's product cycles Electrical stocks on the Tokyo Stock are maturing, presaging falling prices for semiconductors, computers and telecommunications equipment, said Thomas Murtha, an analyst at Baring Securities

(Japan) Ltd.
The U.S. semiconductor book-to-bill

products shipped, fell to 0.97 percent in September after 22 consecutive months above 1.0.

"A lot of this has been discounted in stock prices, but it could get worse," Mr.

Investment trusts - among the market's wealthiest investors — have an average electrical sector weighting of 25 percent in their portfolios, more than double the sector's market weighting. Many face redemptions on closed-end funds and are trimming their exposure to electricals ratio, a measure of orders received to and other high-tech shares, he said.

# Dai-Ichi and Witter in Link

Bank Ltd. said Tuesday that it would begin trading U.S. futures contracts for its clients through Dean Witter Reynolds Inc. if the Finance Ministry to all nese firms to take custome TOKYO - Dai-Ichi Kangyo Finance Ministry allows Japanese firms to take customer orders.

Ichi Kangyo's international plan-ning group, said Dai-Ichi would act as a marketing arm for Dean Witter in Japan and channel all its futures. business through the U.S. firm.

assets, will share commissions with Dean Witter, a subsidiary of Scars.

Mr. Ishimaru said he expected the Finance Ministry to allow Japanese firms to take customer orders next year. Dai-Ichi, which does not have a U.S. securities subsidiary Haruo Ishimaru, head of Dai-thi Kangyo's international plan-company to become a U.S. futures exchange member, he said.

Dean Witter, which has no offices in Japan, will be able to offer clients access to new Japanese fu-In exchange, Dai-Ichi, the tures contracts through Dai-Ichi world's largest bank in terms of when the contracts open in June.

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# Sears Net Is Off, Outlook Gloomy

CHICAGO — Sears, Roebuck & Co., posting lower third-quarter earnings, said Tuesday that its 1988 consolidated earnings may not exteed those of 1987.

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March Williams Comment

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Edward A. Brennan, the chairman, said that in spite of anticipated growth in merchandise sales for the rest of the year, "results to date in Sears's merchandise group, to-gether with continued sluggishness in the securities industry, makes it less likely that Sears's consolidated income will exceed last year as pro-

In 1987, Sears, the largest U.S.

lion, or \$4.35 a share.

Sears reported net profit of \$344.2 million for the quarter end-ing Oct. 25, down 15.8 percent Per share, earnings were 90 cents, compared with \$1.08.

Sales for the quarter totaled \$13.35 billion, up 9.5 percent from \$12.19 billion. For the first nine months, net

profit was \$893.1 million, or \$2.35 a share, down from \$1.09 billion, or \$2.86 a share. Sales totaled \$38.49 billion, up from \$34.39 billion.

## Bid for Forstmann Studied

WASHINGTON — General Inwashing fon — General In-testments America Inc., a unit of General Investments Group of Syd-ney, said Tuesday that it had begun talks with Chargeurs SA, the French conglomerate, about a joint offer to buy Forstmann & Co.'s stock.

General Investments, which holds 1.2 million shares, or 23.9 percent, of the common stock outstanding in the Dublin, Georgia, fabric maker, said in a filing with

The company said its merchan-

been reached on acquiring additional shares of Forstmann General Investments said it un-

the possible sale of the company.

The committee includes representa-

the Securities and Exchange Com-

mission that no agreement had

retailer, had earnings of \$1.65 bil-lion, or \$4.35 a share. dise group's income was hurt by flat sales, intense competition, pressure on gross margins and inventory adjustments. The group's income for the quarter was \$135.4 from \$409.0 million a year earlier. million, compared with \$170.4 mil-

Scars said its net after-tax realized capital gains and other income in the quarter was \$41.8 million, compared with \$90.6 million a year earlier. For the nine months, net after-tax realized capital gains dropped to \$180,3 million from

Sears said its Allstate Insurance group and Coldwell Banker Real Estate Group had lower earnings in the quarter. Allstate bad strong revenue growth and higher invest-ment income, Sears said, which were offset by lower underwriting results, reduced tax benefits and lower capital gams.

It said the Dean Witter Financial General Investments said it understood that Chargeurs owns no Forstmann shares.

Services group reported quarterly income of \$20.6 million, compared with a loss of \$4.2 million a year Forstmann has set up a special with a loss of \$4.2 million a year committee of its board to consider earlier. Securities related activities resulted in income of \$13 million, compared with \$22.7 million, retives of Forstmann's principal hold-fleeting a continued slowdown in ers, including General Investments investor trading.

# BMW Forecasts 18% Rise In Group Sales for 1988

REGENSBURG, West Germany — Bayerische Motoren Werke AG expects 1988 group sales to rise to 23 billion Deutsche marks (\$12.8 billion), up 18 percent from sales of 19.45 billion DM in 1987. BMW's management board chairman, Eberhard von Kuenheim,

He said 1988 profits would be of "the same quality of last year's good result," but gave no details. The parent company's net profit in 1987 was 375 million DM, up from 337.5 million in 1986.

Mr. Knenheim said BMW expected sales to rise to 16 billion DM for the first 10 months of this year, from the 14.4 billion reported for the same period in 1987. Automobile output, he said, should increase to 395,000, up 5 percent from the 376,273 built in the first 10 months of 1987.

of 1987.

He said that domestic auto sales were expected to rise to 154,000 in the January-October period, up 25 percent from the year before. That sharp rise was attributed mainly to purchases being made before the Sept. 30 expiration of tax relief on cars with catalytic convertors.

However, foreign sales fell 5 percent to 241,000 in the first 10 months from 253,000 in the 1987 period, mainly because of a 20 percent drop in U.S. sales to 53,000. Price increases in the United

States, caused by the weak dollar, contributed to the fall, as did a lack the restyled "5" series" models, Mr. Knenheim said. He said those cars had arrived in U.S. showrooms this mouth. But, he said, BMW expects to have a hefty rise in European sales

for the first 10 months, with sales up 60 percent in Austria, 25 percent in Britain and 30 percent in Spain. Sales in Japan rose 16 percent to 19,000 cars, in the first nine months of 1988.

Mr. Kuenheim repeated company forecasts that BMW would produce 480,000 cars in 1988, up from 461,000 in 1987, and that in 1989 output would pass the 500,000 for the first time.

# Hong Kong Hotel Group in Defensive Bid

Special to the Herald Tribune

HONG KONG - In a defensive move against a hostile cash-and-securities bid for a leading Hong Kong hotels group, the family that founded the company has made a rival all-cash offer for the shares. But the Hong Kong-based Ka-doorie family's bid for Hongkong & Shanghai Hotels Ltd., which val-nes it at around 5.8 billion Hong Kong dollars (\$743 million), has

come under fire from independent These directors have rejected the Kadoories' 5.80 Hong Kong dollar offer, and the earlier bid from Ca-

thay City Investments, controlled by a leading local businessman, Y.S. Lo, as being "wholly inade-

Cathay City has offered 4.80 dol-lars in cash and 1.50 dollars-worth of Cathay shares. Some analysts think Hongkong & Shanghai is worth up to 7 dollars a share. Its stock was suspended Tuesday at 5.60 dollars, up from

5.40 on Monday.

Hongkong & Shanghai is best known for its flagship hotel, The Peninsula in Hong Kong, although recently it has embarked on an aggressive expansion program result-

In 3d Quarter

NEW YORK - Salomon

Inc., the big Wall Street investment house, reported Toesday that its net profit had more

than doubled to \$65 millioo in

the third quarter, helped by significantly lower expenses and strong results in its Phibro

quarter last year, oo gains in

oil refining and trading. How-

ever, weak commodity prices resulted in a \$15 million loss at

The company also said ex-penses in the third quarter

were significantly below the 1987 level. Beginning in the

the Philipp Brothers unit.

Energy unit.

deluxe hotel in London.

After an acrimonious battle for control of the company last year, when the Evergo group, controlled by the Lau brothers, tried to take over Hongkong & Shanghai, the Kadoories raised their stake in the company to 34.9 percent. This has since been increased to 37.2 per-

cent, they disclosed Tuesday. The Hoogkong & Shaoghai board announced that it had estab-

### French Bourse Group Will Sell Office Sites

PARIS - The French Stock Exchange Association said Tuesday that it would sell for commercial reasons several of its office buildings worth about 500 million francs (\$82 million) in Paris's central financial district.

A spokesman said the association would rent back the office space. He said the sale was not related to efforts to recover almost 700 million francs in losses this year because of unauthorized deals

ing in the purchases of New York's lished an independent committee Maxim's de Paris hotel and a new to advise shareholders on the rival offers. The five-man committee includes the company's chief execu-tive, Hamner Webb-Peploe, a leading banker. David Li, and the prominent businessman Robert Ng. They advised shareholders to

take oo action on the offers. Most market watchers believe that Cathay City will now increase its offer, although this would severely strain the resources of a group whose interlocking relationships in six major companies still give it a market capitalization less than that of Hotels around current

Cathay City does have hotel experience by virtue of its controlling stake in Hong Kong's Regal Ho-tels. But Mr. Lo's conglomerate is. better known for its acumen in property deals.

Many analysts feel Hongkong & Shanghai's assets are underdevel-oped and are uneasy about a company run by Michael Kadoorie, who remains very much in the shadow of his father, Lord Kadoorie. The recent appointment of Mr. Webb-Peploe, former chief of Shell (Hoogkoog), was widely viewed as a move to dispel these

# SCHOLARS: Academe Is Taking Madison Avenue, as a Cultural Influence, Seriously

(Continued from first finance page) plex society in part because compa- and how radio developed nies developed "personality adver-tising," Mr. Marchand wrote. They invented characters like General scholars. help people "cope with a modern bureancratized life" in which personal relationships had been weakened.

Advertising history is also being used in new ways off the campus as well. Richard W. Pollay, a marketwas called in as an expert witness in a lawsuit filed against several to-Rose Cipollone, a New Jersey woman who died of lung cancer in 1984 after several decades of ciga-

rette smoking.
Mr. Pollay analyzed thousands of print ads from the 1940s through the 1960s, and testified that, his-torically, roughly half of all ciga-rette ads have used healthfulness as In June, a jury found the Liggett

implying in its pre-1966 advertising that smoking was safe. Researchers have visited the vast Thompson archives — a collection. of print ads, market research re-

(Continued from first finance page) look into subjects as disparate as ideals despite an increasingly com-

concern to anthropologists," said William M. O'Barr, the Duke au-thropologist who brought the aring professor at the University of chives to the university. "To what British Columbia in Vancouver, degree are people the same everydegree are people the same everywhere? Could you devise ads in New York and just translate them? bacco companies by the family of All the questions we ask now were Rose Cipollone, a New Jersey first asked then."

Files in the Smithsonian Institution's Archives Center could easily buttress research on the transmission of images across cultures.
In the Modern Advertising His-

tory Program's oral history of the Mariboro cigarette advertising, ex-ecutives of Philip Morris and its ad agency, Leo Burnett, describe the difficulty of exporting the quintes-sentially American Mariboro cow-Group, maker of LeM cigarettes, sentially American Mariboro cow-liable for \$400,000 in damages for boy to Hong Kong, where the cigarette was selling poorly.

The advertisers learned that in Chinese culture, the cowboy is considered no better than a common laborer. Although the manofactorer hesitated to tinker with the camports and transcripts of meetings dating to the 19th century - to



The film star Rosalind Russell endorsed bar soap in this 1942 ad.

of a Burnett executive that they Express oral history and will move horse, a symbol of esteem. Mariboro grew to become the best-sell-

ing cigarette in Hong Kong. tising campaigns.

also completed oral histories of has received through the years in which it was created, cultural histo-Alka-Scitzer and Pepsi-Cola adver- the press and in books written for rians consider it, in Mr. Marthe general reader. A donation of material from

show the cowboy riding a white on to Campbell's Sonp next year. That scholars would even conore grew to become the best-sellsider looking at advertising was a
boardrooms of power."

Smithsonian researchers have

sider looking at advertising was a
boardrooms of power."

Rather than look at advertising
as a clear reflection of the times in

But, as Daniel J. Boorstin, for-Pepsi in 1984 spurred the institu- mer librarian of Congress, lamenttion to take on the project, which ed in "The Americans: The Demo- Section of everything within its continues with the current Federal cratic Experience," his 1973 purview.

Pulitzer Prize-winning work, "Ad-vertising, one of the most charac-teristic and most vigorous of Amer-ican institutions, has been less adequately chronicled than almost any other major institution."

The rise of the historical profession created ruts that people were supposed to stay in," Mr. Boorstin said in a telephooe interview. Scholars disdained advertising and other representations of "low cul-ture." The accepted subjects were "high culture"—the nature of Re-construction after the Civil War or the wellsprings of the New Deal.

The gain in oet was accomplished by bolstering margins, as revenue fell 17.3 percent to \$1.29 billion. The rise to prominence of cultural history, sometimes referred to as the "new history," in which the Salomon said Phibro Energy carned \$45 million in the status of minority-group members, women and working people is an integral part, accorded advertising third quarter, triple the amount in the comparable

more academic stature. Some historians and anthropologists began to pay attention to consumer culture and "the life of Everyman," said Mr. Pollay, focusing on "what's going on in the land as well as what's going on in the boardrooms of power."

fourth quarter last year, Salomon closed two major operations and laid off several hun-dred staff members. chand's term, a zerrspiegel, a fun-house mirror that distorts reality Salomon earned 38 cents a share in the third quarter, up but nonetheless captures some refrom 18 cents a share in the comparable 1987 period.

### **Company Results** Salomon's Net Revenue and profits or losses, in millions, are in local currencies unless atherwise indicated. Rose Strongly

(Other Earnings on Page 11) 9 Montitis 1989 1988 Revenue 1,400, 1,600, Profil 12,90 16,00 Per Shore 0,25 0,44 Transcanada Pipeline United States Allegheny Power Sys. Power Sys.
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### Vanguard Press Is Bought by Random House

New York Times Service NEW YORK - Vanguard Press, the 62-year-old inde-pendent publishing house that published the first books of Saul Bellow, Dr. Seass, Mar-shall McLuhan and Joyce Carol Oates, has been sold to Ran-

The 500 titles on Vanguard's backlist will be merged into Random House's, but for at least 10 years they will be identified on the title page as Vanguard Press books.

The two privately owned companies did not disclose the terms of the acquisition, announced Mooday. Evelyn Shrifte, Vanguard's president, said the sale was prompted by the poor health of some of

Vanguard's investors.
Vanguard published Mr. Bellow's first two novels, "Dangling Man" and "The Victim," as well as 21 books by Ms. Oates, including "Them." It published the first two books by Dr. Seuss.

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## Church's Chicken Gets \$295 Million Bid Compiled by Our Stuff From Dispatches expire Nov. 22, unless extended, of Comm

NEW YORK - A. Copeland Enterprises Inc., the owner of Pop-cyc's Famous Fried Chicken, offered Tuesday to buy Church's Fried Chicken Inc., a fast-food competitor, for \$8 a share, or a

total of \$295.7 million. Biscuit Investments Inc., a subsidiary of Copeland Enterprises, made the cash offer to Church's stockholders in a newspaper advertisement.

Texas, is a distant second in the U.S. chicken fast-food business to Kentucky Fried Chicken; owned by Pepsico Inc.

Shares in Church's closed Tues-day on the New York Stock Ex-

land Enterprises, said his company intends to pursue the bid "on an amicable basis." Church's has nearly 1,500 outlets while Popeyes has a little more than

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change at \$8.25, up \$1 from Mon-James Flynn, president of Cope-

In July, Church's denied rumors of an impending takeover bid. In the announcement of the offer, Copeland Enterprises said the bid and withdrawal rights would

The offer is conditioned on receipt to providing up to \$144.4 million of of enough shares to give Copeland a two-thirds interest on a fully di- facility and up to \$261.9 million in luted basis and on the arrangement a merger and working capital facili-

It said Canadian Imperial Bank land said.

cal basis for investigation as zircon and titanium." Neither Minorco nor any member of its group of controlling shareholders appear to have any titanium and zircon assets.

sify a monopoly, defined as 25 per-cent or more of the supply in Britain of a particular good or service. mont holding if
Among other uses, titanium is a
Fields succeeds.

senior debt financing in a tender ty to finance the transaction.

Copeland later said it already owned about 3.2 percent of that it was confident of arranging the sale of \$200 million of senior subordinated debt securities, Cope-land said. (Reuters, AP)

# Church's, based in San Antonio. BID: Antitrust Inquiry Launched

(Continued from first finance page) nection, "that connection may be one of the underlying reasons for its decision to choose such an illogi-

Under Britain's Fair Trading Act, the trade secretary is empowered to refer merger proposals for investigation which create or inten-

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component of lightweight metal parts for the aerospace industry. Zirconium is widely used as a temperature moderator in the core of nuclear reactors.

Gold Fields commands significant titamum and zirconium assets through its Remison Gold Fields of Australia subsidiary. The Austra-lian Prime Minister, Bob Hawke, concerned about the future of Remison, is reported to have asked Prime Minister Margaret Thatcher to block Minorco's bid.

Gold Fields owns 49.3 percent of Newmont Mining Corp., the largest U.S. gold producer. Minorco has said that it would sell the Newmont holding if its bid for Gold

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ម្មាកា វិបាសិទ្ធិ សាកា <sup>ស្ត្</sup> ែរ	27-01 100 001 00 16 64 11-01 100 551 00 45 7 21-02 100 (1100.51	Hydro Quebec & Mithy Irriand June 9	D(-11 As P) Ad ().	Alliance - Leic #5Gb	125 25-11 99.25 99.51 12.14273-01 99.45 99.45 11.4373-11 99.85 99.86 12. 25-12 99.45 99.75	Bit Ching Nov 93 Brip 92 (Dm)	48-42 99-50 99.75
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# • DUTY • FREE •

# Gatwick's New Terminal Has Many Innovations

Last year some 19.3 million passengers passed through Gatwick, making it the second busiest international airport in the world. Gatwick's lounges, restaurants and duty free shops were overcrowded until the new North Terminal was officially opened by Queen Elizabeth II in March, 1988. At least 35 percent of passengers to the airport are expected to be transferred to this new facility.

Connection to the main (South) building is by the ingenious Westinghouse automatic train, or "People Mover," which runs every few minutes. Its three-car units are capable of transporting 7,900 baggage-carrying passengers an hour. On arrival, travelers will find that

An elegant, spacious and relaxing shopping area

the North Terminal has three levels with departures at the top and arrivals at ground level. In the middle are the lounges, shops and restaurant facilities.

The demands of modern retailing and the unknown requirements of the integrated European market have been inherent factors in the overall design. Bruce Henderson, chief executive architect for the Project YRM, describes the terminal as "a huge stage set that can be altered to suit the current scene." The inner walls, for instance, are lined with factory-built panels that are all the same size and interchangeable. This means that the windows, doors and air conditioning can all be swapped around.

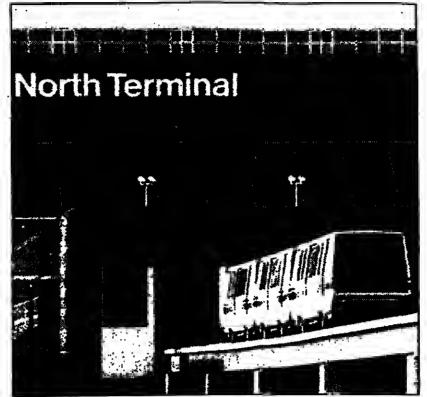
The departing passengers will notice the vast check-in concourse unencumbered by pillars or seats. For those arriving, a faster baggage claim system answers passengers' demands. Computer aided systems sort out the luggage and get it onto the belts and clearly marked sausage-shaped carousels which will

take awkward items, such as skis, more easily.

British Airport Services (BAS), the commercial arm of the operating British Airports Authority (BAA), is determined to make the duty free facility at the North Terminal the recipient of all the lessons learned in the past, especially from the recently completed Terminal 4 at Heathrow. There are also the changes that 1992 is likely to bring about, when three categories of shopper will have to be catered to instead of one. Flexibility, the BAS notes, was of paramount importance.

Planning began in 1983. In the words of Frank Gray, BAS Group marketing manager for duty and tax free, "It was absolutely vital to involve architects and designers greatly experienced in retailing needs." onran Design Group, a member of the Storehouse company that includes several leading European stores, was selected, their team headed by Graeme Lusted, design director. Experienced duty free concessionaires were also consulted so that their daily problems in serving the traveling public could be effec-tively resolved. Various bids were taken and the new concession ultimately went to a comparative newcomer to the European scene, Duty Free Shoppers, who until now have dominated the Asia/Pacific duty free market.

The result of all this work is an elegant, spacious and relaxing shopping area on both the land side and the air side of passport control. On



An automatic train arrives at Gatwick's new Terminal North.

the landside is the "Avenue," in which popular British retail names can be found such as Burtons and Dorothy Perkins for men's and women's fashion. Healthworks offers a range of health foods and related products. BAS is also running its own store, Teddys, in which, apart from the ubiquitous bear, there is a wide selection of cuddly toys for both children and adults.

On the air side the most impressive duty free shop in Europe occupies a central 1,400 square meter floor space. Open on all sides, it is surrounded by the strongly patterned carpet of the whole lounge area, which contrasts with the quieter carpeting of the display and sales areas. The display gondolas are about bead height throughout so the signs over each product sector are visible from all points.

The middle section of the shop area contains liquor and tobacco goods on gondolas made of gray speckled laminate with anodized aluminum trim. Special offers and samplings are presented on individually designed gondolas appropriate to the type of product displayed.

Around the inner edge of the shop are the specialty sections for fashion, electronics, jewelry, confectionery, glass and china, each with its own trained staff. One side is completely occupied by counters selling every major international perfume. Every specialty area has its own color scheme. For instance, china and glass display units are finished in blue and gold trim while those for men's toiletries are in bronze and brown.

The whole effect is of shopping in one of the world's finest department stores. Yet, the whole shop is totally demountable and can be rearranged in another configuration with minimum disruption. It combines the best of modern retailing with the flexibility to cope with any as yet unknown demands that the abolition of duty or tax free shopping for the European resident will bring after 1992. Gatwick North is truly an airport terminal for the 1990s.

# The Global Structure of A Retailing Phenomenon

The main global duty and tax free market is currently estimated to be worth \$8 billion. If all fringe transactions that are conducted free of duty or tax are included, its value might reach \$15 billion. This major business, begun in 1947, is a contemporary retailing phenomenon.

Smart marketing people who pride themselves on being streetwise when it comes to moving products are often surprisingly ignorant on the subject of duty free marketing. On their travels they rush into the airport shop for their cigarettes and liquor allowance and never look critically at the pricing and displays on the gondola shelves as they do when shopping in main

Modern travel has created a massive captive market

street stores with their families each weekend.

A little insight into how the duty and tax free market is set up is needed. First, a word of warning. Unlike most developed market situations there is no published accurate retail measurement of product movement and pricings like the Neilsen or AGB. Since its inception duty free has been a sellers' market and the demand for shelf space intense. The demand to measure sales has never manifested itself sufficiently outside a few individual and confidential exercises. It must be recognized that with airport retailing franchises changing hands every three or five years the need for confidentiality of sales figures by franchisees is understandable. The little data that are published are piecemeal or based on goodwill report-

age by the trade.

From initially being seen as a risk to Government revenues duty free shopping has now been accepted as a major source of such revenues, especially since the majority of locations are government owned or in-

fluenced. The scale of these revenues and their contribution to the operational costs of carriers, landing and terminal facilities are causing grave concern about the potential effects of abolishing fiscal barriers

barriers.

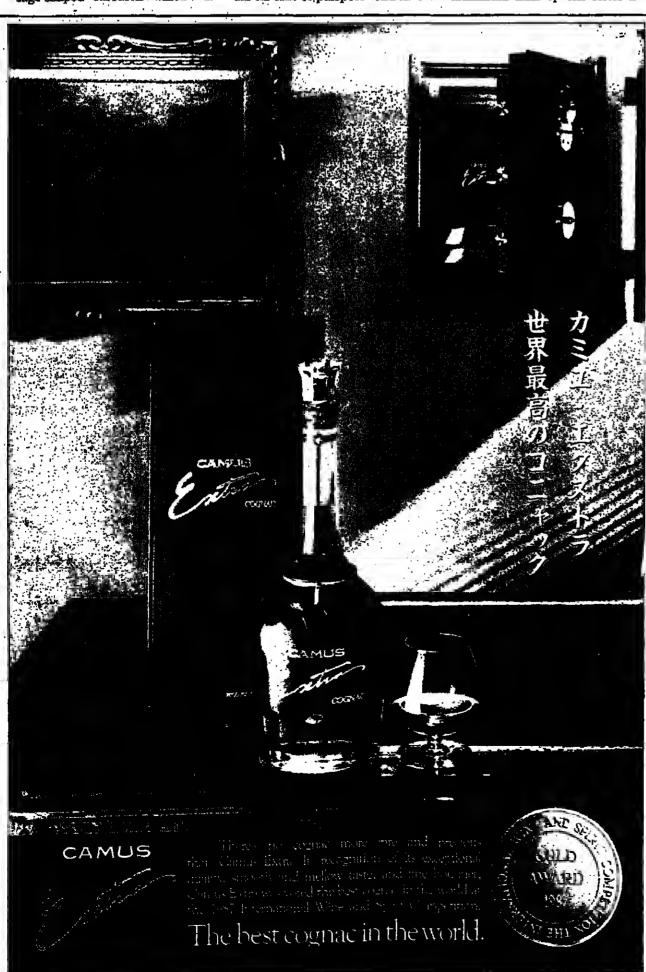
Miscellaneous goods include writing instruments, smokers' accessories, watches and clocks, clothing, china, glass, electronics — in fact anything that is not tobacco, liquor or perfumes. The recent growth of this sector means a constant stream of would-be market entrants knocking on franchisees' doors.

The advent of the wide-bodied Jumbo aircrast in the 1970s and the subsequent availability of cheap travel for the mass of people meant that the predominance of international travel was by air. This assured airport shops of being the dominant duty and tax free sales outlet. In recent years airlines other than charterers and long haul carriers have cut back on their duty free sales on board. The ferry trade is only to be found in limited areas of the world such as the British Channel at a North See and the Bakin

nel, the North Sea and the Baltic,
Notable is the fourth category of
"other shops and sales" and in particular the growth of downtown or
off airport shops. These are flourishing in Australia, China, SouthWest Africa and certain parts of the
Middle East. In addition there are
some \$90 million in sales in the
diplomatic sector and \$40 million in
sales to the military abroad through
such outlets as PX and NAAFI.

The trade has a definite structure.

Continued on Page 11





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# • DUTY • FREE

# Top Ten Cognac

• Among the various drinks that attract the duty free shopper, cognac figures high on the list. One of the top ten selling cognacs is Hine. 1987 was its best ever trading year. "Sales reflect the worldwide strength of the hrand, particularly in the higher categories," says Philip Robinson, duty free marketing director for Hine's distributors UDG. Prime markets are Europe, especially the United Kingdom, the Americas and Asia/Pacific.

New introductions in 1988 have been Hine XO in an attractive Royal Blue Limoges decanter and a striking 24 carat gilded Golden Stag containing Hine Extra. This stag at rest is a replica of the Hine emblem in Limoges porcelain, each one individually numbered. It makes an excellent gift.



Mr. Jacques Hine.

Scheduled for introduction in the second half of 1989 and a must for the cognac connoisseur is Hine Très Vieille Fine Champagne Antique. There will also be several other new product introductions to watch out for

Meanwhile, the UDG stand at the Tax Free World Exhibition is displaying the full Hine range of Extra, XO, Napoleon and VSOP cognacs.

# The Legend Of Leather

Nobody could accuse German leather goods manufacturer Goldpfeil of standing still. Always in search of innovation, the company works in association with leading fashion designers such as Jil Sander to ensure that a constant stream of new ideas keeps coming off the drawing board.

A new handbag named "Wall Street" was recently introduced for the woman executive. Doubtless inspired by the Michael Douglas film, its executive styling and soft black nappa leather finish make it a classical accessory for any business situa-

For the highly selective husiness traveler, prime duty free attractions are the Sport and Caracciola luggage collections. Sport is a smart range of handbags, attaché cases,



portfolios and personal items in several colors including burgundy. Hand-crafted from Goldpfeil's "Oxford finish" leather, they are supple yet virtually indestructible. By way of contrast, Caracciola looks casual and rugged in tanned and deeply textured leather.

Goldpfeil already has 33 of its

Goldpfeil already has 33 of its own shops in the world's leading capitals. But travelers continue to enjoy the chance to browse through duty free for a handbag, portfolio or wallet to suit the mood of the moment

# Distinctive Malt Whiskey

The folk who inhabit the islands of Scotland are a hardy race who prize their individuality and fiercely protect their independent way of life. This is reflected in the whiskey that they produce, especially the single malt that proudly bears the name of its highland home. Isle of Jura. It has a distinctive, subtle smoothness all its own that will delight the palate of the whiskey connoisseur and will evoke thoughts of the rugged mountains and clear, soft water that gave it hirth. Its distinction is enhanced by its curved bottle that can be found in most duty free shops in Europe as well as on all British Airways flights.

It is a sister whiskey to Glayva and Mackinlay. Glayva also sells well in duty free and can be found in the Canadian border shops. Early in 1989, Mackinlay will be launching a special bottle into local markets, which will be worth looking out for. Meanwhile, its superh 12 and 21 year old hlends continue to hold pride of place in this portfolio of fine whiskies.

# Tequila for Afficionados

• Don Jose Cuervo founded his company in Mexico in 1795 with a deed from King Carlos IV of Spain. Today it is still family owned and run, the present owners being direct descendants of Don Jose Cuervo.

Tequila is made from the juice of the agave plant. It was first discovered when Spanish soldiers tried distilling the juice of the plant that the Mexican indians fermented for

sacred wine. The region around the small town of Tequila in the Mexican state of Jalisco is the only known area where the agave tequilana grows naturally.

Today the range from this original producer includes Jose Cuervo Blanco, a high quality white tequila with a smoothly unique taste, and Tequila Cuervo Espe-

cial, which is "rested"
in oak barrels until it
turns to liquid gold.
Cuervo 1800, the ultimate in perfection,
is aged for three
years in Limousin oak casks to
produce a rich

produce a rich aroma and smooth flavor which should he savored slowly in a copnac glass.



# Structure

Communed from Page U

The owners of the shop locations government or municipality in the case of terminals or airline or ferry operators in the case of carriers often operate the shops on their premises. Where they do not operate such outlets themselves they are offered to franchises that hid to have them for a fixed term. Names such as Allders, Heineman, Weitnauer and Duty Free Shoppers figure large as franchisees. If a company does not wish to run its own specialist duty free sales team, a number of duty free agents/wholesalers will carry complementary

products in their portfolios.

Available data show that there were some 800 million passengers on scheduled flights in 1985 and a further 100 million on charter flights. Setting aside the high percentage of domestic internal flight passengers, it is estimated that over 286 million international trips are made annually of which some 57 million (20 percent) are business trips involving between 20 and 30 million passengers. That is a big

total communications freedom.

captive audience waiting in the departure lounge. Yet only 35 percent of them take the opportunity to shop. While some fear missing their flight call, others merely become hlase.

Travelers also shop less critically than they do in their main street stores at bome and more often than not end up huying their favorite hrand, hut trade up to a higher quality.

Is duty free a good place to test market quality products? Opinions vary. Duty free shop operators tend to see it as an ahuse of their facility. United Distillers Group's James Espey sees it as ideal for the purpose, whereas Seagram's Ed McDonnell sees the duty free shopper as atypical and unrepresentative. Products taken into a duty free shop have to sell. Pressure on space is intense and if a product does not move fast then it is quickly delisted. That is why duty free is so much the province of established brands and names that are heavily promoted in dealy life.

Duty and tax free shopping together with shopping in the air on board is here to stay. Airports are increasingly turning their circulating areas into shopping malls. Trav-

elers are lessening the inconvenience of waiting for flights or the tedium of the journey by shopping for whatever is on offer. The travel

Total Sales by Product Group (\$ billions)

Wines & Spirits Perfumes & Cosmetics Tobacco Goods Miscellaneous	1.698 1.348 2.249	33.8 21.2 16.9 28.1	
Total Sales by Region (5 bi	8.0 illions)	100.0	
Europe Americas Módele Esst & SW Africa Africa Asiav Pacific	Market Sales (5) 3.725 1.412 0.516 0.103 2.242 8.0	Marker Share (%1 46.6 17.6 6.5 1.3 28.0	
Total Sales by Outlet Type	(\$ billions)		
Airport Shops Airlines Ferries Other Shops & Sales	Marker Sales (5) 2.758 0.719 0.809 3.713	Market Share (%) 34.5 9.0 10.1 46.4 100.0	
SOURCE: GENERATION	Y PUBLICATION	ıs	

experience is now a shopping experience. Today's manufacturers increasingly recognize the showcase that these outlets offer to those who influence their friends and neighbors hy shopping in the global village.

# Exports from Russia

 The last years have seen major changes in attitudes to foreign trade within the USSR. Now Soviet enterprises are encouraged to have direct access to foreign markets and to create conditions for increasing their export and financial potential from such trade. This perestroika is crucial to Plodimex, a Soviet/German foreign trade company established in 1974 and with husiness activities throughout Europe. Its main shareholder has now been incorporated under the supervision of the State Committee for Agroindustrial affairs (Gosagropom), thus making Plodimex its export chan-

Under the patronage of Gosagropom are thousands of Russian enterprises which will benefit from Plodimex's long experience of trading with Western European countries and its wide ranging professional marketing services.

It is a two-way husiness, with Plodimex assisting in the buying of equipment and machinery for food processing and the production of juice concentrate, for instance. Finished products are then being bought for sale to Western European consumers.

One of the better known products from 'Plodimex is Moskovskaya vodka, now in the lead position in the Federal Republic of Germany, with its sister brand Stolichnaya strongly featured in duty free shops.

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# DUTY • FREE •

# A Decade of Dunhill

● Dunhill is a name synonymous with some of the finest quality goods that money can buy. Next year the company celebrates a decade of business in duty free shops worldwide, especially in the Asia/ Pacific region. Dunhill is committed to duty free as it provides high visihility in the international marketplace.

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This year there are several exciting new Dunhill products to look Yout for. Notable is the multi-function Millenium watch, a new design featuring gold plated links intro-duced vertically on the bracelet which has a porte-feuille clasp. The dial has the date on the radius and there are three smaller dials which show day, month, seconds and the phases of the moon.

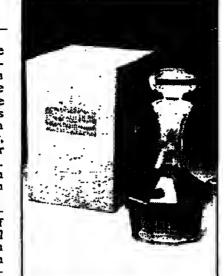
- For spring/summer 1989 the menswear collection is enutled, "A Gentlemen Abroad - St. Paul de Vence." This attractive line includes the finest cotton polo shirts, luxury knitwear and hand-finished silk

Among Dunhili's leather goods. there are a number of ideal gift items. An extensive selection of fine leather belts ensures no sizing problem, as each is adjustable. The wallet collection also is innovative as it comprises various sizes according to the currency being carried, whether American dollars or Japanese yen.

The Dunhill Edition personal care line encompasses fragrance. hair, skin and body care products. Recently introduced to this line is a bath and shower gel.

Suitably bathed and dressed, the Dunhill man can settle back to en-joy Dunhill Old Master Scotch whiskey, now available worldwide in a crystal decanter. Crafted in the shaft and globe shape that dates back to the work of a well-known 18th century English glass maker, George Ravenscroft, each decanter is packed in an attractive gift box. The whiskey can also be obtained in a distinctive green glass bottle with cork stopper and wax seal.

These are just some of the highlights from the extensive range of Dunhill luxury goods that you will be able to find in duty free shops in the coming year. Look for them in the new Dunhill houtique in Heathrow's refurbished Terminal 3 or in the Dunhill shops.



# Traditional Favorite

 The Danes are the world's leading pipe smokers, and Mac Baren is their most popular choice. The rest of the world seems to be following their lead, because over 80 countries now import a score of blends from Svendborg on the beautiful island of Funen.

More than 150 years of tradition have gone into this fine range of

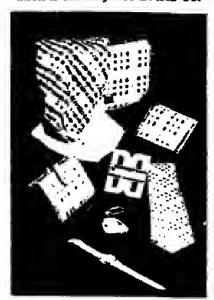
quality pipe tobacco. In duty free, look out especially for Mac Baren Mixture, Golden Blend and Plumcake, available in 50g pouches, 100g tins and 250g tins. In recent months there has also been an increasing demand for the more aromatic tobaccos such as Mac Baren Black Ambrosia and Golden Ambrosia. A new introduction to duty free this year, Navy Mixture, is also proving popular.

# British Style and Quality

 DAKS-Simpson, a name syn-onymous with the best of British fashion and epitomized by its famous store in London's Piccadilly, traces its origins back to 1894. In that year Simeon Simpson set up a tailoring business on Middlesex Street in the City of London, The name DAKS was introduced in 1934 to brand the world's first selfsupporting trousers. This totally eliminated the need for suspenders and waistcoots to hide them, and a new sartorial freedom became pos-

Today the name DAKS is being used to spearhead a whole range of classical, quality goods designed to meet the needs of the most fastidi-ous global traveler. Duty free shops have long displayed this attractive line and at the Tax Free World Exhibition in Cannes the latest DAKS goods are on show this week. For instance, a new range of luggage is Black DD Jacquard with cowhide trim, complementing the current brown leather lines. There are also handbags, watches and sunglasses in the unique DAKS style. For men there are fashion accessories such as silk scarves and belts and the beautiful DAKS silk fou-

DAKS is expanding its sales worldwide and is now available in some 76 countries. The lastest innovation is the duty free DAKS Cor-



ner, which opened in Seoul on September 30, a further development of the DAKS Corner concept, of which five more were recently

# New Service for Shoppers

 It is possible to shop duty free and tax free in the main streets of many European cities and towns. For the foreign visitors, made-tomeasure clothes, fabric lengths, cars, electronic and many other goods have always been available for purchase at preferential prices. But the recent advent of the Europe Tax Free Shopping Service is certain to make the whole process far

simpler.
The need for this type of service is underlined by the \$340-\$374 mil-lion worth of VAT that went unclaimed last year. Visitors were either unaware or simply didn't care

enough to act on their exemption. Those that enjoyed the advantages of the Europe Tax Free Shopping Service were far luckier. This

service is offered by a network of European stores that can be easily identified by their distinctive red, blue and black symbol.

The service gives visitors a voucher showing exactly how much tax they have paid, and where they would like to have it refunded. When visitors leave the country, they present these vouchers at the customs gate for stamping.

With this final seal of approval, the vouchers are then mailed back to the Europe Tax Free Shopping Service, which arranges repayment,

Despite the resistance of some airport operators, it seems likely that refund vouchers will soon be cashable at special desks in airport departure areas.

# Cointreau Expands Its Line

• The major drinks group Cointreat is diversifying into new markets, as well as expanding the international network of its Topline Tax Free Traders subsidiary in order to bring new and attractive products to the duty and tax free shopper.

Several major agreements are ex-pected to be finalized this week at the Tax Free World Exhibition in Cannes, but already Cointrean has taken a majority share in Bizac, manufacturers of fine foods-Other new additions to the

Topline range include Swissbee watches, Lanvin and Therese Sudre jewelry, Pontifa clocks, Kellermann leatherware, Valrhona chocolates and Callard & Bowser confection-

Explaining the emphasis on tax free as opposed to conventional. duty free lines, Topline marketing coordinator Peter Brandsma commented: "The sales growth of miscellaneous gift lines is far outstripping that of liquor and tobacco so much so that this area is now worth over \$5 billion in worldwide tax free sales, only fractionally behind the traditional bastions of wines and spirits."

Topline, already represented in Benelux, Germany, Austria and

France is looking farther afield at

the United States, the Caribbean,

the Mediterranean and Middle East

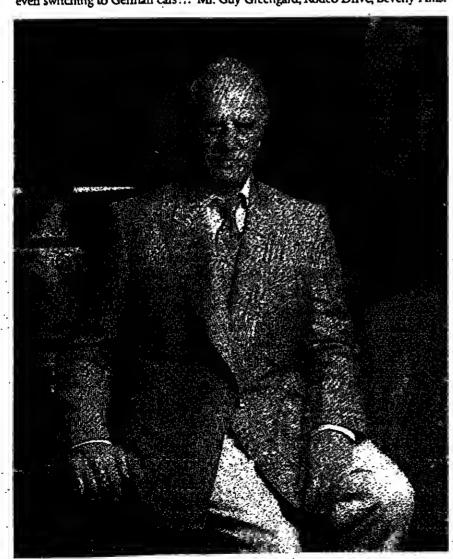
markets. "We are looking world-



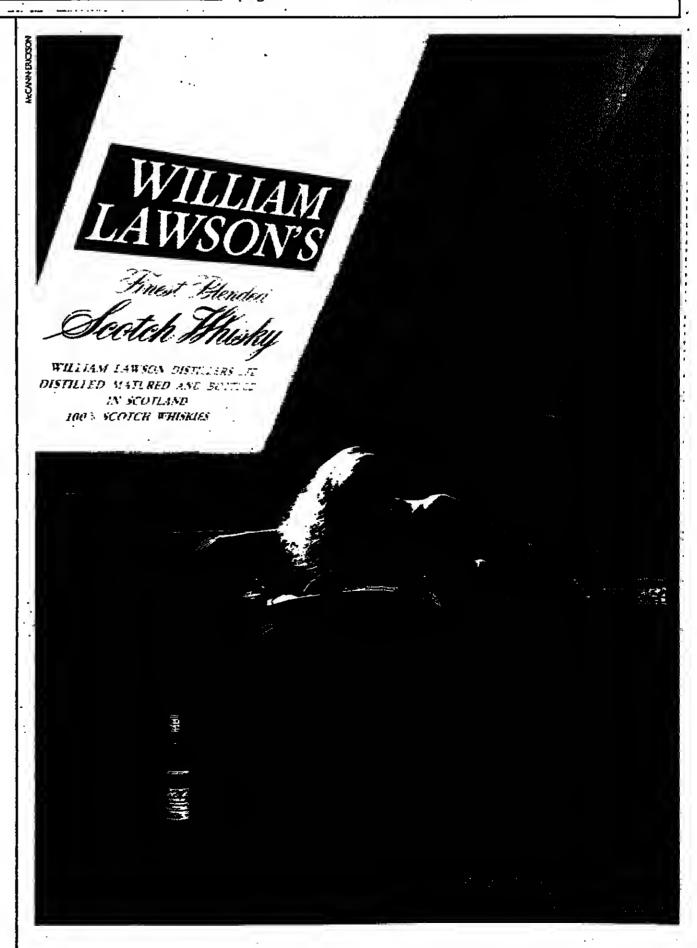
Mr. Peter Brandsma of Topline.

wide at a combination of joint venture trading companies and green-field operations," says Mr. Brandsma. "The Topline philosophy of concentrating solely on maximizing individual brand performance is rapidly gaining favor as an antidote to the huge, tax free marketing divisions where competing brands are often carried in the same portfolio."

\*Some of my best customers are so impressed with the Goldpfeil quality they're even switching to German cars ... Mr. Guy Greengard, Rodeo Drive, Beverly Hills.



GOLD A PFEIL



Light up your evening with a great Scotch.



PHILIP

# New Shops Inaugurated at Moscow Airport

Within ten days of opening, Mos-cow's duty free shops had sold more bottles of premium brandy, such as Remy Martin's Louis XIII at \$398 a bottle, than Shannon sells in a year. Cashmere jackets at \$750 each were also top sellers. In Aer Rianta's view this makes Moscow a prime outlet for top-of-the-range merchandise. The Aer Rianta deal was the 38th

ADVERTISING SECTION

joint venture signed by the Russians with Western partners since the advent of perestroika. Aeroflot and the Irish company formed a joint company called Acrofirst, on February 16, 1988, Ireland's minister of transport, John Wilson, and a delegation of top Aer Rianta management led by Liam Skelly, assistant chief executive and manager of Shannon airport subsequently paid a preparatory visit to Moscow, Expecting months of negotiations, they were amazed at the speed with which agreement was reached. However, the Russians required the shops to be open in May 1988 to coincide with the inauguration of Pan Am's new jumbo jet service out of Moscow and the visit of President Reagan.

The Irish have the longest experience with this business, having opened the world's first duty free

The opening last May of two spacious duty free shops in Moscow's Sheremetyevo airport comes as something of a revelation because, while ubiquitous lines and disinterested sales people are the norm in Russian shops, here one is greeted by cheerful Irish assistants. This major entrepreneurial event in a country not noted for progressive retailing is the result of a close relationship between Aeroflot and Aer Rianta, Ireland's airport operating authority.

shops at Shannon airport in 1947, so Liam Skelly and his colleagues were determined to show the cynics in the foreign airlines and the diplomatic corps of Moscow that they could meet their target in just under the four-month limit. Construction began in the airport on April 4, and on May 1, 1988, the opening ceremony was conducted by John Witson. Irelano's Transport Minister and His Excellency Gennadi Vasilevid Uranor, the Soviet Ambassador to Ireland, and Mr. Vladimir Na-

charov, director general of Aeroflot. The job of the Irish staff is not only to operate the two shops at Aer Rianta's high standard but to train a Russian team to work with them

national brands such as Christian Dior and Johnnie Walker. Russian goods will also be fea-

tured as David Hope, overall man-ager of the shops, upgrades their packaging to compare favorably with the non-Russian products in the shop. Aer Rianta is also taking the present Russian Beriozka airport shops into Aerofirst control. David Hope is wildly enthusiastic about a Russian armagnae which he says "would put others to shame," and praises porcelain from Lenin-grad and, naturally, Russian vodka.

Of particular interest to the traveler in the airport are the prices, which for some international brands are as much as 30 percent below the rates in other European duty free shops. A key factor is the comparatively low Russian wage rate. A Russian sales assistant in Moscow is paid \$75 a week compared to around \$350 in Shannon.

In their first year, the two Aerofirst shops are expected to take in \$20 million. Aer Rianta's agreement is that they can take their profits in hard currency, but Liam Skelly does not see such profits flowing until after two years or so of operation. This latest Irish/Soviet venture has opened the trade doors wide to othApproximately Trans

Mr. Liam Skelly and Moscow Duty Free.

er commercial relationships. Duty free trading is likely to extend to Leningrad airport and the border with Finland at Vybourg and to the 20,000-strong diplomatic community in Moscow.

On August 8, 1988 Aeroflot introduced duty free sales on the Moscow to Tokyo route, managed by Aerofirst. Some 70 items are carried including Russian amber jewelry, vodka, and lacquered boxes with miniature inset paintings.

The joint agreement runs for an initial five years. The Russians have a 51 percent share in Acrofirst, a standard holding in all such deals. and have invested \$6.25 million, the Irish investing all their know-how and some \$2 million.

A returning Irish tourist summed up the effect of this example of perestroika when he said. "For the first time during our stay in the Soviet Union we felt welcome in a



# Australia's Downtown Shops Have \$120 Million Turnover

Bureaucracy has done little to help

On-airport operators and their government landlords are putting pressure on downtown shops to preserve their

own market share and concession fees. This insular attitude is scarcely an incentive for the tourist industry which, ac-

and ultimately to take over the ma-

jority of the jobs. This is being

achieved with great success because

the Russians enjoy working with the

Western goods and are proving

themselves quick learners of sales

So what will the million or so

passengers who pass through Mos-

cow airport find in these duty free

shops? Not surprisingly, Liam Skel-

ly wants to make them a showcase

for the finest Irish products such as

Waterford crystal, Magee tweeds,

Henry White ladies' fashion. Bai-ley's Irish Cream liqueur. Irish

smoked salmon. Irish whiskey and

Irish linen. All of these will be fea-

tured strongly among famous inter-

techniques.

Australia's downtown duty free trade, a business legalized in 1970. cording to the Australian Tourist Commission, was valued at around \$2,26

MARTINI

Cheers!

Despite these obstacles, there are now 175 downtown shops in Ausbillion - equivalent to 8 tralia and their annual percent of the country's turnover has reached a export earnings — in healthy \$120 million.

THE BEST OF TASTE:

MIX A BEEFEAT

Take Beefeater Gin and dry Vermouth in a proportion anywhere from 21 to 1 to 5 to 1. Pour into an ice cold mixing glass with ice,

For a recipe leaflet which further demonstrates

stir and then strain. Add a twist of lemon.

the excellence and versatility of Beeleater Gin

James Burrough, Beefeater House,

Montford Place, Kennington Lane,

London SE11 5DF, England.

They fall into two carefully nurture close

working relationships groups; those aimed at with tour companies. At the wealthy Japanese visitor and those that cater the same time, these specifically to the West-em tourist. The former downtown stores are doing everything in their power to publicize their tend to buy only premium items such as very expensive cognacs or fashion products and accessories. They usually employ specially trained Japanese staff and, in most cases,

THE GIN OF ENGLAND

locations. Indeed, Australia sees its greatest tourist potential as being the largely under-developed inter-Asia business. With this reservoir to draw on, plus the increasing affluence of the Asia/Pacific region, the potential for a

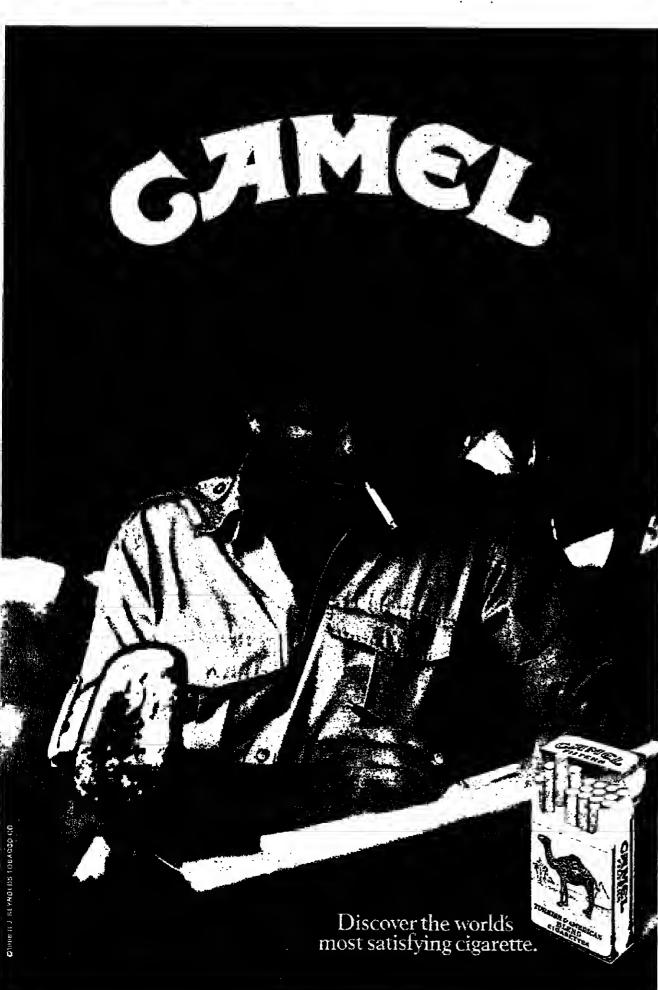
vigorous duty free trade is

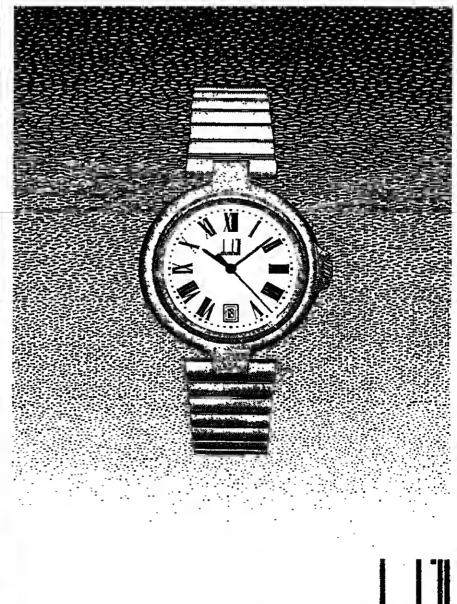
apparent.
This awareness is stimulating other Australian services to help travelers plan their shopping. A recent development is the Travelers' Radio Service broadcasting news, information and advertising to Asian visitors in Asian languages.

This Advertising Section was written by Peter R. Wenban & Associates, London-based specialists in world duty free marketing.

The very best in good taste.







Visit Alfred Dunhill in London, Paris, Düsseldorf, Munich.



wanted to pursue.

ing back at a time when his part-

ners were moving into high gear, another cause of his departure, sev-

eral people close to the firm said.

Kohlberg, Kravis operates out of discreetly lavish offices overlook-ing Central Park in Manhattan. Its

staff pots in long hours and is paid

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# **CURRENCY MARKETS**

# **Dollar Declines as Sterling Recovers**

NEW YORK — The dollar foreign exchange at Harris Bank in Chicago, noted that the dollar opened firmer against the mark. closed slightly weaker against most major currencies Toesday, depressed by news of a sharper than

goods orders in September. The British pound rebounded from a steep decline Monday after a renewed commitment to high interest rates as a weapon against inflation by the chancellor of the Exchequer, Nigel Lawson. But it closed in New York below earlier

European highs. The dollar fell to 1.7893 Deutsche marks at the close, from 1.7925 on Monday, while it eased to 126.775 yen from 126.975 and to
1.5188 Swiss francs from 1.5193.

The U.S. currency also dipped to
6.1150 French francs from 6.1275

The pound had plunged Monday in tandem with falling oil prices—
Britain is a major oil producer—
and on fears of a widening trade

By Ferdinand Protzman

Bundesbank fine-tuned its monetary policy

Tuesday, calling tenders on 28-day securities

repurchase agreements at a variable interest rate with no minimum bid and raising its redis-

count quota by 5 billion Deutsche marks (\$2.8

Economists said the moves by the central

bank were effectively neutral and did not con-

stitute an easing of monetary policy.

The Deutsche mark's persistent strength

against other currencies — particularly the French franc — in the European Monetary

ystem has prompted speculation that the

take pressure off the franc and pre-empt an

realignment within the system.

While sources close to the Bundesbank said

its action was oot motivated by those pressures,

the moves do give the bank more monetary

policy flexibility that could aid it in coping with

fixed, 4.25 percent rate on the tenders. Market

Money market dealers were expecting a

lùesday's

NASDAG prices as of 4 p.m. New York time.

This list, compiled by the AP, consists of the 1,000 most traded securities in terms of dallar value.

It is updated twice a year,

Via The Associated Press

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exchange-rate pressures.

indesbank may lower interest rates to help

International Herald Tribune
FRANKFURT — In a surprise move, the

essed by news of a sharper than "but the durable goods number spected drop in U.S. durable was much weaker than we anticipated."

He added, "We have been bearish on the dollar ever since the August and September weakness in the employment and trade data. There is little upside potential if the economic oumbers lead to lower interest rates,"

The pound rose to \$1.7520 at the close from \$1.7483 on Monday, but was below its London close of \$1.7535.

deficit. It recovered strongly

against the mark Tuesday, rising to 3.1388 DM at the close in London from 3.1308 at Monday's close.

The market had confidently expected Mr. Lawson to spell out his anti-inflation commitment, after his failure to do so in a speech last week contributed to a 6 pfennig drop in the pound.

The dollar ended European trading narrowly mixed. It inched up to 1.7890 Deutsche marks from 1.7868 on Monday, but fell to 126.65 yen from 126.85.

The dollar also slipped against the pound, which rose to \$1.7535 from \$1.7520 on Monday. But the U.S. currency chalked up modest gains against the Swiss franc, to 1.5197 from 1.5149, and the French franc, to 6.1145 from 6.1050. After the report on dorable goods was released, the dollar sank

about 1 premig against the mark. The orders showed a 4.1 percent fall in September, against market estimates of a drop of around 0.8 Dealers said the data suggested a slowdown in U.S. economic activi-

**London Dollar Rates** 

126.65 1.5197

Closing Deutsche mark Pound sterling

ty and lessened the likelihood of higher U.S. interest rates. Meanwhile, dealers said that a strong increase in U.S. third-quarter gross national product figures,

enormously well. The ultimate payoff, of course, is to become a part-ner and earn the right to take a to be released Wednesday, could share of the firm's profits.

The firm has earned billions of dollars in profits in the more than still propel the dollar toward the Bundesbank Unexpectedly Fine-Tunes Its Monetary Policy

35 buyouts it has completed. But the buyout phenomenon is not without its critics: Some Wall Street leaders have complained that they saddle companies with too much debt. If a recession comes, they say, many of the com-panies could collapse. In addition, critics contend that

a management focused so narrowly on profits is less likely to think about the role of the companies in

When Kohlberg, Kravis, which has completed about \$40 billion worth of buyouts, is asked its response to the criticisms, spokesmen have generally pointed to the record of their deals.

The firm corrently has a war chest of about \$5 billion that it can use as the equity in buyouts. That money comes exclusively from a management buyout, since the large institutions, including endow-deals usually included the managelarge institutions, including endow-ments and foreign institutions. Kohlberg, Kravis invests rela-

tively little of the personal capital of its general partners. They have committed to putting up a total of about \$100 million of their money

KOHLBERG: The Kings of the Leveraged Buyout, Young and Wealthy

\$370 million. It was the first time a

buyout had been done of a sizable

They did their first billion-dollar

buyout, of Wometeo Enterprises,

(Continued from first finance page) philosophical reasons, hinting that he was concerned about the growfrom its \$5 billion fund. ing size of the deals his partners

Since buyout firms usually borrow about \$9 for every \$1 of county company listed on the New York in a buyout, the Kohlberg, Kravis Stock Exchange. But the age of his former partin a buyout, the Kohlberg, Kravis fund gives it total purchasing powners — nearly 20 years his junior demonstrated the fact that Wall er of almost \$50 billion. Street is, increasingly, a young man's game, Mr. Kohlberg was eas-(Shearson Lehman also has a lot in 1984. A year later, they began

of financial muscle to draw on. Ma- the then record \$6.2 billion buyout jor investors in its proposed buyout of Beatrice. are American Express Co., which owns 13 percent the firm.)

The firm's partners rely heavily owns 60 percent of Shearson Leh- on each other, turning to outsiders man, and Nippon Life Insurance only as needed. Two of their critical Co., a major Japanese insurer that outside advisers are their key lawwas 13 percent the firm.)

Kohlberg, Kravis was formed in Thacher & Bartlett in New York,

Kohlberg, Kravis's staff of just 15 professionals puts in long hours and is paid enormously well. The ultimate payoff, of course, is to become a partner and earn the right to take a share of the huge profits.

vard and a law degree from Columbia, was head of investment banking at Bear, Stearns, while Mr. Kravis, who is 44, and Mr. Roberts, 45, both worked for him. Mr. Kravis and Mr. Roberts are cousins.

The three saw an opportunity not just to arrange deals for others, the investment banker's traditional role, but to engage in their own deals. They turned to a technique that was little known at the time. Earlier, it had been called a bootstrap. Then it came to be known as ment of the companies being

bought, then a leveraged buyout. They pursued the new business with enormous energy. They star-tled Wall Street in 1979 when they

bought Houdaille Industries, a

1976 by three partners at Bear, and John P. MeLoughlio, of Steams & Co. Mr. Kohlberg, who holds a business degree from Har-But the personalities of the senior partners are far different.

Mr. Kravis, a native of Tulsa,

Oklahoma, went to the Claremont Men's College in California and Columbia University's business school. He is a high-profile member of New York society and a key fund raiser for Vice President George Bush's esidential campaign.

Mr. Kravis has three children from his first marriage, which ended in divorce. His second wife is Carolyne Rochm, a well-known fashion designer.

He lives in opulence, shuttling between a huge Manhattan apartment and a home in Sharon, Connecticut. He is a well-known art collector and philanthropist there will be a new Henry R. Kravis wing at the Metropolitan Museum of Art in New York - and an avid

to help finance deals in conjunction manufacturer of pumps, machine skier and motorcycle nder who with the capital the firm draws tools and industrial products, for plays as hard as he works, those plays as hard as he works, those close to him say. In college, he was

captain of his golf team. Mr. Roberts, a native of Houston, is far more low-key, those who know him well say. He avoids the limelight and is a family man who tries to spend as much time as possible with his three children. He

College, where he was a standout at soccer. He received a law degree from the University of California. Of the other pariners, Mr. Mac-Donnell, 50, attended Pennsylvania State University and the University of Pennsylvania's Wharton School. Mr. Raether, 42, received his undergraduate degree from Trinity College and a business de-gree from Dartmouth College's Amos Tuck School, Mr. Michaelson, 37, graduated from Harvard and the Harvard Law School.

also attended Claremont Men's

Kohlberg, Kravis's entry into the bidding for RJR Nabisco was already in the works when Peter A. Cohen, Shearson Lehman's chairman, went to visit Mr. Kravis at his office last Friday, Wall Street sources with knowledge of the discussion said. The meeting was confirmed by Mr. Cohen.

People close to the discussions said Kohlberg, Kravis had acted quickly in part out of a concern that F. Ross Johnson, RJR Nabisco's chief executive, and Shearson Lehman might be about to tie up a transaction that would make a

counteroffer far more difficult. In addition, Mr. Kravis had heard that Shearson Lehman was trying to get major commercial oanks to sign statements saying they would work exclusively with the Shearson Lehman deal. That might cut Kohlberg, Kravis off from an important source of loans.

The oext move is up to Shearson Lehman and RJR Nabisco's top executives. They have not made formal proposal yet.



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sources said they expected the rates on accepted bids, to be announced Wednesday, to range between 4.40 percent and 4.50 percent.

Securities repurchase agreements are a way of supplying liquidity to the money market. The central bank buys securities from banks, which deposit the proceeds, adding to reserves. The banks repurchase the securities at a specified ime, in this case 28 days.

Although Tuesday's moves included a 5 billion DM rise in the rediscount facility, to 52 billion DM, economists said that increas liquidity would likely be more than offset by higher interest rates on the securities repurchase agreements.

The rediscount quota is the amount of funds banks can borrow from the Bundesbank at its-3.5 percent discount rate.

Bundesbank sources said the moves were intended to realign and promote stability in the West German money market, bringing the se-curities repurchase rate more in line with market rates and increasing use of the discount rate.
There is currently 60 billion DM outstanding in securities repurchase agreements, which is unusually high.

## 575 # \$ 1045 # 125 | 104 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 |

Div. Ykl. PE 1005 High Low 4P.M. Cirge

High Low Stock

The West German call money rate, or interest rate on overnight funds, was quoted at 4.70 to 4.80 percent late Tuesday, while the rate on one-month funds was 4.85 to 4.95 percent. Money market dealers said the moves were

also designed to accustom banks to the one-month, U.S.-style variable rate tender with no minimum bidding rate which the Bundesbank has recently adopted. Before that, the Bundesbank used the socalled Dutch-style system, where funds were allocated to banks at a set rate according to how high they had bid, or fixed-rate tenders.

"The Dutch auction motivates banks to bid too high," said a money market dealer for a major U.S. bank. "Under the U.S.-style system, banks are allocated money at their bid rate, which penalizes them for bidding too high." But utilizing the U.S. system will allow the Bundesbank more flexibility in its interest rate policy in future by bringing it more in line with

arket rates, market sources said. "Closing up the gap in rates does give them more maneuvering room and impact in the money market," said an economist for a large West German bank.

High Low Stock

12 Month High Low Stock Low 4 P.M. Chips 

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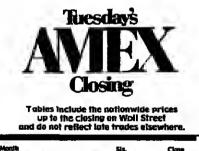
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## **BOOKS**

### MRS. THATCHER'S REVOLUTION: The Ending of the Socialist Era

By Peter Jenkins. 417 pages. \$25. Harvard University Press, 79 Garden Street, Cambridge, Mass. 02138.

### THATCHER

By Kenneth Harris. 248 pages. \$19.95. Little, Brown, 34 Beacon Street, Boston, Mass. 02108.

Reviewed by Bernard D. Nossiter PETER JENKINS, the thoughtful political columnist for The Independent, the British daily, has written a most useful book, a dense and provocative account of Margaret Thatcher's eight-year rule.

Jenkins believes Thatcher has achieved her central objectives believes Thatcher has achieved her central believes to the control of the central objectives believes that the control of the central objectives believes the central objectives the centr

Jenkins believes Thatcher has achieved her central objectives, killing socialism once and for all, mortally wounding the trade unions, destroying local governments, some of whose Labor Party-controlled councils whimsically gave away taxpayers' money to lesbians, folklorists and environmentalists. More positively, her Conservative government has brought about a massive redistribution of wealth, taking from the bottom, giving to the top. In a study made since Jenkins wrote, it appears she has sliced about \$38,000 from the taxes paid by each member of Britain's richest! percent; those in the lower half have enjoyed a cut of about \$500.

This revolution is clearly marked with her personal stamp. Thatcher has completed the evolution from cabi-

stamp. Thatcher has completed the evolution from cabinet to prime ministerial government, moving and rebuking finance and foreign ministers with the ease of a strong American president.

strong American president.

In Jenkins's view, she accomplished her revolution by standing John Maynard Keynes on his head. In the great slump of 1980-82, she deflated instead of reflating; she increased taxes to reduce aggregate demand instead of strengthening demand with tax cuts or spending. This was breathtaking, something even a Reagan would not dare. The resulting unemployment, three million (or about 12 million on an American scale), purged all the evil humors. It reduced an inflation that had touched 20 percent to the document of the lark of inde-4-or-so percent now thought acceptable. The lack of jobs and fall in membership tamed trade unions that had once been a formidable force for inflation in the land. The oew economic earthquake shattered her political opposition, dividing Liberals of the classic center into unrecognizable new parties, exacerbating the fractures in the feckless Labor Party, her chief opposition.

Jenkins, the rare journalist who is numerate as well as literate, makes a strong case, but he claims both too much and oot enough. For one thing, Thatcher has been very lucky. As she came into office, there were two critical events. North Sea oil began flowing, freeing any government in the 1980s from the balance of payments constraint that had inhibited policy for 35 years after the way. At the came time Boul Volcher learned him the war. At the same time, Paul Voicker launched his assault on U.S. inflation, creating the deepest postwar slump, one broad enough to reach Europe and collapse world commodity prices.

Jenkins rightly stresses the creation of deliberate unemployment as the key to Thatcher's handiwork. Since he has written, she has permitted unemployment to come down a hit, although it is much higher than the two million officially reported. She has cut the johless rolls substantially hy redefining several hundred thousand out of the dole queue. Unsurprisingly, prices are rising again, money is being tightened and somehow, despite the oil, the balance of trade has fallen into deep deficit. In the end, Robert Solow of MiT may be nearer. deficit. In the end, Robert Solow of MIT may be nearer the mark. The Thatcher revolution consists largely of discovering that high unemployment is politically tolerable. The software programmer in London or the

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McDonald's waitress in Leeds does not feel threatened wheo a Belfast shipyard closes. Helmut Kohl in West Germany and Ronald Reagan in the United States have discovered much the same thing, restraining inflation with high unemployment. As Jenkins observes, this discovery ends the postwar consensus for high levels of employment.

Kenneth Harris is a different kind of journalist. He

Kenneth Harris is a different kind of journalist. He enjoys a reputation for asking notables precisely the questions they would have asked themselves. His little book will leave Harris's reputation undimmed.

We are quickly told that "Margaret Thatcher's standing today is higher than that of any prime minister since the Second World War"; that "she is the most outstanding peacetime prime minister of the century." Like Clement Atlee's, her policies are "based on morals," and, like Atlee, she can be described as "the most ethical prime minister Britain has ever had."

Bernard D. Nassiter reported from London for The Washington Post from 1971 to 1979. He is the author of several books, including most recently "The Global Struggle For More." He wrote this for The Washington Post.

### **BEST SELLERS**

The New York Times
This list is based on reports from more than 2,000 ac Umled States. Weeks on list are not necessarily

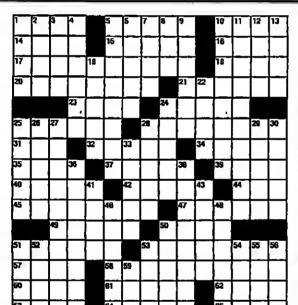
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THE QUEEN OF THE DAMNED, by Anne Rice
BREATHING LESSONS, by Anne Tyler
FINAL FLIGHT, by Stephen Cooots
TILL WE MEET AGAIN, by Judith Krantz
ALASKA, by James A Michener
THE SHELL SEEKERS, by Rosamunde Pilcher
THE BONFIRE OF THE VANITIES, by Tom Wolfe
LOVE IN THE TIME OF CHOLERA, by Gabriel
Gards Marquez
SPOCK'S WORLD, by Diane Duane
ANYTHING FOR BILLY, by Larry McMurtry
KOKO, by Peter Straub KOKO. by Peter Straub
THE SILENCE OF THE LAMBS, by Thomas Harris
PRIME TIME, by Joan Collins
TRACKS, by Louise Erdich NONFICTION A BRIEF HISTORY OF TIME, by Stephen W. Hawk-

ing
THE RAGMAN'S SON, by Kirk Douglas
PRESS ON! by Chuck Yeager and Charles Leerhsen
THE LIVES OF JOHN LENNON, by Albert Gold-THE BOZ, by Brian Bosworth with Rick Reilly SENATORIAL PRIVILEGE, by Leo Damore LANDSLIDE, by Jane Maver and Doyle McManus SURVIVING THE GREAT OEPRESSION OF 1990, SURVIVING THE GREAT OEPRESSION OF 1990, by Ravi Batra
THE OUCHESS OF WINDSOR, by Charles Higham THEP WENT THAT.A. WAY, by Malcolm Forbes with Jeff Bloch
GENERATION OF SWINE, by Hunter S. Thompson TRANSFORMATION, by William Manchester
THE LAST LION, by William Manchester
TRUMP, by Donald J. Trump with Tooy Schwartz
THE FIRST SALUTE, by Barbara W. Tuchman

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ALL YOU CAN DO IS ALL YOU CAN DO, BUT
ALL YOU CAN DO IS ENOUGH! by A L Williams
WEBSTER'S NEW WORLO OICTIONARY, (Simon & Schuster) WEBSTER'S NINTH NEW COLLEGIATE DICTIO-

**World Stock Markets** Via Agence France Presse Closing prices in local currencies. Oct. 25 Chargeuri CJb Med Darry Dumez Elf-Aquik Europe I Gen. Equi Hackette Hoves Imetal Laferge Creol IL'I LV.M.H. Marin Ge Merilin Ge 7-7-7-1 111/2-1 111/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114/2-1 114 Commerzbook Inde Previous : 1605.59 FAZ Index : 530.54 Previous : 538.13 ICI Joguar Lands Sec Legal and Ge Lloyds Bonk Lontho Lucas Marks & Sa Marcwell Com Mellal Bon Midland Bank Nat Wesl, Bk Unites Index : 714.70 Praylous : 707.10 Pearson Pand D Pilkingto Piklington Plessev Prudential Racal Elec Randinetek Bourse frend Index : +0.50% Previous : +0.36% Oct. 24 495 4 78 118 98 975 50.50 4 ANP-CBS Gen1 lodex : 261,40 Previous : 261,20 5.00 5.27 6.5.54 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25 Miromor Hotel New World Dev SHK Props Stelux Swire Pac A Tai Cheuns Prop Whort Hold. Wing Dn Co Winsor Ind. World Int'l Holgs F.T. 20 index Previous : 14 F.T.S.E. 100 in Previous : 18 Hung Seng index : 2584\_53 Previous : 2562\_46 Madrid Current Stock Index : 5337.32 Previous : 5236.67 AECI Altech Anglo A Barlaws Birvoor Buffels GFSA Harman Hiveld Si Kloof Nedbank Frankfurt 7750 5760 2400 1625 5900 2500 2500 3225 575 4160 2100 2100 Straits Times ind. Previous: 1944.47 2730 2781
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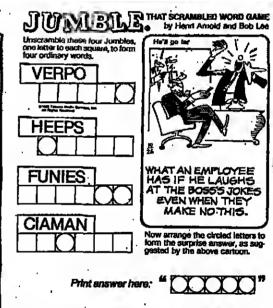


New York Times, eduted by Eugene Maleska

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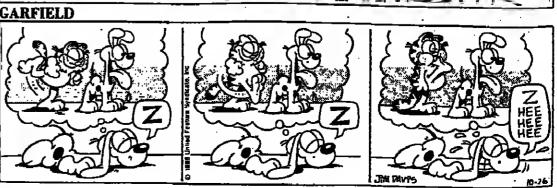






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### **SPORTS**

# Of Corporate Raids and Cleats

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settled.

Sepute a well-worn cliche, but here goes.

Behind every great European club there is a ... No. not a woman. A corporate industry.

PSV Eindhoven, the property of Philips NV, the giant electronics and appliance concern, begins de-

### **ROB HUGHES**

fending the European Cup on Wednesday with a little

flexing of its buying power.

If all goes according to plan, PSV will fly in Romario Faria, the Olympian whose goals in Seoul made him an abvious target to join 226 other Brazilians migrating to soccer's continent of plenty.

Today is one of the greatest of my life," said Romarin on signing for PSV. "When this contract expires, I might even consider retirement." Why not? He might then be all of 26, and rich

ennugh not to pretend he enjoys being kicked by wsky Europeans anymore. Romario — small, chunky, acrobatic — will run and run to sniff out goals. He's good, but he strikes me as a poor man's Hugo Sanchez (the Real Madrid Mexican

whose price would blow a considerably bigger hole in Philips's cash flow). The Romano ransom, as announced in Brazil two

weeks ago, totals \$4.7 million, including a down payment from PSV to Romario of \$1 million and another \$450,000 from his club, Vasco da Gama.

Then there's his monthly fee of \$5,000 plus a car, plus apartment, plus five round-trip, Amsterdam-to-Rio air tickets per veer.

Rio air tickets per year. There are a few extras but, beck, a man has rights to some pecuniary privacy even if Brazilian officials see him as one more example of modern "slave trading."

Eindhovers expected first sight of him a week ago, but the grapevine says negotiators are working on ways to lessen tax habilities by making payments in

kind or writing off debts. Only goals will tell if he's worth it. Among recent Brazilian movers, Careca scored twice for Napoli last Sunday, Roma's much vaunted Renato has yet to convince the cognoscenti, and Newcastle United fans wonder why their English club flounders if Miran-

dinha is a goal genius. At best, Romario will be a spectator in the Philips Sportpark on Wednesday when PSV might need his skills most. It is up against FC Porto, the European champinn two seasons ago.

Porto has found ways, none too popular in Lisbon, to bounce back. It plucked from Benfica the sweeper Dito and striker Rmi Aguas, leaving such a nasty aftermath that Benfica's president refused to sit in the director's box when the feams met last Sunday. Porto's method in stealing its neighbor's possessions

filled hales where richer Europeans had enticed away its own winners. Racing Paris, the "works" team of Renault, took

Porto's coach, and among the defecting stars was the Portuguese prodigy Paolo Futre. The deep pesata pockets of Jesus Gil, the Atletico Madrid president, Nn bonuses this year for Futre. Gil was oot amused

when his club was dumped out of Europe at last I'm almost sure it's a sport. month's first round. So he sacked another coach, hired

UNIONDALE New York -

It was on a September night II years ago in Vancouver, British

Columbia, that the New York

Islanders discovered a tandem

that would lead them to four

During an exhibition game against the Canucks, the Island-

ers coach, Al Arbour, teamed

Mike Bossy, a rookie right wing, with Bryan Trottier, a former

Rookic of the Year center. From

that night until Bossy was side-

lined for good by a back problem in the 1987 playoffs, the duo was

unstoppable on the ice and in-

senrer in National Hnekey League history and No. 1 in

playoff goals, announced his re-tirement Monday. He tried for a

year and a half to beat his back

"Trots and Bossy, what a pair," said Bill Torrey, the team

president and general manager.
"I remember when we put them

together for the first time. They were made for one another. It was nbvious right away. They scored a goal that seemed so nat-

"After that game in Vancou-

over each player. When we got to

them, we just looked at each other and said, 'How about that

problems and could not.

ural for both of them.

Bossy, the sixth-leading goal-

separable off it.

an Englishman for \$250,000 a year, and tries to buy another miracle.

Gil, so far as I know, uses his own fortune. He's in the mold of Spanish/Italian industrial barons whose fascination with soccer comes through incurable love of the thing, envy of young talent, and insatiable desire to huy the best and buy the prize.

Señor Gil is out. But Barcelona's president, José Luis Nuñez, backed by Catalan fervor, gave the new coach, Johan Cruyff, \$22 million in spend this sum-mer. Having lost at Real Madrid on Sunday, Nuñez will demand European Cup Winners' Cup victory over Poland's Lech Poznan on Wednesday.

No less demanding will be Silvio Berlusconi, the continent's most powerful TV mogul, whose multi-million-dollar team, Milan, is expected to beat Red

And no less is the urgency of Fiat's chairman, Gianni Agnelli, whose new engine for his beloved Juventus is Alexander Zavarov. Agnelli, who once used Fiat connections to prize Zbigniew Boniek out of Poland, has now opened a Soviet door.

Agnelli's quest with Juventus, a two-way liaison between corporate prestige and sporting addiction, has endured for decades. But the roads are more

Not only did Philips power PSV to the European Cup this spring, but Bayer Leverkusen won the Uefa The connection is industrial. Philips had run the

soccer club for 75 years; Bayer chemicals had had interests in two factory teams, Uerdingan and Levercusen, for most of this century. But the serinus business input began in earnest only

in the 1980s. Leverkusen, known as the gray mouse, joined the Bundesliga only eight years ago.

Before that, its Olympic athletes, among a dozen others sports, were the prestige winners. But last season's European triumph was built on Tita, an imported Brazilian, Bum Kun-Cha from South Korea, Andrzej Buncol from Poland, and solid, experienced

West Germans like Ralf Falkenmeyer. Those players won a bonus of \$17,000 each for European victory. The club banked \$3.5 million, but immediately spent some of it biring the Netherlands' European Championship coach, Rimus Michels.

And in May, Bayer procured the Polish striker Marek Lesniak. The price? \$1.3 million, plus consignments of chemicals to Poland. Is nothing home grown with just sporting roots?
Sure it is. Kees Ploegsma, the administrator who runs
PSV for Philips, insists: "We want only players who will give 100 percent for PSV. Nn mercenaries, thank

you. You can't create a team just by waving a check book. What matters is not having 11 great individuals but one great team." Thank goodness! PSV, budgeted to the tune of \$5 million a year from the parent company and others sponsors, is as keen on child-rearing as importing

Hence its "nursery," a home away from home where youths live and study and are trained to be future lights of Eindhoven

That, too, has to be paid for, That, too, is a gamble. Because soccer is more than a business. Deep down,

Rob Hughes is on the staff of the Sunday Time.

"My back has won the battle."

Bossy, 31, acknowledged on

Monday. "Basically, 1 came to

the conclusion that there was just

no sense in hoping it would im-

Bossy will move to Quebec in

casting job for the Nordiques

with a vice presidency at Titan, a

Trottier said he knew right

away on that night in Vancouver that he and Bossy had something

"On the ice I could see it in his

eyes," Trottier said. "That instant communication was there,

without even having to speak to each other. You know what each

other is thinking. It's very rare to

It is also rare to have a profes-sional hockey player without a mean streak. Ever the pacifist,

Bossy was the first NHL player

to publicly decry the role of

fighting in his sport, and his con-

"Throughout my junior career and probably until after we won

the first cup against Philadelphia, I was known as a wimp because I wouldn't fight, and I

felt I had to prove every day that I wasn't one," Bossy said. That could have been the undoing of

my professional career in that

last season, but I'll never regret

Torrey presented Bossy with a No. 22 jersey and said the num-

ber was being retired.

bockey equipment maker.

special.

have that."

victions cost him.

doing it."



The Bears' Steve McMichael presses in to stop Tom Rathman of the 49ers during the first quarter.

# Bears' Defense Freezes 49ers

By Michael Wilbon

Washington Post Service
CHICAGO — With no Fridge,
oo Gary Fencik, no Wilber Marshall, oo Otis Wilson, with rookie
linebackers and defensive backs nobody has ever heard of, the Chicago Bears still believe it is downright unmanly to give up 10 points. Under a full moon and cold skies, the Bears howled and chased Joe Montana right off the field Monday night, playing the kind of defense that made them champions of the National Football League in 1985. And in doing so, they avenged an embarrassing loss to San Francisco last year by scoring a

that was short on style and loog on head-knocking. "We have for many seasons been able to run and throw the football, but tonight we couldn't," the 49ers coach, Bill Walsh, said. "The Bears have the best defense in football; we wouldn't quarrel with that."

10-9 victory here against the 49ers

The Bears were so completely SCOREBOARD convinced that the 49ers could not move the ball against them, they even convinced Mike Ditka, the Bears coach, to go for it on fourth-and-one at midfield with three minotes to play, even though a punt was obviously in order.

With 3:12 to play, the Bears probably should have punted on fourth-and-one. But punter Brian Wagner had had about as poor a game as a punter can have, and Ditka listened to his players.

After taking a 7-0 lead midway through the first quarter on a 23yard touchdown pass from Mon-tana to Jerry Rice, the 49ers got 14 total yards on the next 16 plays.

Walsh brought Steve Young in for Montana, even though Young had pulled a muscle in his back before the game and could not throw very well. Young was held to no gain on first down, and handed off to Craig for five yards (to the Bears' 49) on second down.

After the two-minute warning, Young was hlasted by tackle Dan Hampton after a two-yard gain on

third down, forcing fourth-and-three. Out of field goal range, the game, off what we did offensively." 49ers had to go for it. Young hit Craig with a short pass, but safety Dave Duerson was all over him, stopping him after a one-yard gain. From there, the Bears ran out the

Three minutes before halftime, the Bears tied the game, 7-7, on a one-yard sneak by quarterback Jim McMahon, Kevin Butler kicked an 18-yard field goal in the final sec-

onds before halftime to make it 10-7 and provide the winning points. The field goal was set up when Duerson intercepted a pass by
Montana, who was running for his
hads, trying to figure out how to
catch the Saints (7-1) and the Los
When he wore shorts in a hotel
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"We were fortunate to win the said Ditka, "We did some bad I'll tell you that,"

compare with others? The last time ter stage. they beld five straight opponents under 10 points was 1942. After eight games the Bears have allowed rules." 83 points, 33 fewer than No. 2 Cleveland and 57 fewer than New Orleans, the team many consider the best in the NFC.

chael. After McMahon was sacked Angeles Rams (6-2). The 49ers, lnbby on a road trip, that created other related charges and was rein the end zone for a safety to start who had been averaging 415 yards the second half, it was the Bears per game, finished with 215. They defense that prevented the 49ers also had been scoring 23.7 points from capitalizing on any momentum game and knew they had run player to arrive at the airport for a conditionally from a 15-day jail into a brick wall.

### VANTAGE POINT/Dave Anderson

# Gastineau: Hold The Curtain Calls

NEW YORK — For more than mine seasons, Mark Gastineau was scheduled departure time. on the New York Jets' football team. But for all his sacks, he was never anybody's "teammate."

In the arrows that coaches draw on blackboards, Gastineau was once a feared All-Pro pass-rusher. And he had seven sacks in seven games this season when he sudden-But in a sport that demands a chorus, he was always a soloist. He

played by himself for himself. The Jets not only will not miss him, they are better off without him, as they showed in their 44-30 victory over the Miami Dolphins on Sunday, and as they will show for the rest of this season and for

Gastinean departed as his fian-cee, Brigitte Nielsen, disclosed she has uterine cancer. Based on that, nobody can quibble with his leav-ing in be with her, especially with his surrender of \$435,937 in salary. But other professional athletes, just as nther people all over the world, stay on the joh despite life-and-death "personal problems." Typieal nf Gastineau's hehaving through the years, last Wednesday he told his teammates that he was "dedicating his season" in them. On Thursday he phoned his conch, Joe Walton, and declared that his season was over.

But his turnaround did not surprise anyone familiar with Gasti-neau's behavior as a team member who was never a teammate. As much as the Jets need a pass rusher, Bud Carson, the team's defensive coordinator, on Monday put Gastineau's contribution into its proper

"He never had any discipline, he never had any dedication," Carson said, "Except to sack the passer."

By the Jets' count, Gastineau had 10714 career sacks, including a record 22 in the 1984 season, But that is all he lived for. His sacks.

Not the Jets' sacks. His sacks, In the years before his sack things offensively, we used some dance was outlawed, it was not so bad judgments as coaches. But we much that the other Jets defenders didn't do anything bad on defense. resented his dancing, it was that be would push them away so that he So how does this Bears defense could dance alone, a soloist at cen-

If the players were allowed to wear dress jeans on a road trip, Gastineau would show up in faded jeans. That deliance created a Gas-

road trip, a Gastinean rule was cre-sentence.

Another Gastineau rule was that. before a Monday night game at Giants Stadium, the Jets must check into Locw's Glenpointe hotel in Teaneck, New Jersey, by 7 P.M. on Sunday before taking a bus at 7:30 to the stadium for a workout. On the night before what turned but in a sport that demands a loss to the Buffalo Bills, Gastineau was fined \$250 for not checking in

> When the Jets were in their Fort Lauderdale, Florida, hotel on Saturday night, one of the players asked which of the assistant coaches was taking bedcheck at 11

'We don't need bedcheck." somebody said, "99's not here." In pro football, some carefree souls are cherished by their teammates, but Gastineau was not so much carefree as he was careless. Asked Monday if the Jets would miss him, Walton and Carson both talked about how "we don't have a

Int of pass rushers right now. In his kind manner, Walton acknowledged that Gastineau was "a character who caused you some anxious moments." Walton may have been thinking of the roughingthe-passer penalty that enabled the Cleveland Browns in rally for a double-overtime, 23-20 victory in a 1986 divisional playoff.

After being spat upoo while crossing the Jets players picket line in last year's strike, Gastineau spoke of his "loyalty" to Leon Hess, the Jets' owner. But that loyalty ended last week.

Once the season ends, the Jets might trade Gastineau's rights, possibly to the Raiders or the Rams, if he were to pursue the Hallywood career he has vaguely spoken about. But on the Jets, Mark Gastineau was a bad actor.

### Tyson's Trainer Guilty Of Harassing His Wife The Associated Press

CATSKILL, New York - Kecould dance alone, a soloist at center stage.

Another source of irritation was what the Jets call "Gastioeau champion, pleaded guilty Tuesday to a charge of harassing his estranged wife.

His wife, Bonnie, had filed a complaint following an incident to which Rooney reportedly harassed her over the phone and hit her on

in a hotel lobby.

And when be was often the last

district judge ordered Rooney to pay a \$250 fine and released him

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Kansos City at Los Angeles Rolders
Washington at Houston
Oct. 31
Denver at Indianapolis

College Top-20 Rankings

The Associated Press poll (first-place vates, season records litrough Oct, 22, total points based on 20-19-18, etc. and previous ranking): Recard Pt; Pvt
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2. Naire Dm (19) 7-0-0 1,144 -2

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First Robad
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Paul Antiscone, U.S., def. Sergio Cosol. Injured reserve.

Spain, 6-4, 6-2.
Agran Krickstein, U.S., def, Darren Cohlil,
Australio, 7-6 [7-3], 7-6 (7-2).
Miloelov Mecir [4], Czechoslovakid, def, Richev Reneberz, U.S., 6-1, 6-4.

MRTFnRD—Assigned Sean Evey, goal-NOCKEY

Terry Gould, guards.

TRANSITION

BASEBALL BASEBALL
Matternal League
PHILADELPHIA—Traded Shane Rawley,
pticher, and an undisclosed amount of cosh to
Manesable for Tommy Hert, second base-man; Tom Nieto, catcher, and Eric Bulleck,
autificities.

Clav Reneberg, U.S. 6-3, 6-4.

Jakob Hilosek, Swifterland, del, Thierry Tulisans, France, 6-4, 7-6 [7-5].

Guy Forget, France, 6-4, 6-1, 6-2.

Eric Winogradsky, Franca, dei, Mariin
Jolite, Argentina, 3-4, 6-3, 7-4 (7-4),
Thomas Muster (5), Austria, def. Anders
Jarryd, Sweden, 6-0, 6-4.

Andrai Chosnokov IBI, Soviel Union, det.
Rich Motsusevski, U.S., 6-7 [5-7], 6-1, 6-2.

Ronald Agenor, Halli, det. Kayin Curren, U.S., 6-7 (5-7), 6-4, 6-4.

Derrick Rostusno, U.S., det. Jim Push, U.S.

6-1, 6-2.

PGA Leaders

6. ARNII

). Joey Sindelor

2. Chila Beck

1. Sandy Lyte

4. Ben Crenehow

5. Curils Strange

6. Ken Greon

7. Mark Colcovecchia

8. Lenny Wedslins

9. David Frosi

10. Steve Pote

11. Poul Azinger

12. Mark McCumber

13. Toro Kite

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3. Don Pohl, 278.5, 4, 2111 Glasson, 278.0. 5, Davis Love III, 276.7, 4, John Adoms, 275.1, 7, Tom Sleckman and Mark Colcavechia, 275.0, 9, Duffy Waldort, 274.9, 10, Mac O'Grady, 274.8,

1, John Adoms, 734, 2, Dove Borr, 730, 3, Gene Sovers and Bruce Lleizke, 713, 5, Tim Norris, 788, 6, Colvin Peels, 707, 7, Sen Crenshaw, 702, 8, John Mohoffey, 701, 9, Two Ilod with 499, PUTTS PER GREEN

1. Sandy Lyle, 1728, 2, Don Postey, 1,732, 3, Morris Hotolsky, 1,734, 4, Mike Sullivan, 1,738, 5, Poul Azinger, 1,739, 4, Mike Fullivan, 1,738, 5, Poul Azinger, 1,739, 4, Mice Price, 1,741, 7, Ben Crendhaw, 1,742, 8, Lanny Wadkins and Don Forsman, 1,745, 10, Two tied with 1,742.

Edwards, 755. 6, Fulton Allem, 753. 7, Jock Renner, 746. 8, Larry Nelson, 742. 9, Larry

GREENS IN REGULATION

Mize, 341. 10. Doug Tewell .736.

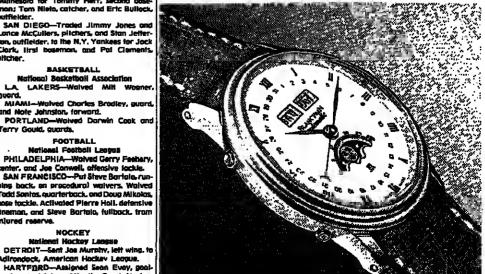
SAND TRAP SAVES

1, Gree Powers. A35. 2. Jeff Shumon, A98. 3,
David Frost, A62. 4. D.A. Welbring, 59). 5,
Lorry Rinker. 599. 6. John Immes. 586. 7, John
Adoms, 522. 8. Tom Purtzer, 571. 9, Richard
Zokol. 570. 18, Bill Britton, 567.

Love III. 276.7. 4. John Adoms. 275.3. 7. Tom Sieckmann and Mork Colcavecchia. 275.3. 9. Duffy Waldori, 274.9. 18. Mac O'Grady, 274.8. DRIVING ACCURACY 1, Calvin Peete, 317. 2. Mike Raid. 378. 3. Curtis Strange and Tom Kile, 761. 5. David

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most respected players. His clean year player.

ver, Al and I sat together going a dream-come-true career.

goal! We knew we had something."

In Bossy, the Islanders had one of the game's greatest and one of the game's greatest and some placet.

NEW YORK — Rankings compiled for inajor league baseball say pitcher Roger Clemens of the Boston Red Sox is the games' best on the statistics of the statistics of the position of the statistics of the statistics of the position of the statistics o

sons, according to computer rankings by the Elias Sports Bureau.

Orel Hershiser, the Most Valuable Player of the National League playoffs and the World Series for the Lor Appeles Producer and Ryne Sandhard of the Chicago Cube led

ond at 96.135.

Frank Viola of the Minnesota the Cardinals was the top reliever.

Twins was third at 96.097 and Pedro Guererro of St. Louis led Dwight Gooden of the New York outfielders, followed by Darryl Mets fourth at 95.169. Both are Strawberry of the Mets and Kal pitchers. Outfielder Dwight Evans Damiels of Cincinnati. At first base,

of Boston was the top non-pitcher, Will Clark of San Francisco was ranking fifth with a score of 94.795. Don Mattingly of the New York
Yankees in 1987 achieved the first
100 in the eight-year history of the
rankings, which are used to deter-

the American League. and Brian Downing of California tied for designated hitter. Dennis the strike settlement in 1981 bethe strike settlement in 2000 Brian Downing of California tied for designated hitter. Dennis Eckersley of Oakland was the top tween the Major League Baseball reliever. Players Association and the own-ers, combine statistics such as bat-Puckett of Minnesota, second, and ting average, plate appearances, Jose Canseco of Oakland, third.

Mike Bossy

play earned him three Lady Byng

Tropbys. He was a five-time, first-team All-Star, the 1982 playoff MVP, a Canada Cup hero and the only man ever to

score at least 50 goals in nine

memories for me from what was

Bossy said at a news conference

in which he and Trottier broke

down. "I'll never forget the peo-

There have been some great

straight seasons.

Hockey's Pacifist Surrenders

to position. Clemens, who won the Cy Young Award in 1986 and 1987 but slipped to 18-12 this year, had a 96.203 score for the 1987-88 seasons, according to computer rapk.

the Los Angeles Dodgers, was see Sandberg of the Chicago Cubs led

mine what draft choices are used as lead at second. Alan Trammell of compensation for free agents. Mattingly slipped in 87 this year and was passed by George Brett of the White Sox was the top catcher. Kansas City Royals at first base in Harold Baines of the White Sox

Against Age of Age

# SIDELINES

Los Angeles Throngs Cheer Dodgers LOS ANGELES (AP) — Manager Tommy Lasorda danced for a city still giddy over the Dodgers' World Series triumph over the Oakland Athletics.

"When we went to spring training, we had one goal in mind," Lasorda told thousands of cheering fans Monday at a rally at City Hall following a downtown parade to honor the winners. "It wasn't to just win the division. It wasn't to win the playoffs. It wasn't to get into the World Series, but it was to win the World Series." Lasorda kept a promise and did a few dance steps for the crowd.

# Australian Yachtsmen Join Forces

FREMANTLE, Australia (AP) — Two leading Australian America's Cup yachting syndicates will join forces, the syndicate heads, Alan Bond and Paul Ramsay, said Tuesday. The Ramsay group will now be chaired by Bond, with Ramsay as vice-

chairman, a joint statement said. The new syndicate is to continue with both its challenges. One will be issued through the Royal Perth Yacht Club, the other through Sydney's Cruising Yacht Club of Australia.

Bond said he believed the amalgamation would strengthen the Australian challenge no matter when the next Cup series is held.

### For the Record

Wrigley Field in Chicago will undergo a \$14 million renovation, including the addition of 66 skyboxes, upper deck concession stands and additional seating, the Chicago Cubs said Tuesday.

Hungarian police are investigating whether some results of the 1987-88 Hungarian First Division soccer championship were rigged, the government daily Magyar Hirlap reported Tuesday. Later the official MTI ocws agency said 10 players and one technical manager had been taken into custody "on legitimate suspicion."

(AP)

Officials in Poland have suspended the board of the nation's Track and Ende Association to check a national decline in the sport and appointed

Field Association to check a national decline in the sport and appointed

Jan Mulak, 75, the former national coach, to take charge.

50gin, 6-4, 6-2.

Ben Johnson, the Olympic sprinter who tested positive for steroids, was ordered Tuesday to stand trial next April on charges of possessing a dangerous weapon and threatening a motorist in Toronto. (UPI)

By Russell Baker

ing. That is what this column does:

never sleeps. That is why we can

bring you up to date on President

Bush's White House disaster while

other press, television and polling

swamis keep repeating last week's

Last week's news, of course, was

Busb's landslide victory in next

month's election. All right, you

know Bush won. This column

knows Bush won. This column also

knows you're tired of reading about

Bush's tremendous victory next

It knows you want to get on with

This column also knows that you

are sick and tired of reading how

brilliant the Bush strategy was. Of reading about the team of geniuses

who took Bush the Wimp and

turned him into Bush the Colossus.

Not since the press, television

and polling swamis swooned over

President Ford's skill at making his

own breakfast toast has the public

become so disgusted so quickly

with fawning news coverage of a

What did it was the Bush family

bash at the White House, which ended with the grandchildren fall-

ing asleep in the Lincoln bed after

the president, urged by Image Mas-

ter Roger Ailes to do a Lovable Old

Granddad Lullaby number on the media, crooned the little ones off to

Dreamland with gentle choruses of

As President Ford took the fatal

step when he pardoned Richard

Nixon, so President Bush invited

ruin when he appointed a blue-

ribbon commission to determine

ter the instant they read it in the

papers. "You don't appoint a blue-

ribbon commission when you're dealing with Elvis," several image

masters said simultaneously. "For

Elvis, you appoint a blue-suede

commission. With plenty of se-

In his memoir, "Bushwhacked

by the King," former Vice Presi-

His handlers knew it was a disas-

whether Elvis was really dead.

new president.

Boola Boola."

things. Want to get it over with. What's the point of life if you doo't

news like stuck records.

FEW YORK — Keeping ahead nf the news means never sleep-

**OBSERVER** 

Blue-Suede George

"One day," wrote Quayle, "the president called me up and said

he'd heard I tried every year to read Plato's 'Republic,' and asked if I'd

succeeded yet which I hadn't

story about politics, and he won-

dered if Plato had come up with

any good ideas we might use to get

the United States was becoming a

wholly owned subsidiary of Japan.

That was when Mitsubishi had just

acquired Texas and Florida, and

everybody was saying we ought to do something, and all the president

could do was sound very machn

"So I said, had he heard a lot of

people thought Elvis was alive, be-

cause if he was we could sure get

everybody's mind nff the Japan

thing for several days by having Elvis lead a Joint Session of Con-

gress in the Pledge of Allegiance, Next thing I knew, we had a blue-

By the middle of February, the

honeymoon was over for Bush, and

the Japanese acquisition of Chica-

go, Denver and New Orleans, plus

the National Football League, had

very little to do with it. It was the

blue-ribbon Elvis commission that did the jnb. Millions who believed

Elvis was still alive were angered by

evidence that President Bush

A firestorm of debate between

post-mortem scientists raged in the

grocery press. Would a singer brought back from the grave be too

depressed by his experience ever to

If so, why weren't the Japanese

President Bush tried to point out

that the commission's job was not

to revivify Elvis, but only to see if

he was alive and hiding somewhere.

Poor Bush. As he had discovered

while persuading the public that Dukakis did not love the flag, once

people get hold of a silly idea, they

get angrier and angrier at anybody

What finished off the Bush presi-

dency was the news that Japan had

acquired all rights to Elvis Presley.

including sole possession of same if

Now let's get the 1992 campaign

New York Times Service

who tries to dislodge it.

he proved to be living.

under way. And over with.

thought he might be dead.

sing well again?

ribbon commission."

while saying, 'Read my lips.'

body's mind off the fact that

"Well, he had heard it was a

Why do you ask? said I.

-: di: h

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Write-in Ballot for US elections.

For the first time, Americans wishing to vote by absence ballot in the Federal elections who have not yet received their absence ballot from their local election officials may obtain special Write-in Ballots at any

The Federal Write-in Absentee Ballot is intended to prevent disenfranchisement of duly registered voters who have made a timely request for an absentee ballot and simply failed to receive it on time.

It may be used by Americans outside the US who have properly requested an absence bollot in their home state and whose absence ballot request was

received by local election officials at least 30 days before the November 8th elections.

in order to be counted, the write-in ballots must also meet local requirements and deadlines, which vary from state to state. For further information, contact the voting officers located at any American consulate,

IN THE IHT EVERY MONDAY. A WEEKLY REVIEW OF WORLD STOCK MARKETS, ESSENTIAL READING FOR INVESTORS AND PROFESSIONALS - WORLDWIDE

# **Another Tender Story** By an Unusual Couple

peared in years," observed Philip

They can be

married to their

By Charles Trueheart

Washington Past Service

ANOVER, New Hampshire Before there was Louise Erdrich, and before there was Michael Dorris, estimable writers each, there was Milou North. Under that synthetic byline, seven years ago, Erdrich and Dorris collaborated on a series of domestic tales, and a popular British maga-zine called Woman could not get enough of them.

"It got to the point where on every cover of the magazine they had 'Another Tender Story by Milou North," Dorris says. "They're not terribly deep,"

Sitting down to lunch at a res-

taurant in Hanover (they live 30 miles down the road, in the village of Cornish, with their five children), Dorris and Erdrich talk

about Milou North with affec-

tion, and even some respect. For

Erdrich and Dorris, authorship is

a dimension of matrimony; They

can be married to their muses

Dorris is 43, a chipper fellow with a Wally Cleaver grin and a

Ronald Reagan pompadour, oot-

withstanding which he is a hand-

some man. He adopted their three

nidest children during the 1970s,

when he was a bachelor. Erdrich

is 34, dark-eyed and soft-skinned,

more wholesome-looking than

her jacket photographs suggest. Even before they have unfolded

their napkins, Micbael announces

that Louise is expecting another

baby.
All this, and five books be-

tween them too.

Erdrich is the better-known

without risk of infidelity.

muses without Dorris says of these stories, "but they're uplifting." He loves telling this; his wife loves to listen. "It's always about risk of infidelity.

language," and the public, so be-guiled, made it a best seller. This fall came "Tracks," also a best a young woman in stress who resolves her issue affirmatively," he goes on. "Very definitely affirmaseller, the third book and not the lively," Erdrich agrees. "Any sort last in a series of Native Ameriof domestic crisis that came up we would make into 'another tender Each novel cites her hosband as story," he says. "We found a crack in the bathroom wall one her "collaborator," and this is not, the usual author's curtsy to a pa-tient helpmeet. Michael, she exday and we couldn't afford to have it fixed, sooo - Michael plains, is "a spiritual guide, a therand Louise join in the refrain "-Another Tender Story by Milou apist, someone who allows you to go down to where you just exist and where you are in contact with those very powerful feelings that you had in your childhood." He

organizes her work, he deploys a blue pencil on her manuscripts. He is, by her account, indispensable. "You may feel threatened," she says of this unnerving depen-dence, "but you have to let your ego fall back, and let the work

Lest this seem a picture ont of balance, Dorris says that, as a writer, he is "Louise's student." After a humiliating start as an undergraduate at Georgetown University, when a fellow-student likened Dorris's first published story to an episode of Mary Worth, "I didn't write another word of fiction for 15 years," Last year, he published a startlingly fine novel called "A Yellow Raft in Blue Water."

Louise knew Michael was a writer all along, she says, he just oceded the confidence. These

writer. When "Love Medicine," about her. "We give each other her first novel, was published four presents of experience," she says. years ago, the critics swooned at Dartmouth College gave them their discovery, and her literary the first present, of each other. elders lined up to blurb their re-There's no place else we could spects. "The most interesting new have met," says Dorris, and this is American oovelist to have apnot as peculiar a notion as it may sound. Dartmouth was founded Roth. When "The Beet Queen" appeared in 1986, Gail Godwin called Erdrich "a sorceress with in 1769 "for the education of Indian youth and others," according to the college charter, but somehow by the fall of 1972 others had outnumbered Indians by tens of thousands to exactly 12.

about her. "We give each other

So theirs was a meeting made in penance: Dorris, an anthropologist of part-Modoc ancestry, was hired that year to run the new Native American studies department. And Erdrich, whose mother is a member of the Turtle Mountain Band of Chippewa, was in the first wave of Indian studen recruited to fulfill the terms of the Dartmouth charter.

The difference in their years mattered then, "I mean, Michael was a professor." She laughs. "And I didn't have much to do with him. He was in a different

She graduated, and he stayed in Cornish. She worked as a waitress, waved a flag on a construction crew in North Dakota and wrote textbooks for an educational publishing company. She at-tended the Johns Hopkins University's gradnate writing program in poetry. They wrote letters to each other, a "cagey correspondence" platonic on its sur-face but full of "veiled references," Louise begins, about "breaking up with former rela-tionships," Michael finishes.

They returned to Hanover on the same day in 1980, "not know-ing what to expect," Michael says. They were married in 1981.

A further fusion, a merger of their styles and identities, is in the works. Until now - since Milou their unborn. North was retired -each has had "the final say" (Louise's term) over the books that carry their names. Next they will collaborate on a onvel about Christopher Columbus, scheduled to appear by 1992. The discovery of the New tion from alcohol during preg-World by the Europeans will be celebrated that year, and other universal. What's more, it is im-

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viced apportments in Centro Tel: 01 3/3 4525, Tb. 25293.



The Michael Dorris/Louise Erdrich marriage-fiction team.

novelists may ginm on to the

Michael and Louise had the brainstorm for the book, tenta-tively titled "The Crown of Combus," as they drove across Saskatchewan three summers ago. We started talking about it as we left Alberta and when we got to Manitoba we were finished. It took us about a day," Dorris remembers, "That was, in fact, the famnus five-page outline that we turned in." The outline is famous for having brought them \$1.5 million from Harper & Row, the winning publisher in a brief but intense round of bidding.
Before they can devote their

full attention to "The Crown of Columbus," Michael is finishing The Broken Cord," his nonfiction book on fetal alcohol syndrome (FAS) - the lasting, crippling damage, to brain and body. that drinking mothers inflict on

On one level, the illness has resonance to them because it is a scourge on Indian reservations. But the affliction is by no means particular to American Indians, The new wisdom about absten-

perfectly understood even by the educated few: The one-glass-ofwine-a-day permissiveness nf first-time yuppie mothers is still sufficient to cause brain damage

Though Dorris has been researching his book on trips to Indian reservations, be has been facing the illness at home. When he was 22, he adopted a child afflicted with FAS. Abel, now 20, has severe learning dysfunctions. He has seizures. He will always suffer from an inability to think abstractly. Dorris has decided, in midstream, to write the book in the first person.

"The Broken Cord" is one piece of evidence that Dorris and Erdrich feel a responsibility to act politically, to lend their names and voices to support American Indian issues. "I don't know that we feel pressure," Louise says, "except pressure from within to respond to certain things, more

than pressure from anyone else." To this, Michael carefully adds. There are 300 different tribes and there's no way we should, or could, be spokespersons for all of them. Plus we're mixed-bloods. So it would be presumptuous to pretend to be more than we are. We can only speak for ourselves."

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# PEOPLE Kasparov Leading 2-1

The Russian world champion. Garri Kasparov, won the third world cup chess tournament in Reykjavik and received a \$20,000 prize. The victory places him in the lead in the six-tournament series with two points ahead of the former Russian world champion, Am. toli Karpov, who did not play Karpov won the first tournament and Kasparov the second. The next three matches will be held in Spain the Netherlands and Sweden, end. ing next year.

In World Chess Series

The Art Institute of Chicago plans to return an ancient stone carving that Thailand has said was stolen more than 20 years ago from the Phnom Rung temple. The machange for a Thai artifact "of equal artistic merit" to be donated by Chicago-based Elizabeth F. Che ney Foundation, a philanthropio group. The museum spokeswoman, Virginia Voedisch, said Thai offi-cials had been tald of the decision, but she did not think an official response had been received by the institute

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The Sydney Sympbony and Dame Joan Sutherland presented a concert for this year's United Nations Day, a celebration that commemorates its birth on Oct. 24 1945. Since the Sydney Symphony Australia's oldest musical institu tion, is now making its first U.S. tour as part of Australia's bicentennial celebrations, it was a natural that it should appear at the celebra-tion. Javier Perez de Cuellar, the UN secretary-general, greeted the audience with a statement of optimism about the world political cli-

The American architect Richard Meyer has been awarded the Royal Institute of British Architects' gold medal for his contribution to world architecture. Meyer, 54, designed the new Getty Museum in California, recently finished a museum project in Frankfurt and has won a bid for the construction of The Hague's new city ball.

Adele Simmons, 47, president of Hampshire College in Amherst, Massachusetts, has been selected to head the MacArthur Foundation, one of the largest philanthropic organizations in the United States.

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